### Agenda Item 3

Airport Financial Management and Airport Charges on Air Traffic



#### Overview

- ICAO's Policies
- Airport Economics Manual:
  - Chapter 3 Financial management
  - Chapter 4 Determining the cost basis
  - Chapter 5 Charges on air traffic and their collection



## Recommendations in ICAO's Policies (Doc 9082/7)

- that the users shall bear their full and fair share of the cost [§ 21]
- that airports maintain accounts for determining and allocating the costs to be recovered [§ 21]
- that no users shall be burdened with costs not properly allocable to them according to sound accounting principles [§ 22v)]



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# Airport Economics Manual – Chapter 3





#### BEST COMMERCIAL PRACTICES

- Definition
- Application in accounting practices



### FINANCIAL CONTROL AND ACCOUNTING

- Financial Control:
  - Comparison of actual income and expenses against budget
  - Where deviation, determine cause
  - Corrective measures
- Financial accounting:
  - System of recording and presenting income and expenses
- Financial statements annually



#### PLANNING PROCESS

- long-term strategy
- medium-term business plan (3 to 5 years)

short-term budget





#### Should respond to the needs of:

- Airport owners, governments, etc.
- Airport managers
- Airport users



#### REVENUES

- Air traffic operations
- Ground handling
- Non-aeronautical activities
- Bank and cash management reven
- Grants and subsidies
- Other revenues
- Total revenues



#### EXPENSES BY CATEGORY

 Operation and maintenance (staff, supplies and services)

Administration

Administrative overheads

 Capital costs (depreciation and/or amortization, and interest, taxes) Operation



Taxes





#### COST ACCOUNTING SYSTEM

- Cost center statements

   (administration, air side maintenance, firefighting, security, etc.)
- Service lines statements (air side, passenger processing, concessions, property rental, etc.)



## MEASURING PERFORMANCE AND PRODUCTIVITY

- Selecting goals
- Measurement method
- Setting targets
- Planning to achieve the goals
- Assessing performance measures



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# Airport Economics Manual – Chapter 4





## DETERMINING THE COST BASIS

## ICAO's Policies (Doc 9082/7) recommend:

- The cost to be shared is the full cost of the airport [§22 i]
- Appendix 1 as a general guide ACI A



## DETERMINING THE COST BASIS

- Full costs of the airport
- Transfer costs from/to others (+/-)
- Depreciation/interest (+/-)
- 4. Non-aviation off-airport (-)
- 5. En route utilization (-)
- Exempted flights (-)
- 7. Adjusted costs = basis for charges



#### ALLOCATION OF COSTS

- Cost centers/service lines
- User categories
- International/domestic



## Cost basis for individual charges

- ICAO's Policies recommend that a single charge be applied for costs of as many as possible of airport-provided facilities and services for normal landing and take-off [§ 26 v)]
- Cost basis for individual charges
   [Doc 9562 § 4.31 4.45]



## Determining the costs for non-aeronautical activities

- ICAO's Policies [§ 34] recommend the full development of such revenues, except for concessions directly related to the operation of air transport services.
- Purpose to establish a minimum for non-aeronautical fees and charges



## ATTRIBUTING COMMERCIAL REVENUES TO THE COST BASE

- Single till
- Dual till
- Hybrid



#### Discussion

- Problems with accounting?
- Problems with establishing the cost basis?
- Or for allocation of costs?