

AUTOMATION

DP-4A

Workshop for the development of AIS management and oversight for Civil Aviation Authorities (CAA) and Air Navigation Service Providers (ANSPs)

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Common Definitions

➤ <https://en.wikipedia.org>

➤ Request for Information (RFI)

➤ A **request for information (RFI)** is a standard business process whose purpose is to **collect written information about the capabilities of various suppliers**. Normally it follows a format that can be used for comparative purposes

➤ Request for Proposal (RFP)

➤ A **request for proposal (RFP)** is a **document that solicits proposal**, often made through a bidding process, by an agency or company interested in **procurement of a commodity, service, or valuable asset**, to potential suppliers to submit business proposals.

➤ <https://en.wikipedia.org>

➤ Request for Quotation (RFQ)

➤ A **request for quotation (RFQ)** is a standard business process whose purpose is to **invite suppliers into a bidding process** to bid on **specific products or services**. **RFQ** generally means the same thing as IFB (Invitation For Bid). An **RFQ** typically involves more than the price per item.

➤ Request for Tender (RFT)

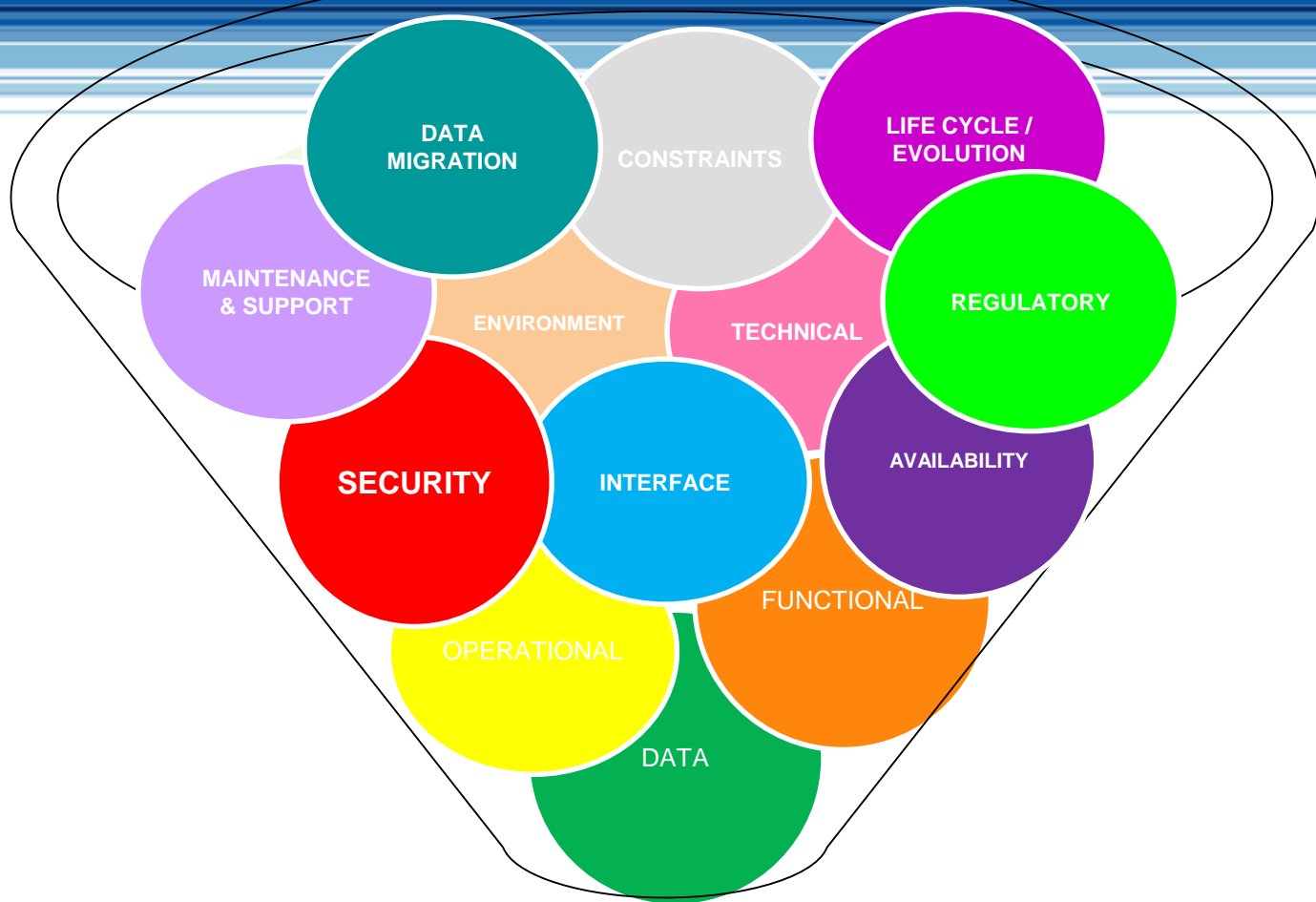
➤ A **request for tenders (RFT)** is a **formal, structured invitation** to suppliers to submit a **bid to supply products or services**. RFTs may be distributed to potential bidders through a tender service, allowing businesses to receive and search live tenders from a range of public and private sources.

➤ User Requirement Specification (URS)

➤ The **user requirement(s) document (URD)** or **user requirement(s) specification** is a document usually used in software engineering that **specifies what the user expects the software to be able to do**.

Who's all involved?





USER REQUIREMENT SPECIFICATION

Requirements must be:

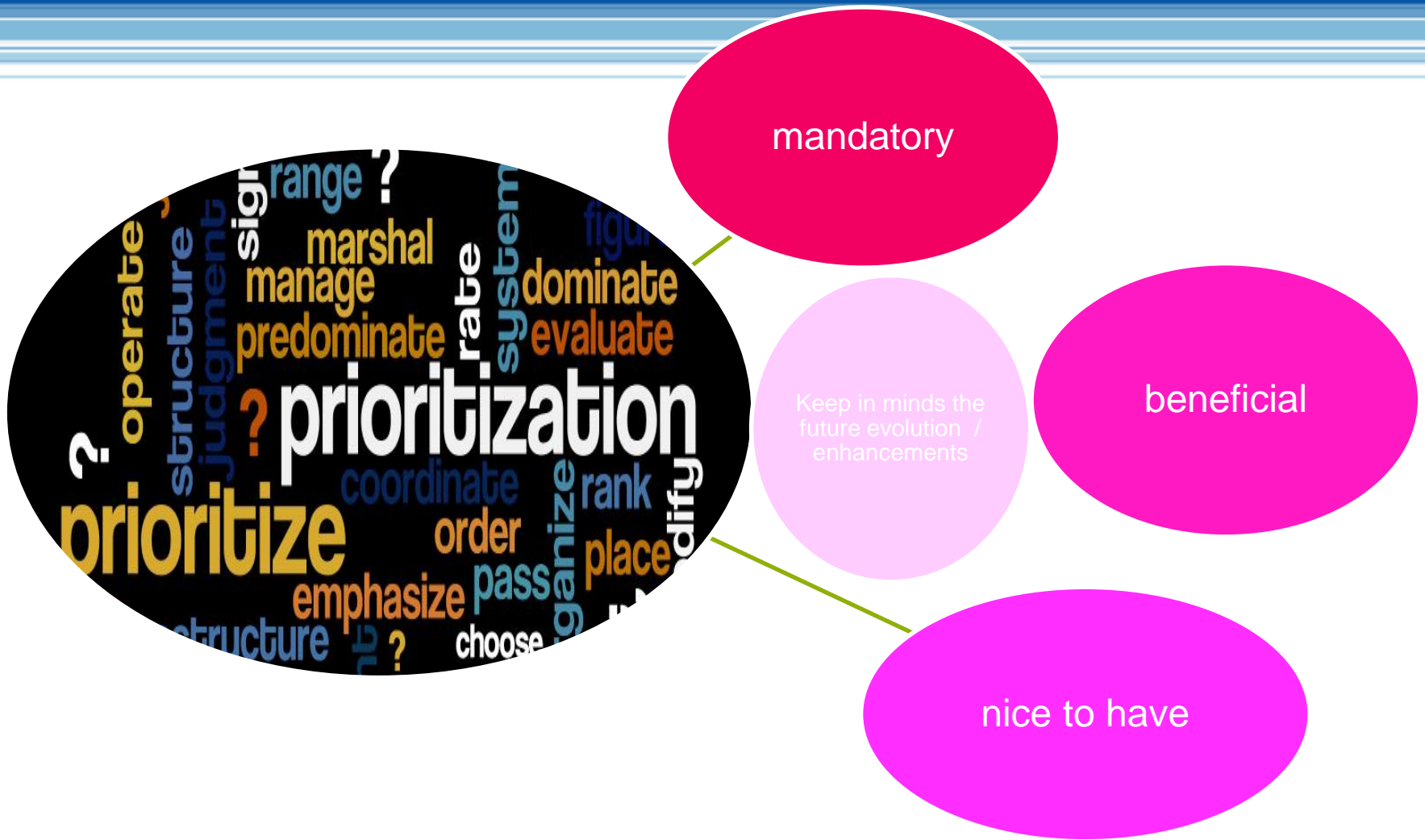
↗S specific

↗M measurable

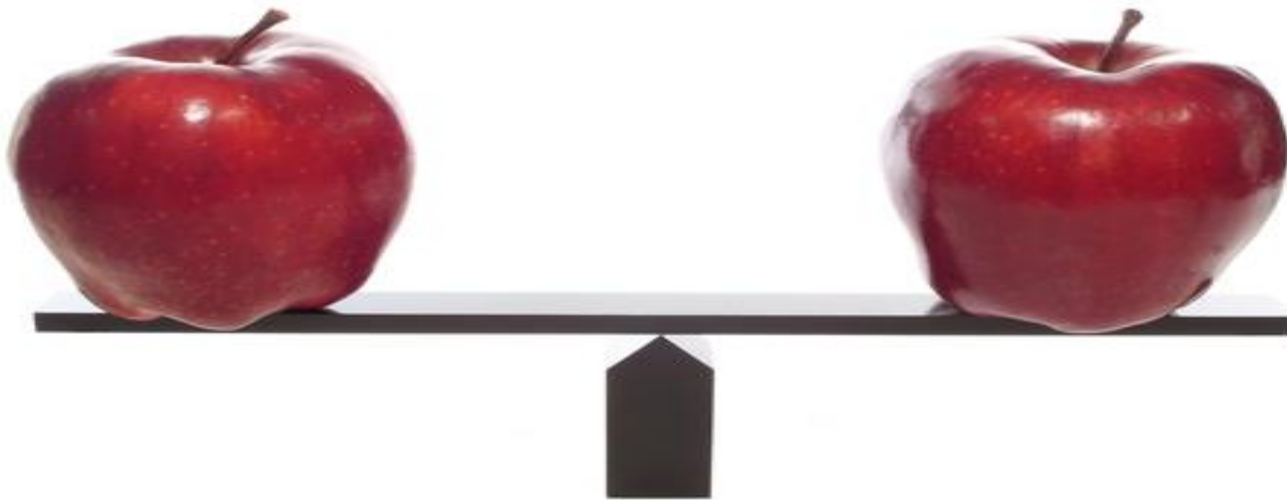
↗A achievable

↗R realistic

↗T testable



Dare to compare



Thank you

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