

COVID-19

Challenges on Aviation Recovery & Restart

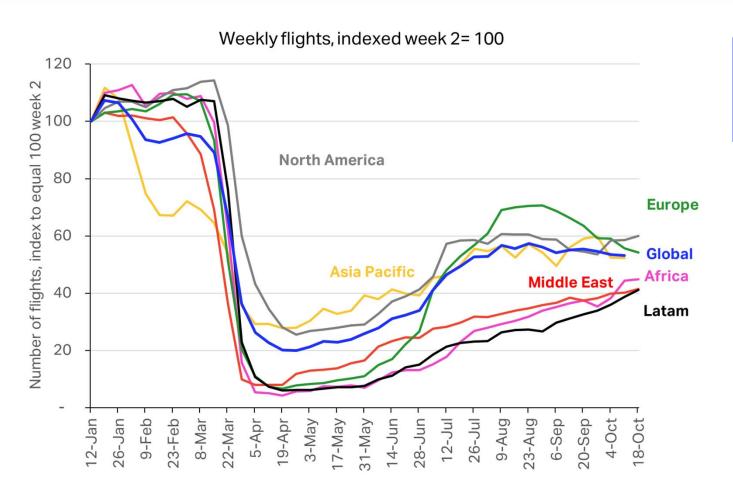
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Worldwide flights 47% lower on week Oct.18 relative to week 2



Lowest point reached end April- flights reduced by 80%



Industry Key Priorities



Restoring Passenger Confidence

Work with Government s to lift restrictio ns & harmonize operations

Input to ICAO for Update to CART

Global Testing Policy

Standard for Health Passport Informatio Stimulate Demand by working with entire value chain

Additional Government Financial Relief Measures



Systematic COVID-19 testing is an alternative to quarantine

Testing criteria will need to be:

Pre-departure and for all passengers

New tests are <\$10.

20 minutes Fast

within

Results should be delivered quickly. ideally within 20 minutes.

<1%

Accurate High accuracy is essential

with low levels of both false negatives and false positive results.



Affordable Cost should not be a barrier to travel.

Scalable Testing capacities of several 100s of tests per hour are needed to meet demand.



Easy to use To allow non-specialist operators and avoid needing expensive equipment.





Global standards Developed to integrate testing into the travel process. including the protocols for large scale testing.



Prioritization Make air travel testing one of the top priorities, after medical personnel and urgent needs have been met

* IATA Public (September)

tested as part

of the travel



Status of International Operations in

the Region

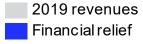


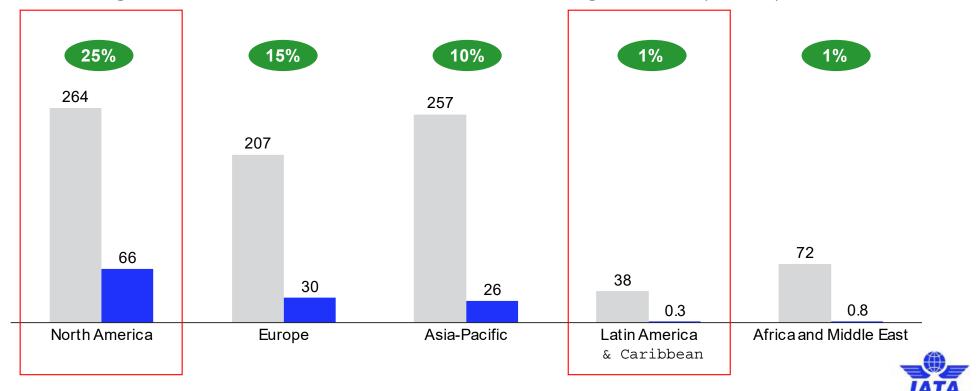
Country	International Flights Restriction End Date	Special Requirements
Argentina	Indefinitely	Closed for 6+ months
Brazil	Operating	Lifted all restrictions
Bahamas	Operating/ Restrictions	14 Day Quarantine + Testing
Canada	Operating/ Restrictions	14 Day Quarantine
Cayman Islands	Indefinitely	Closed for 6+ months
Chile	Operating/ Restrictions	Foreigners not allowed to enter
Colombia	Operating/ Restrictions	Negative Test
Costa Rica	Operating/ Restrictions	Negative Test + Health Insurance
Dominican Republic	Operating/ Restrictions	Random Testing Upon Arrival
Ecuador	Operating/ Restrictions	Negative Test
Mexico	Operating	Lifted all restrictions
Panama	Operating/ Restrictions	Negative Test to be obtained within 48 hours of travel
Peru	Operating/ Restrictions	Negative Test + Face Shield + Face Mask

\$160bn aid from governments globally

Latin America & Caribbean aid is only 1% of airlines' 2019

Total amount of government aid vs. airline revenues to/from/within region in 2019 (USD bn)





Positive Examples by Regional Governments

Country	Relief Measures Announced
Brazil 📀	 Deferred air navigation service fees due in March, April, May, June to September, October, November, and December 2020 respectively. Deferred airport concession fees, payable on 18 December 2020. Airlines allowed to extend the period of ticket reimbursement for 12 months from the date of purchase.
Colombi a	 Banco do Brasil waived interest payments by airlines for the next four months Zero rate parking fee for Colombian registered carriers at all airports, including concessionaire. Established a credit line of around US\$80 million dollars for those companies affected by the drop in travel demand, tourism and transport. Fiscal contributions of the tourism sector to be deferred and VAT declaration for the tourism sector postponed. Deferral of Tourism Tax until October 30, 2020
Costa Rica	 Value Added Tax (VAT) on Tickets and Jet Fuel reduced from 19% to 5% until 31 Figure Type of the 5% tourism tax levied on all tickets originated in CR and the US\$15 tax on all tickets with destination CR to be paid in April, May, June, and July have been deferred until 30 November 2020
Ecuador	 The Government announced a temporary remittance deferment of the US50 tourism tax collected on all international tickets originating in Ecuador (known as Eco-Delta) and the US 10 tourism tax charged on tickets sold outside of Ecuador with Ecuador as
United States	 a destination Stimulus package passed for the amount of US\$61 billion dollars to the aviation sector. Businesses may defer paying the employer-portion of certain payroll taxes through the end of 2020, with all deferred amounts due in two equal installments, one at the end of 2021, the other at the end of 2022. Applicable payroll taxes that may be deferred include the Federal Insurance Contributions Act (FICA)

Urgent need for harmonized restart &

nrotocole



•Adherence to ICAO Protocols

Governments
need to
cooperate
with each
other to
reopen
borders

Air
Transport to
support
region's
economic
recovery



Thank you



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