



# THE DEVELOPMENT FORUM

## Maximizing Civil Aviation's Economic Contribution by providing Safe, Secure and Sustainable Air Transport in African Skies

Hosted by  
the African Union

### PROGRAMME



In association with



Air Transport  
Action Group

International Civil  
Aviation Organization

The World Bank

23 – 25 April 2007  
African Union Headquarters, Addis Ababa, Ethiopia



## PROGRAMME

### ***MONDAY, 23 APRIL 2007***

08:00 – 09:00

**ON-SITE REGISTRATION**

09:00 – 10:30

**WELCOME and INTRODUCTION**

(80 min. presentations/10 min. questions & answers plus discussion)

**Workshop Moderator:** (5-10 min.)

**Workshop Co-organizers:** (5 min. each)

- ▶ *Geoffrey Moshabesha*, Regional Director for Eastern & Southern Africa, International Civil Aviation Organization (ICAO)
- ▶ *Charles E. Schlumberger*, Principal Air Transport Specialist, The World Bank (WB)
- ▶ *Philippe Rochat*, Executive Director, Air Transport Action Group (ATAG)

**Welcome by the African Air Transport Industry:** (5 min)

- ▶ *Christian Folly-Kossi*, Secretary General, African Airlines Association (AFRAA)
- ▶ *Tschepo T. Peege*, President, African Civil Aviation Commission (AFCAC)

**Official Forum Opening**

- ▶ *Dr. Bernard Zoba*, Commissioner for Infrastructure and Energy, African Union

10:30 – 10:45

**COFFEE BREAK**

**Sponsor: African Union**

10:45 – 12:30

**PANEL 1: AIR TRANSPORT SERVICES AS ECONOMIC CATALYSTS FOR AFRICA**

(60 min. presentations by 4 speakers/45 min. questions & answers plus discussion)

**Panel Moderator:** *Philippe Rochat*, Executive Director, ATAG

- How do improved air services boost international trade in goods and services (including tourism) and what are the resulting trickle-down effects throughout an (local/regional and national) economy?
- In contrast, how does low connectivity on intra- and inter-regional route networks, combined with comparatively high cost of air travel and freight, impact economic development?
- Other topics/aspects to be (re)formulated by IATA, UNWTO and other participating speakers.



## PROGRAMME

PANEL 1

- ▶ Air transport – an engine to prosperity (globally/Africa)
  - ▶ *Mark Smyth*, Economist, IATA
- ▶ Evaluation of civil aviation's economic contribution (local and national economies), Studies by ATAG and COMARK
  - ▶ *Christian Folly-Kossi*, Secretary General, AFRAA
- ▶ Air freight
  - ▶ *Girma Wake*, CEO Ethiopian Airlines

### LUNCH

Sponsor: African Union

12:30 – 14:00

### PANEL 2: AIR TRANSPORT MARKET ACCESS IN AFRICA

(Including: CHALLENGES FOR AFRICAN CARRIERS)

(60 min. presentations by 4 speakers/45 min. questions & answers plus discussion)

14:00 – 15:45

**Panel Moderator:** *Nick Fadugba*, Publisher & CEO, African Aviation Magazine

Review the progress made versus the stumbling blocks in implementing the existing regional frameworks, i.e. the Short-term Program for Safe Skies – Air Transport, Action Plan Infrastructure of the New Partnership for Africa's Development (NEPAD) and the multilateral Yamoussoukro Decision.

- What revisions to legal frameworks and/or adjustments to policies or practices were made in order to alleviate the unnecessary burden and help pave the way to financial sustainability / profitability of airlines and airports/air navigation services providers (ANSP)?
- What measures should be adopted by African legislatures to ensure the implementation of the Yamoussoukro Decision, the liberalization of intra Africa air transport?
- What are the necessary policies and steps to be taken to develop intra-continental traffic? Which are the promising future markets to be developed (e.g. USA, UAE, Asia)?
- What is the contribution for the development of the sector that foreign carriers could bring to Africa?
- How have African air carriers responded to the challenges of adopting private partnership and transnational ownership, business strategies and management practices in order to achieve commercial viability and build capacity?



## PROGRAMME

### PANEL 2

- In the course of restructuring and commercialization of national/sub-regional air transport industries, what specific measures have been successfully adopted/implemented in terms of ownership and control, market access and other competition conditions, such as air tariff regimes, designation rules, capacity regulation, soft rights recognition, taxation, tariffs of airports and air navigation services, dealing with rising fuel prices, etc.?
- Are airline business strategies commonly applied to defend the dominant market position of legacy airlines relevant to developing country flag-carriers?
- What measures should be taken to facilitate the financing of new aircraft of Africa carriers (e.g. Cape Town Convention)?
- What innovative business models have low-cost carriers and start-ups (new market entries) adopted to conquer market shares and are they applicable to carriers of Africa States?
- What role could a trans-continental (say non African) airline play within the configuration of intra-African networks?
- What are the environmental implications of growing air traffic concerning air carriers?
- Other topics/aspects to be decided.
  - ▶ Common Market for Eastern and Southern Africa (COMESA)
  - ▶ *David Kajange*, Transport and Tourism Division, African Union,
  - ▶ *Jalal Haidar*, United Arab Emirates
  - ▶ Nigerian CAA
  - ▶ *Vinod Chidambaran*, IATA Regional Vice-President for Africa
  - ▶ *Tewodoros Tamrat*, Director Corporate & Industry Affairs, AFRAA
  - ▶ *Chamsou D. Andjorin*, Executive Director for West and Central Africa, Boeing International Corporation
  - ▶ *Girma Wake*, CEO Ethiopian Airlines

15:45 – 16:00

### COFFEE BREAK

Sponsor: African Union

Displays of promotional materials (including video) by sponsor(s) in SERVICE area

16:00 – 17:30

### PANEL 3: THE SAFETY AND SECURITY CHALLENGE

(Including CIVIL AVIATION INFRASTRUCTURE NEED IN AFRICA)

(60 min. presentations by 5 speakers /35 min. questions & answers)

**Panel Moderator:** *Capt ain Edward Boyo*, Publisher, Aviation & Allied Business Publications

- What are the pillars of safety and security on the ground and in the air, that are the foundation for sustainable air transport industries?



## PROGRAMME

PANEL 3

- What are the specific challenges for the various air transport operators and services providers in Africa (airlines, airports/ANSP and their affiliates)?
- What are the concepts and scopes of ICAO's Aviation Security Action Plan and Universal Security Audit Programme? What are the essential facilitation measures concerning secure travel documents?
- What strategies are pursued by airlines and airports/ANSP [in developing States] to improve safety and security on the ground and in the air?
- How do States benefit from participating in ICAO's sub-regional Co-operative Development of Operational Safety and Continuing Airworthiness Programmes (COSCAPs)?
- What does IATA's Safety Initiative and International/Integrated/Interline (?) Operational Safety Auditing (IOSA) entail?
- What are the conclusions and recommendations of the FlightSafety Foundation ThinkTank event for Africa (Roadmap for Safety)?
- What is the economic importance of airports/ANSP at the global, regional /local levels in terms of value and employment generation and how to measure the same?
- How can an integrated approach to the development and operation of airports and air navigation services balance the needs of governments/communities for aviation infrastructure with interests of investors and business plans of air transport operators (e.g. ownership and control with public-private partnership, such as concessions, airport tariffs, enhancing the capacity utilization of secondary airports, etc.)?
- How can airports and air navigation services providers prepare today to meet the future demand for air transport services and avoid crippling capacity bottlenecks?
- Other topics/aspects to be (re)formulated by ACI and other panellists.

16:00 – 17:30

- ▶ ICAO Aviation Security Action Plan & Universal Security Audit Programme (USAP) and facilitation, *Geoffrey Moshabesha*, Regional Director for Eastern and Southern Africa, ICAO
- ▶ Banjul Accord Group, West Africa, in particular, *Nancy Onyedim*, Acting Chief, Field Operations Section Africa, Technical Cooperation Bureau, ICAO
- ▶ *R. Curtis Graeber*, Senior Technical Fellow, Director, Regional Safety Programmes, Boeing
- ▶ *Gaoussou Konate*, IATA Technical Director for Africa
- ▶ *Robert Nelson*, CEO, ADS-B Technologies
- ▶ *Tschepo T. Peege*, President, African Civil Aviation Commission (AFCAC)
- ▶ *Moiria Keane*, FAA representative, Sub-Saharan Africa

**CLOSING REMARKS**

17:30 – 17:45

**RECEPTION**  
**Sponsor: Pending**

17:45 – 20:00



## PROGRAMME

**TUESDAY, 24 APRIL 2007**

09:00 – 09:10

**Workshop Moderator**

09:10 – 10:45

**PANEL 4: FUNDING AND RESOURCE MOBILIZATION FOR CIVIL AVIATION**

(60 min. presentations by 2 speakers/30 min. questions & answers plus discussion)

**Panel Moderator:** To be decided (e.g. African Development Bank)

- What are the principal sources for funding of air transport projects in Africa?
- What are good examples for funding of air transport safety and security project?
- What are the conditions and mechanism to obtain funding?
- What are the estimated needs of funding for Africa's aviation sector?

- ▶ *Geoffrey Moshabesha*, ICAO Regional Director, Eastern and South African Office (Nairobi)
- ▶ *Pierre A. Pozzo di Borgo*, Senior Transport Specialist, WB
- ▶ *Heinrich C. Bofinger*, Air Transport Consultant, WB
- ▶ *Ramamohan Mahidhara*, Senior Investment Officer, International Finance Corporation, Financing of private air carriers by the International Finance Corporation

10:45 – 11:00

**COFFEE/TEA BREAK**  
**Sponsor: African Union**

11:00 – 12:30

**PANEL 4: FUNDING AND RESOURCE MOBILIZATION FOR CIVIL AVIATION (cont.)**

(60 min. presentations by 2 speakers/30 min. questions & answers plus discussion)

- Donor Coordination: ICAO – WB – AU project for donor coordination (presentation of database)
- Overview of all current and planned donor activities (bi-lateral, multilateral etc.)
- Recommendations on the way forward on donor coordination.

12:30 – 14:00

**LUNCH**  
**Sponsor: African Union**

13:30 – 14:00

Presentation by sponsor



## PROGRAMME

### BREAK-OUT SESSION INTO IDENTIFIED WORKING GROUPS

14:00 – 17:30

#### A. Financial challenges and funding issues

- Can stronger collaborative links between ICAO, the World Bank and other bilateral/multilateral development organizations with the air transport private sector/industry (ATAG/IATA, ACI, CANSO) influence donor funding decisions and enhance development efforts for the air transport sector?
- How should air transport infrastructure be financed in Africa?
- What are the main measures to take to ensure better cooperation with the donor community?

#### B. Regulatory Oversight: ⇒ Safety and Security

- What are the main challenges for poor safety and security standards in Africa?
- How should African Authorities and donors address these issues?

#### C. Air Carriers ⇒ Market & Finance

- What are the main challenges of African air carriers?
- What are the most important measures to take to help African carriers to develop their activities?
- Should the intra-African markets be liberalized (Yamoussoukro Decision)?
- Is access to financing a problem?

**COFFEE/TEA BREAK**  
Sponsor: African Union

15:30 – 16:00

**CLOSING REMARKS:** Workshop moderator

17:30 – 17:45



## PROGRAMME

### **WEDNESDAY, 25 APRIL 2007**

09:00 – 09:10

**Forum Moderator**

09:10 – 10:10

#### **PRESENTATION AND DISCUSSION OF THE BREAKOUT GROUPS**

(30 min. presentation by each group, questions & answers plus discussion)

- Group A: Financial challenges and funding issues

10:10 – 10:30

**COFFEE/TEA BREAK**  
**Sponsor: African Union**

- Group B: Regulatory Oversight: ⇒ Safety and Security
- Group C: Air Carriers ⇒ Market & Finance

12:45 – 13:00

#### **CONCLUSIONS AND CLOSING REMARKS**

##### **Forum Moderator**

Overall wrap-up by workshop moderator on essence of deliberations and conclusions, if any, with an emphasis on potential for enhanced cooperation in civil aviation.

##### **Workshop Co-organizers:**

- ▶ *Geoffrey Moshabesha*, Regional Director for Eastern and Southern Africa, ICAO
- ▶ *Charles E. Schlumberger*, Principal Air Transport Specialist, WB
- ▶ *Philippe Rochat*, Executive Director, ATAG