IATS2016

Addressing Competition Issues: Towards A Better Operating Environment

| Wednesday, 30 March – Day 1 | |
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| 9:00 – 9:10 | Opening Remarks |
| | Dr. Fang Liu, Secretary General, International Civil Aviation Organization |
| 9:10 – 9:20 | Setting the Scene |
| | Mr. Boubacar Djibo, Director, Air Transport Bureau, ICAO |
| 9:20 – 10:40 | SESSION 1 - Understanding Competition in a Liberalized Market |
| | The objective of liberalization is to create a favorable environment in which air transport players can operate and prosper, while consumers benefit from enhanced services, additional choices and better value. |
| | What is competition? Is there a need to define "fair competition"? Is unrestrained competition desirable? What does a "level playing field" mean in the context of air transport? |
| 9:20 – 9:35 | Presentation by Moderator: Prof. Pablo Mendes de Leon , Director, International Institute of Air and Space Law, Leiden University |
| 9:35 – 10:25 | Panel Discussions Mr. Herbert Fung, Director (Business and Economics), Competition Commission of Singapore Mr. Andrew Herdman, Director General, Association of Asia Pacific Airlines (AAPA) Ms. Angela Gittens, Director General, Airports Council International (ACI) Mr. Jeff Poole, Director General, Civil Air Navigation Services Organisation (CANSO) Mr. Jeffrey Shane, General Counsel, International Air Transport Association (IATA) Dr. Kostas latrou, Managing Director, Air Transport News/Vice President Air Transport Research Society (ATRS) Dr. Mike Tretheway, Chief Economist, InterVistas Consulting Group |
| 10:25 – 10:40 | Comments, Questions and Answers Period |
| 10:40 – 11:10 | Coffee Break sponsored by Canso |

11:10 – 12:30 SESSION 2 – The Role of Government in the Liberalized Environment

Disparity in the development stages of States, different levels of competitive strength of airlines, geographic location, as well as different legal systems, are the reality faced by the industry and its regulators. States may also have diverse views on the role of governments in air transport, and different competition policy goals.

What are governments' policy goals or objectives concerning competition? To what extent, and under which circumstances is State support desirable or acceptable? Should airlines necessarily be economically dissociated from States?

- 11:10 11:25 **Presentation by Moderator Prof. Martin Dresner,** President ATRS, University of Maryland
- 11:25 12:15 **Panel Discussions:**
 - **Dr. Han Jun**, Director General, International Affairs Department, Civil Aviation Administration of China (CAAC)
 - **Mr. Henrik Morch**, Director, Transport, Post and Other Services, European Commission (DG COMP)
 - Mr. Pierre Genolini, Vice President International Agreements, Air France
 - Ms. lyabo Sosina, Secretary General, African Civil Aviation Commission
 - Dr. Charles Schlumberger, Lead Air Transport Specialist, World Bank
 - Mr. Calvin Phua, Deputy Secretary (International), Ministry of Transport, Singapore
- 12:15 12:30 Comments, Questions and Answers Period
- 12:30 14:00 Lunch Break sponsored by QATAR

14:00 – 15:30 SESSION 3 – Connectivity and Competitiveness in a Liberalized Market

Increased connectivity enhances the passenger's choice of routings, boosts traffic, and ultimately benefits air transport operators and consumers. Competition today is not just between individual airlines, but increasingly between their alliances. In addition, airlines naturally use their geographical position as a competitive advantage by carrying traffic via their home countries. Some destinations adopt comprehensive policies and practices to enhance their attractiveness as hubs.

What are the benefits brought by enhanced connectivity to air carriers, airports, passengers and the broader economy? To what extent is point beyond traffic and operations essential in international air traffic development? What are the business models of the so-called "Super-connector carriers", using 6th freedom of the air, of low cost carriers, of successful hubs?

14:00 – 14:15 **Presentation by Moderator: Mr. Olivier Jankovec,** Director General, Airports Council International (ACI) Europe

14:15 – 15:15 **Panel Discussions**

- Mr. David Broz, Vice President, International and Industry Affairs, The Emirates Group Headquarters
- Mr. Daniel Baker, CEO, FlightAware
- Ms. Nancy Sparks, Managing Director, Regulatory Affairs, FEDEX
- Prof. Tae Hoon Oum, Chairman ATRS, University of British Columbia
- **Dr. Lorraine Nicholas,** Tourism Specialist, Organisation of Eastern Carribean States Commission (OECS Commission)
- Dr. Jan Malawko, Assistant Professor, ICM, University of Warsaw
- 15:15 15:30 Comments, Questions and Answers Period
- 15:30 16:00 **Coffee Break**

16:00 – 17:00 **Open Interactive Discussion of Day 1**

The interactive discussion will give the participants the opportunity to raise questions and make comments on key points made by the moderator and the panelists during the first three Sessions.

Moderator: Ms. Mercy Beatrice Awori, Vice-Chairperson, Air Transport Committee, ICAO

Panel:

- **Prof. Pablo Mendes de Leon**, Head, Department of Air and Space Law, Leiden University
- **Prof. Martin Dresner**, President ATRS, University of Maryland
- Mr. Olivier Jankovec, Director General, Airports Council International (ACI) Europe
- **Mr. Alain Lumbroso**, Economist, International Transport Forum, Organization for Economic Co-operation and Development, (ITF/OECD)
- Prof. Brian Havel, Director, International Aviation Law Institute, DePaul University

17:30 – 19:30 **Reception**

Thursday, 31 March – Day 2

9:00 – 9:10 Introductory Remarks

9:10 – 10:30 SESSION 4 – Application of National and Regional Competition Policies to International Air Transport

Several States and regional organizations have general competition rules with a number of bilateral anti-trust/competition enforcement cooperation agreements, particularly between developed countries.

How to distinguish between normal and anticompetitive competitive behaviors with the application of competition laws? To what extent is it desirable and even possible to harmonize competition rules? How can States collectively foster compatibility and convergence given different approaches taken by States?

9:10 – 9:25 **Presentation by Moderator: Mr. Alain Lumbroso**, Economist, International Transport Forum, Organization for Economic Co-operation and Development, (ITF/OECD)

- 9:25 10:15 **Panel Discussions:**
 - **Dr. Paul-Antoine Marie Ganemtore**, Project Director, Air Transport, Economic Community of West African States (ECOWAS)
 - **Mr. Todd Homan,** Director of Aviation Analysis, United States Department of Transport
 - **Dr. Megersa Abate**, Researcher in Transport Economics, Swedish National Road and Transport Research Institute
 - Dr. Fethi Chebil, ICAO airport safety expert. Advisor to Safety, Security and Air Transport, GACA, Saudi Arabia
 - Mr. Fathi Atti, Vice President, Aeropolitical Affairs, Qatar Airways
- 10:15 10:30 Comments, Questions and Answers Period
- 10:30 11:00 **Coffee Break** sponsored by



11:00 – 12:30 SESSION 5 – Aviation Specific Safeguards for Competition

Aviation has unique economic characteristics compared to other service industries, particularly those related to transportation services. Aviation-specific safeguards for competition in a liberalized market are being seen as a necessity in many circumstances. In other words, these safeguards are sine qua non to effective participation in international air transport and its sustainable development.

When and where are aviation-specific safeguards justified and how can these safeguards be implemented internationally? How can ICAO's policies and guidance on this subject will also be discussed?

- 11:00 11:15 **Presentation by Moderator: Prof. Brian Havel,** Director, International Aviation Law Institute, DePaul University
- 11:15 12:15 **Panel Discussions:**
 - **Capt. Martin Chalk**, President, International Federation of Air Line Pilots' Associations (IFALPA)
 - Ms. Silvia Gehrer, Director General, Civil Aviation Authority, Austria (European Civil Aviation Conference (ECAC)
 - Mr. Robert Donald, Executive Director, Canadian Council of Aviation & Aerospace
 - **Mr. Abdul Wahab Teffaha**, Secretary General, Arab Air Carriers Organization (AACO)
 - **Prof. Bijan Vasigh,** ATRS Networking Committee, Embry-Riddle Aeronautical University
- 12:15 12:30 **Comments, Question and Answer Period**
- 12:30 14:00 Lunch Break
- 14:00 14:30 **Special Presentation on Competition and Air Connectivity**

The Interdisciplinary Centre for Mathematical and Computational Modelling (ICM), the University of Warsaw and the ICAO Secretariat will carry out a special presentation on a study on competition and air connectivity.

Presenters:

ICM and ICAO

14:30 – 14:45 **Comments, Question and Answer Period**

14:45 – 15:15 Coffee Break sponsored by **BOMBARDIER**

15:15 – 16:15 **Open Interactive Discussions day 2 and Final Wrap-up of Discussions**

The interactive discussion will again give the participants the opportunity to make their views known on key points raised by the moderators and the panelists during Sessions 1 to 5, including recent and future work of ICAO.

This will be followed immediately by wrap-up discussion by a panel of the sessions' moderators and some key panelists. The discussions will focus on all the key ideas and suggestions made previously, helping to draw some conclusions on the issues and the way forward with emphasis on how States can take practical steps to foster a better operating environment for the airlines, for the benefit of the travelling public and for broader economic development goals.

Moderator: Mr. Boubacar Djibo, Director, Air Transport Bureau

Panel Discussion:

- Prof. Pablo Mendes de Leon, Head, Department of Air and Space Law, Leiden University
- Prof. Martin Dresner, President ATRS, University of Maryland
- **Mr. Olivier Jankovec**, Director General, Airports Council International (ACI) Europe
- **Mr. Alain Lumbroso**, Organization for Economic Co-operation and Development, International Transport Forum (OECD/ITF)
- **Prof. Brian Havel,** Director, International Aviation Law Institute, DePaul University

16:15 – 16:30 **Closing Remarks**

Dr. Fang Liu, Secretary General, International Civil Aviation Organization

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