Fathi Atti

VICE PRESIDENT AEROPOLITICAL AFFAIRS, QATAR AIRWAYS

Fathi Atti is an aviation expert specialized in Commercial Strategy, Network Planning and Government & Aeropolitical Affairs. Fathi brings with him a wealth of over 35 years of aviation experience in various key roles across international organizations such as AACO and IATA as well as global carriers. He trained at Lufthansa training as part of PDNA program in the early 1980s, and then excelled through to various leadership roles in Kuwait Airways, Emirates Airline, Etihad Airways and now Qatar Airways.

Fathi Atti is currently heading the Aeropolitical affairs in Qatar Airways as Vice President Aeropolitical Affairs, leading the airline's Aeropolitical strategy and functions on bilateral, traffic rights, and the international negotiations along with his role in the aviation organizations like IATA and AACO on industry affairs issues.

Fathi has worked at 30 different outstations and airports worldwide and he has been instrumental in various IATA projects and initiatives including the establishments of IATA regional training centers in the early 1980s up to IATA's Agenda for Freedom in 2009 followed by the IATA world Passenger Symposium 2012.

He is post-graduate from the United Kingdom and Switzerland, holding various academic qualifications in aviation training, commercial management, network planning and aviation law.

Fathi Atti has been a key note speaker in various international aviation forums worldwide as well as Aeropolitical workshops and summits, Aviation Outlook in Australia, Africa, and MENA, and has been instrumental in spearheading bilateral negotiations globally with over 140 successful negotiations for both Etihad Airways and now Qatar Airways.

Fathi Atti was the director of the AACO/ IATA Aeropolitical forum in 2012 and he is currently the Chairman of the IATA APJC for the gulf region. He is also a member of various IATA Passenger Conferences, Steering Groups and he operates in the ICAO Air Transport Panel as an industry expert.