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- Create the right regulatory and commercial environment for African industry to compete internationally
- De-regulate air cargo/aviation in Africa
- Implement Continental Free Trade Area (CFTA)
- Take advantage of Bali Agreement and WTO FTA Trade Facilitation to stimulate trade

- Implement single window
- Leap frog existing technologies-for e.g. 70+take up of e-freight/commerce
- Adopt international best practice-Steven Verhasselt's case study in developing an all cargo hub in Liege

Land Locked Countries & Multimodal Corridors

- AEO certification across logistic chain?
 - Simplified customs declaration procedures
 - Fast border crossings
 - Self-assessment
 - Periodic reporting advance notification of inspections
- mutual recognition agreements-for AEO's to obtain fast border passage with FTA?
- Adopt Common Transit Convention (Union Transit)-a customs procedure that allows goods not in free circulation to move between a Free Trade Area?
- TIR? (IRU)

Pharma & High End Manufacturing

- Reliability & Predictability-not speed!
- Real time track and trace
- Understand pharma regulatory requirements
- Cool facilities, including ramp!

- Cargo iQ-adopt industry performance standards

Will the one belt one road
initiative be an effective
development and trade
model for China and
emerging economies in
Africa?

- Is it for trade & industrialisation?
- Is it for diversity of supply chains?
- Is it about speed?
- Is it about resources?
- Is it security?
- Will it help geopolitics & Poverty

Your Quest
is as good as
Mine

Other Factors:

- China's population is expected to peak at around 1.45bn
- The African Population Bulge 4.2-8.4bn (2100)
- Population target-The Market-world-wide middle class
- The rate of return on investment in Africa is higher than most emerging markets (13%) compared with ave of 11%

- Major commitments made-US \$ 900bn
- Many nodes and projects identified and started
- Designed for the long-term
- 65 countries on board=63% of world population

Integration of continents not countries

–Asia

–Europe

–Africa

Thank You for Your Attention



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