CHAMP Cargosystems

African Continental Approach and Challenges

ICAO ADD Wojciech Soltysiak

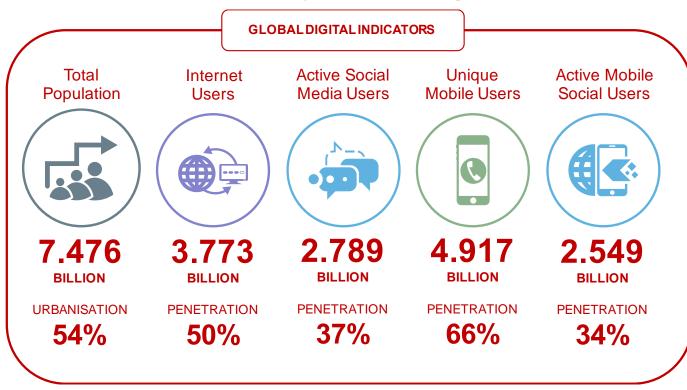
June 2017



Africa Digital Evolution or Upcoming Revolution?

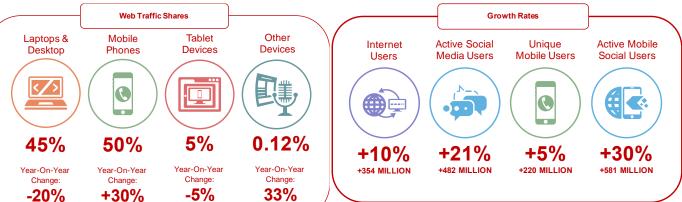
Smartphone vs Feature Phone 55% vs 45%

Pre-paid vs Post-paid 70% vs 30%



Average Internet Speed 6.2 Mb

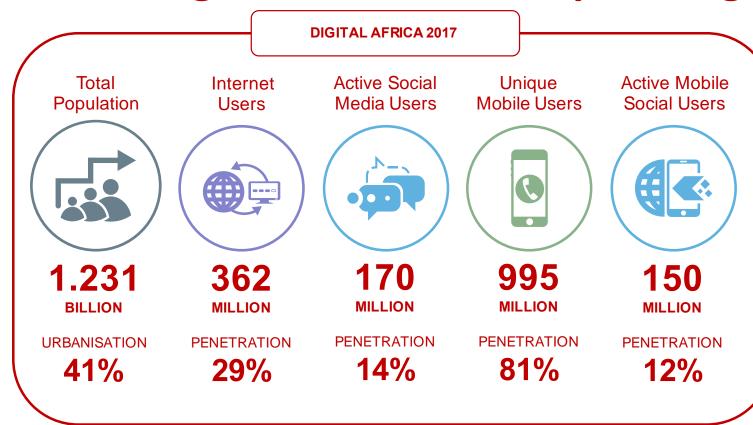
Monthly mobile Data usage
1.8 Gb

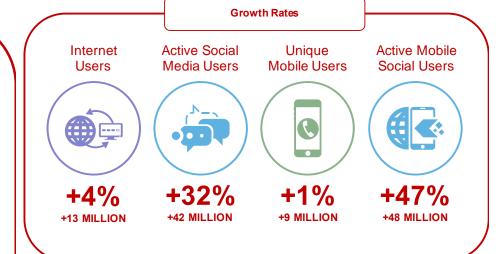


Sources: Various



Africa Digital Evolution or Upcoming Revolution?





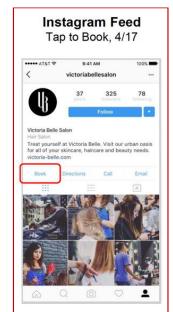
- Mobile Continent
- Very high growth in Social
- Ethiopia
 - +223% internet growth
 - 84% internet used on mobile
 - Underused social
 - 47% mobile subscription

Sources: Various

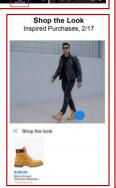


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Current trends and evolution in e-commerce













Lowe's / Google Partnership

Guides Customers to In-Store Items via Augmented Reality on Mobiles, 3/17













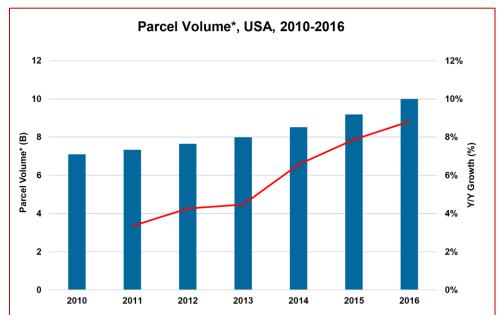
All Control of Control

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Current trends and evolution in e-commerce







- Africa is still heavily relying on physical
- Young people are becoming brand aware
- More advertising on Feature Phones
- Move from Large format to Mall
- Mobile shops are the future direction
- Buy and collect

Sources: Kleiner & Perkins, Various



Is Air Cargo, more important for Africa than other regions?

- 1. Mobility and Social Unleash the Potential
- 2. Single Window Public/Private partnership
- 3. Upcoming Technology democratization



Thank you for your attention

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