

Chris Welsh MBE

Secretary General

Global Shippers' Forum

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[www:globalshippersforum.com](http://www.globalshippersforum.com)

- We represent Shippers-Importers and Exporters responsible for International Trade
- Shippers' are buyers of Air Freight and Logistics Services
- Airports, Airlines, Freight Forwarders, Truckers, Rail Freight Companies earn their living from moving shippers' Freight
- A key role of government/inter-government agencies is to develop and facilitate International Trade

- Incorporated in the UK in June 2011
- Membership - 40 National & Regional Shippers' Councils worldwide in Asia, Australasia, Africa, North and South America and Europe
- Established to provide a global voice for shippers to influence international regulators (IMO, ICAO, ITF/OECD, WTO, WCO etc) and to promote dialogue with carrier groups such FIATA, IATA, TIACA etc

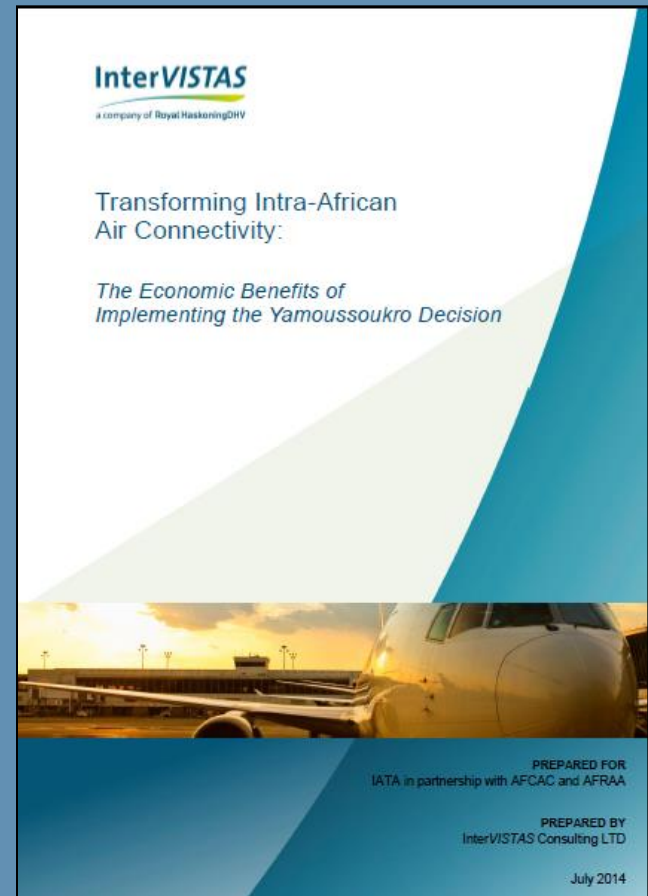
# Lome and Yamoussoukro need to be fully implemented as benefits are significant



## *Report on Intra Africa Connectivity*

*The increased aviation activity, tourism, trade, investment, productivity and other economic benefits will generate considerable employment and economic output.*

*Additional passenger air services increase bellyhold capacity and improve air cargo connectivity.*



# What are the benefits of a multilateral approach for liberalization of Air Cargo



- African countries that have liberalized their air transport/cargo have seen a major boost in trade
- Look at the remarkable example of the deregulation of the EU aviation market, and the substantial benefits of an expanded air cargo market for shippers
- Enhanced connectivity-the range of services available to shippers
- Access to the global supply chain for African importers and Exporter
- Pivotal place in JIT manufacturing and delivering fresh produce to advanced economies

# What are the benefits of a multilateral approach to liberalization of Air Cargo



- Reduced costs
- Single window implementation is estimated to reduce Ghana's costs and time of international trade by (import/export/transit) by 50% and 25% respectively over the next 5 years
- Enhance competition and wider choice of services for shippers (importers and exporters)

# What are the operational and regulatory challenges facing air Cargo



- Most intra-Africa trade still subject to restrictive bi-lateral air cargo services
- Cooperation at all levels to strengthen security-Annex 17 procedures in conjunction with the aviation industry and shippers-"No Country left behind".
- 16 landlocked countries-difficulty in accessing global markets

- Trade facilitation-cooperation at an industry level is essential-this is often lagging
- The streamlining of procedures in international airports
- The adherence to international standards, such as the WCO SAFE and DATA models-in line with the Lome declaration on standards
- Adopt best practice models such as Ghana, Kotoka International Airport



Thank You for Your Attention



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