

## **Ground Operations**

STOCKTAKING 2020

💓 | ICAO

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Executive Vice President, Business Development – Smart Airport Systems









### **Vincent Metz**

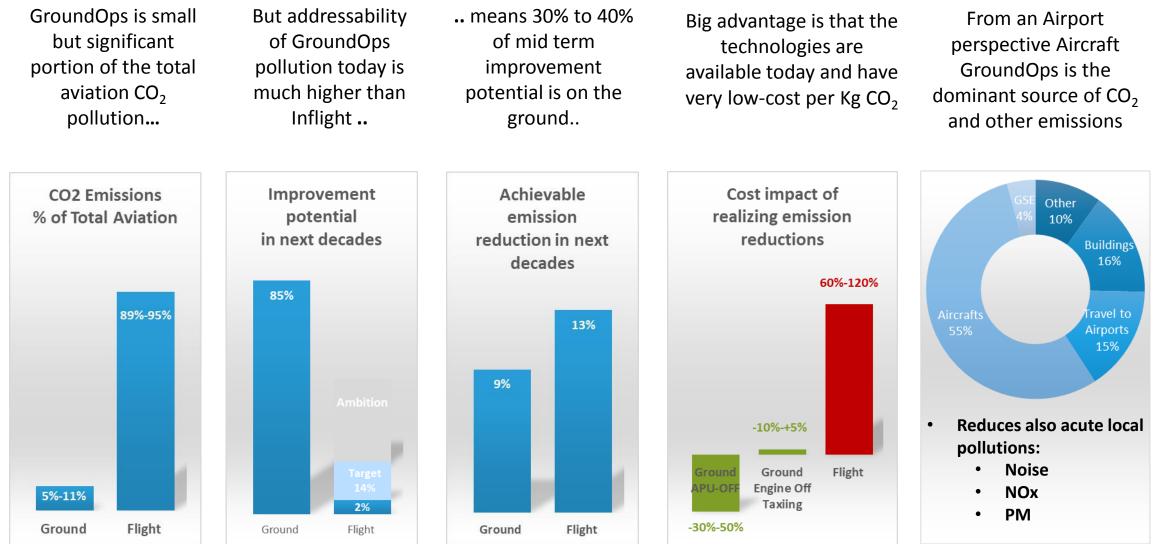
EVP Business Development Smart Airport Systems



STOCKTAKING 2020

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## In the aviation industry's battle against CO<sub>2</sub> pollution GroundOps offers huge potential, addressable today



#### **Technology**

- **Pilot controlled**
- **High Speed: 23 Knts**
- **Engines Off**

- **Boeing & Airbus Certified**
- **Reducing Emissions & Fuel Cost**
- **Improving Airport Efficiency**



4% to 8%

CAPEX: 0

Today

challenges

**Stakeholder** alignment

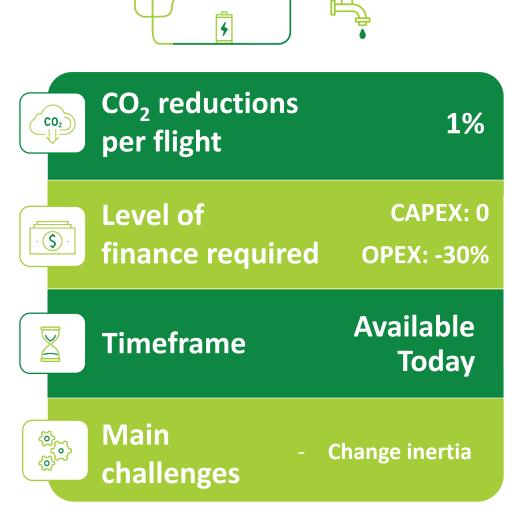
**Change inertia** 

# **APU OFF**<sup>®</sup>: Service to support Airlines in strongly reducing their APU utilization

#### Technology

- High performance equipment
- On-site supervision
- On line real time monitoring platform
- Innovative business model
- Cost and emission reduction
- No investment





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## Thank You

