



BUSINESS AVIATION... ***CONNECTING WORLD COMMERCE***

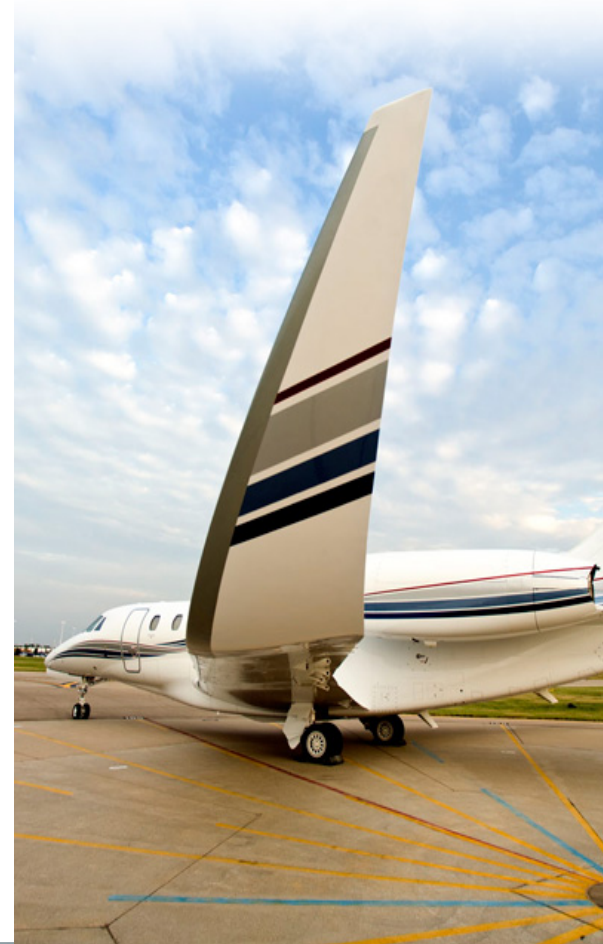
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1. What is business aviation?
2. Where is business aviation?
3. Opportunities for Excellence
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 - b. Permits
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 - d. Air Navigation



What is BizAv? The Fleet

- 32,600 turbine business aircraft globally

- Jet – 18,900



- Turboprop – 13,700

- Small single engine to large airline aircraft
- Most prevalent: middle size corporate jet aircraft
 - But new growth: entry level & larger intercontinental jet aircraft
- Approximately 17,000 operators worldwide

What is BizAv? Operational Models

Four primary models:

1. Commercial on-demand charter*
2. Corporate*
3. Owner-operated
4. Fractional Ownership*

* Professionally flown



What is BizAv? Safety

- International Standard for Business Aircraft Operations (ISBAO) – Code of industry best practice based on Annex 6 Part II.
- 700+ registered operators
- Corporate safety record is equivalent to that of scheduled commercial jet operations.



What is BizAv? Operational Features

- A PRODUCTIVITY TOOL -- Companies use aircraft to build, operate, and manage their businesses.
- Point-to-point, specific purpose routes
- Departure times based on mission requirement
- Use of large number of airports, including local & regional airports as relievers in high density areas
- Priority is on flexibility, time management, productivity
- Complement to commercial air transport

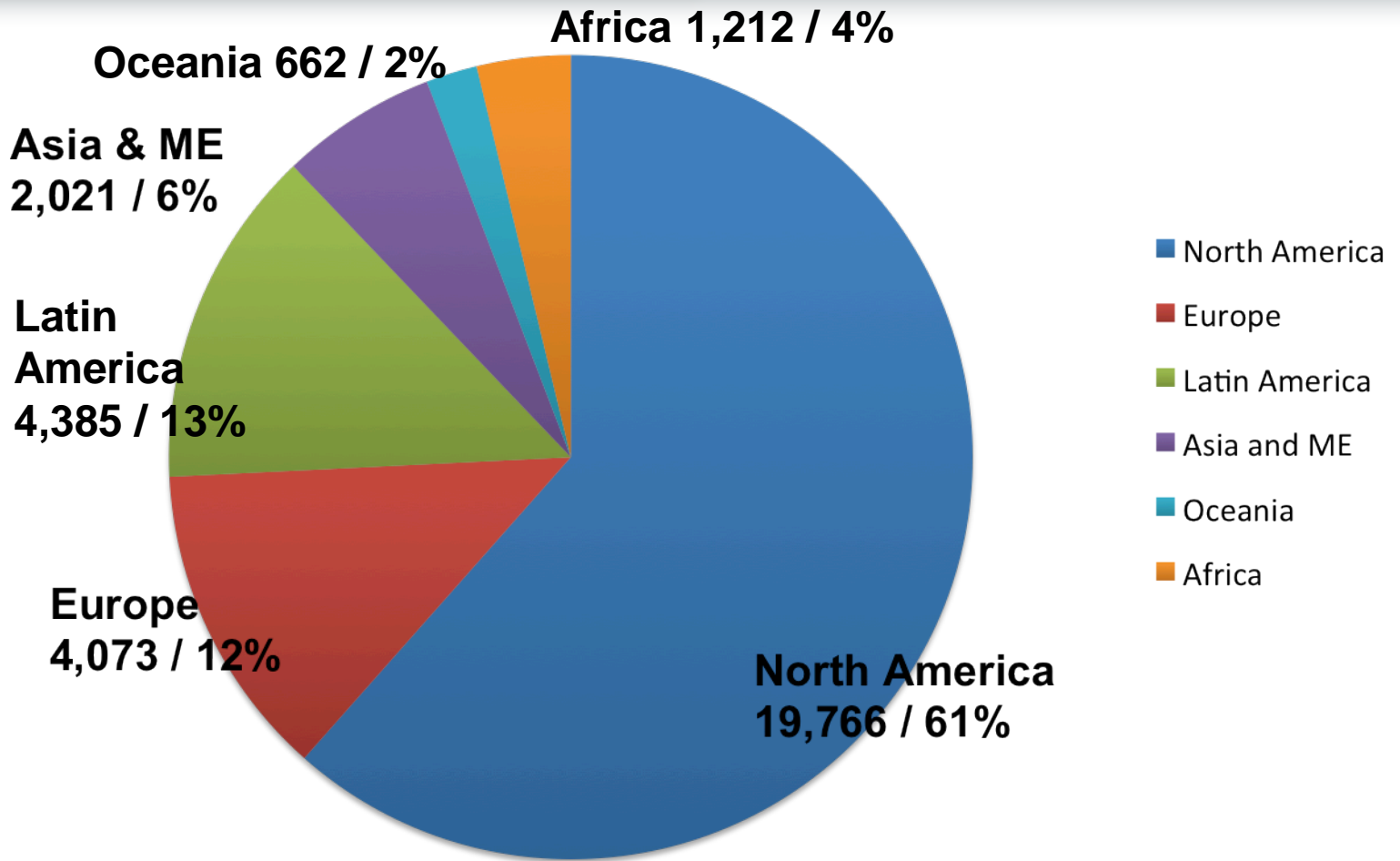
What is BizAv? Users' Advantage

- Flexibility and immediate response
- Travel time savings & efficient use of time for executives and staff
- Total cost savings in many examples
- Face to face business deals
- Corporate security

What is BizAv? Connected to System

- Business aviation complements airlines.
- Business aviation provides an effective air transport option when commercial air transport is not cost- and/or time-effective.
- A vast number of city pairs are served by business aviation where no scheduled service exists.
- Business aircraft fly to where business is conducted.
- Where business aircraft fly, jobs and economic growth follow.

Where is bizav fleet based?



Opportunities for Excellence

Access

- Need for continued access to large hubs and/or local and regional reliever airports.
- Connectivity to international system
- Connectivity to underserved regions

Opportunities for Excellence

Permits

- Need for permits to be processed on a timely basis, commensurate with operational needs
- Admission of crew and aircraft

Opportunities for Excellence

Security

- Need for harmonized requirements and a recognition that one size does not fit all
- Need for harmonized Advanced Passenger Information (API) guidelines on application, content, and means of transfer
- Consideration of trusted passenger concept

Opportunities for Excellence

Air Navigation Planning

- Need to include all stakeholders in air navigation planning.
- Airborne equipage mandates must be sensitive to differentiated challenges between types of operators; avionics retrofit poses far greater challenge for business aviation.
- Flight movement data critical to air navigation planning.

Conclusion

1. What is business aviation?
2. Where is business aviation?
3. Opportunities for Excellence
 - a. Access
 - b. Permits
 - c. Security
 - d. Air Navigation

Thank you

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