



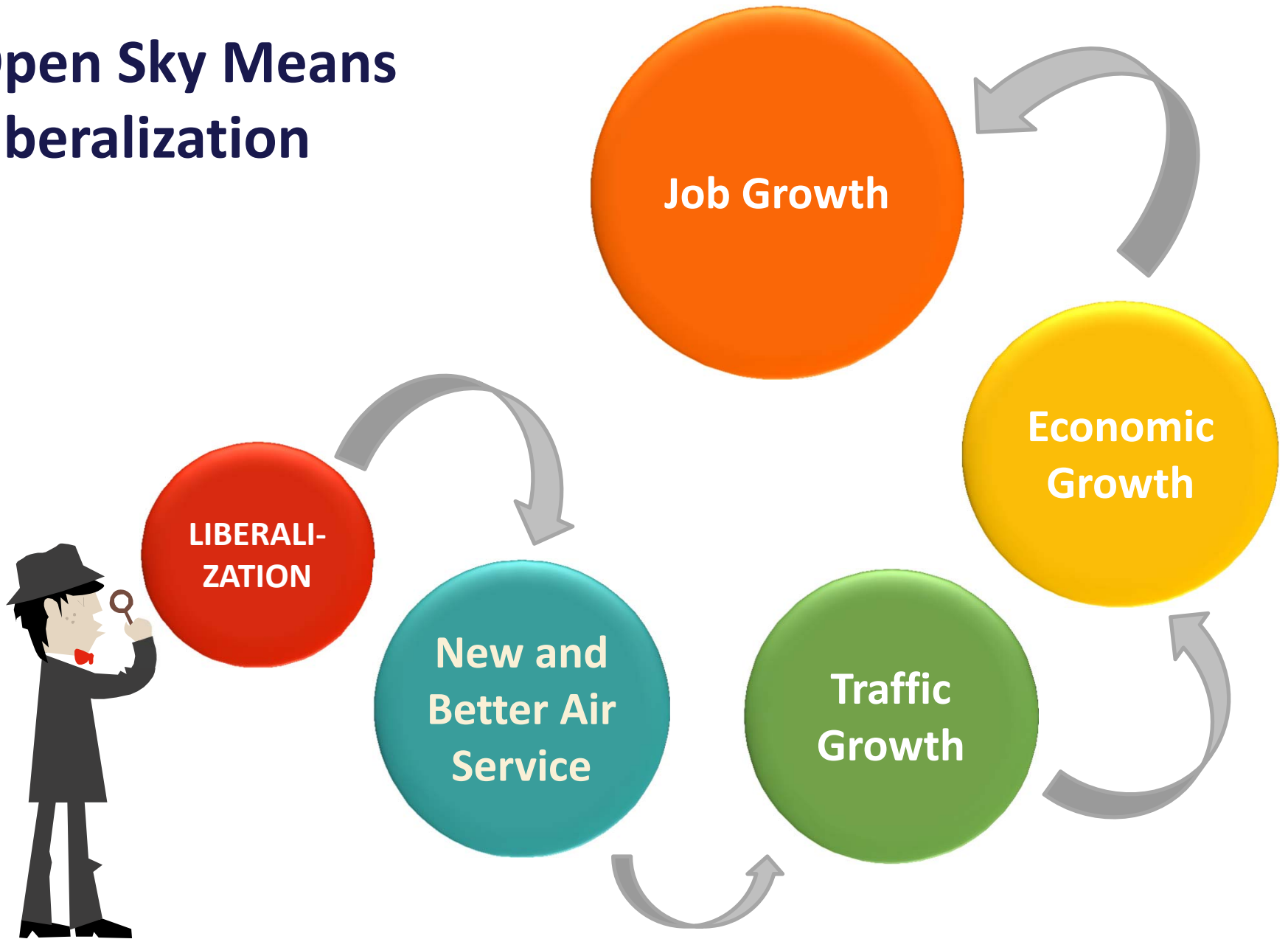
Opportunities And Challenges Of Liberalization Of Air Transport

(Garuda Indonesia's Perspective)

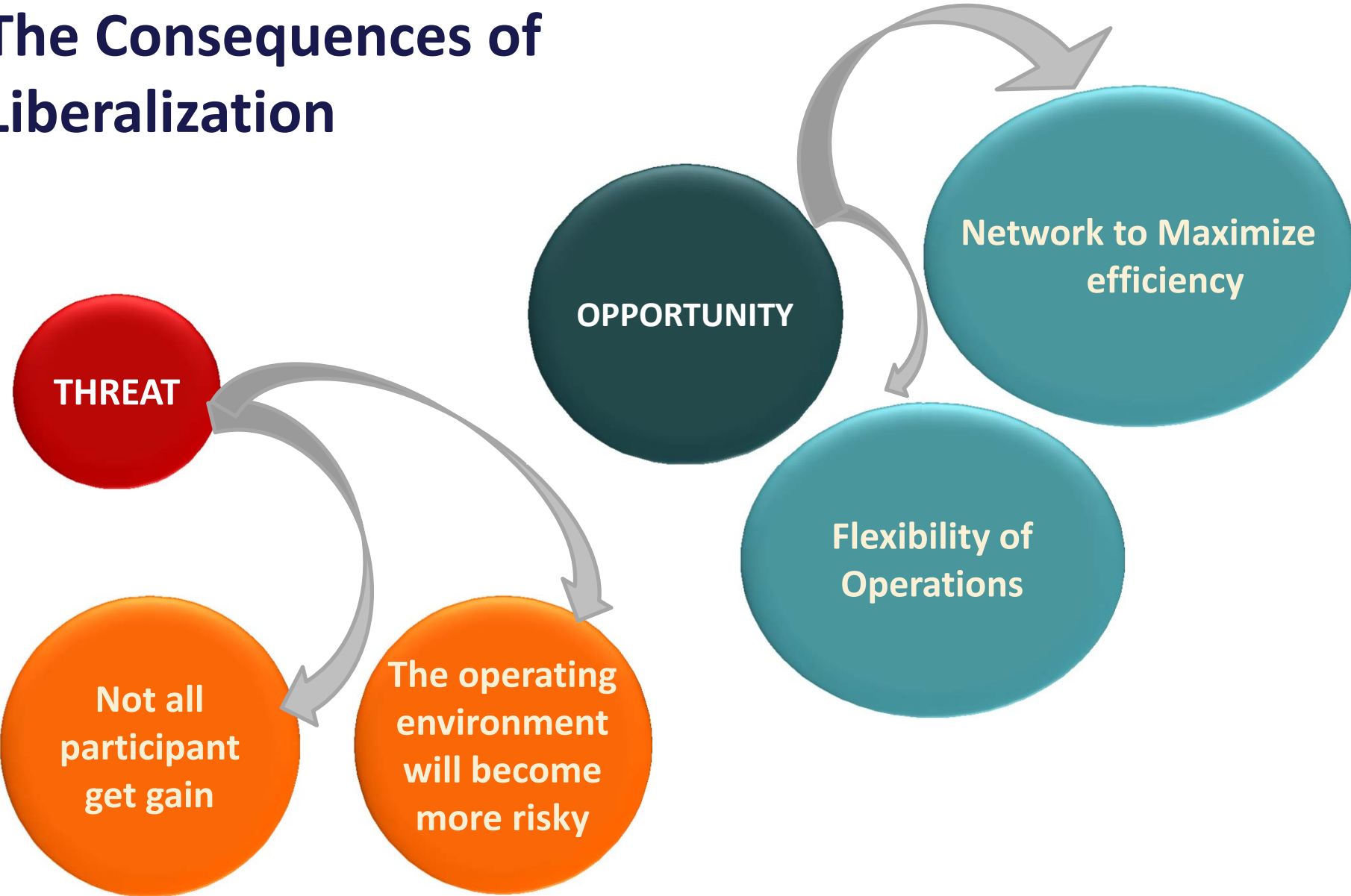
Garuda Indonesia Group



Open Sky Means Liberalization



The Consequences of Liberalization



Indonesia's Position on ASEAN Open Sky

Indonesia will applying ASEAN Open Sky Policy in stages, covering 5 main cities with no backtrack route.



Open Sky from GA's Perspective

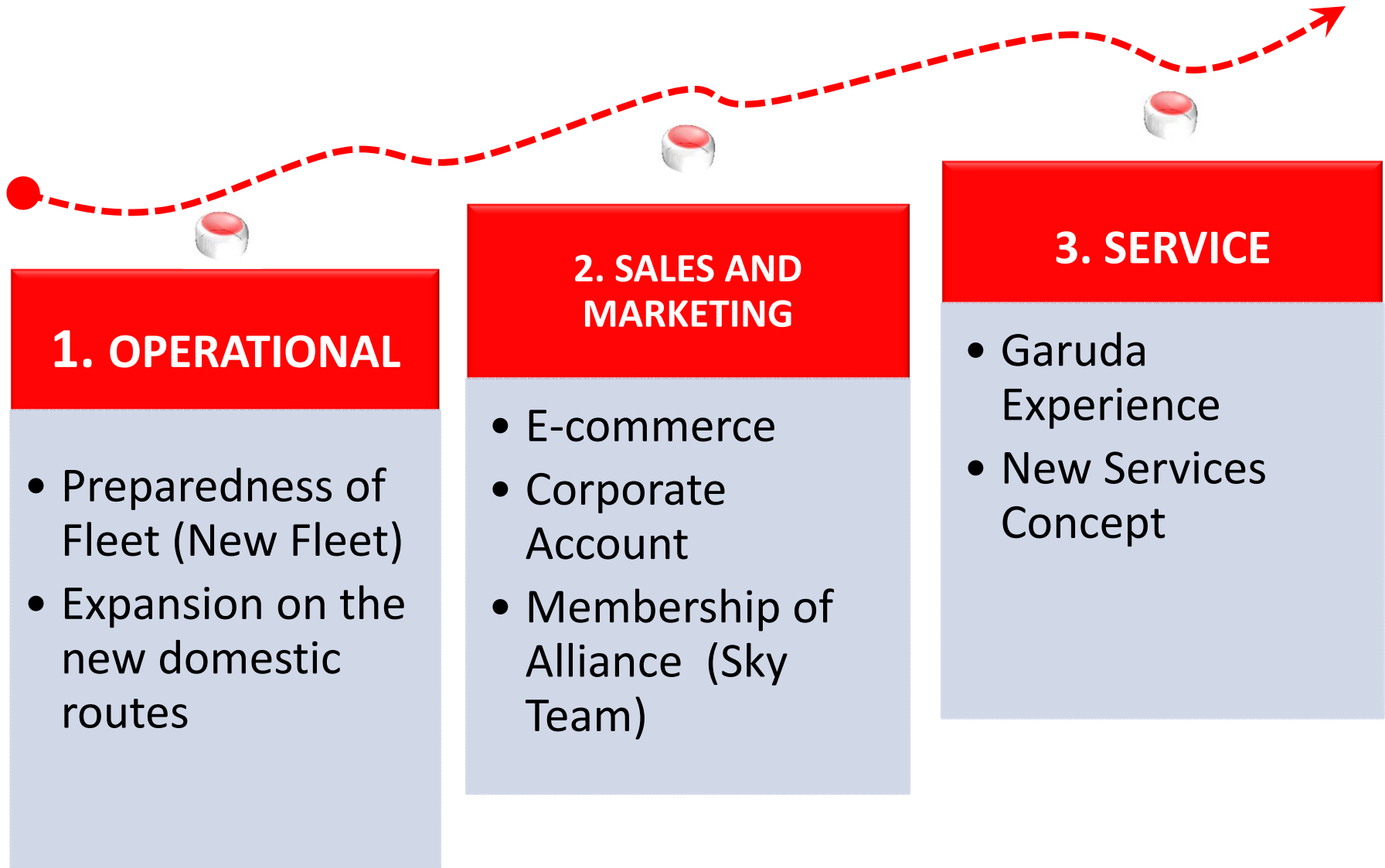
Opportunities	<ul style="list-style-type: none">• Increase air traffic• Potential partnership• Potential for aviation-related business (MRO, Catering, Ground Handling, etc)
Threats	<ul style="list-style-type: none">• Increase number of competitors• Free flow of skilled labour
Challenges	<ul style="list-style-type: none">• Fighting operational cost• Congested airports• Limited slot• Ownership and control• Uncompetitive jet fuel price

Open Sky from GA's Perspective

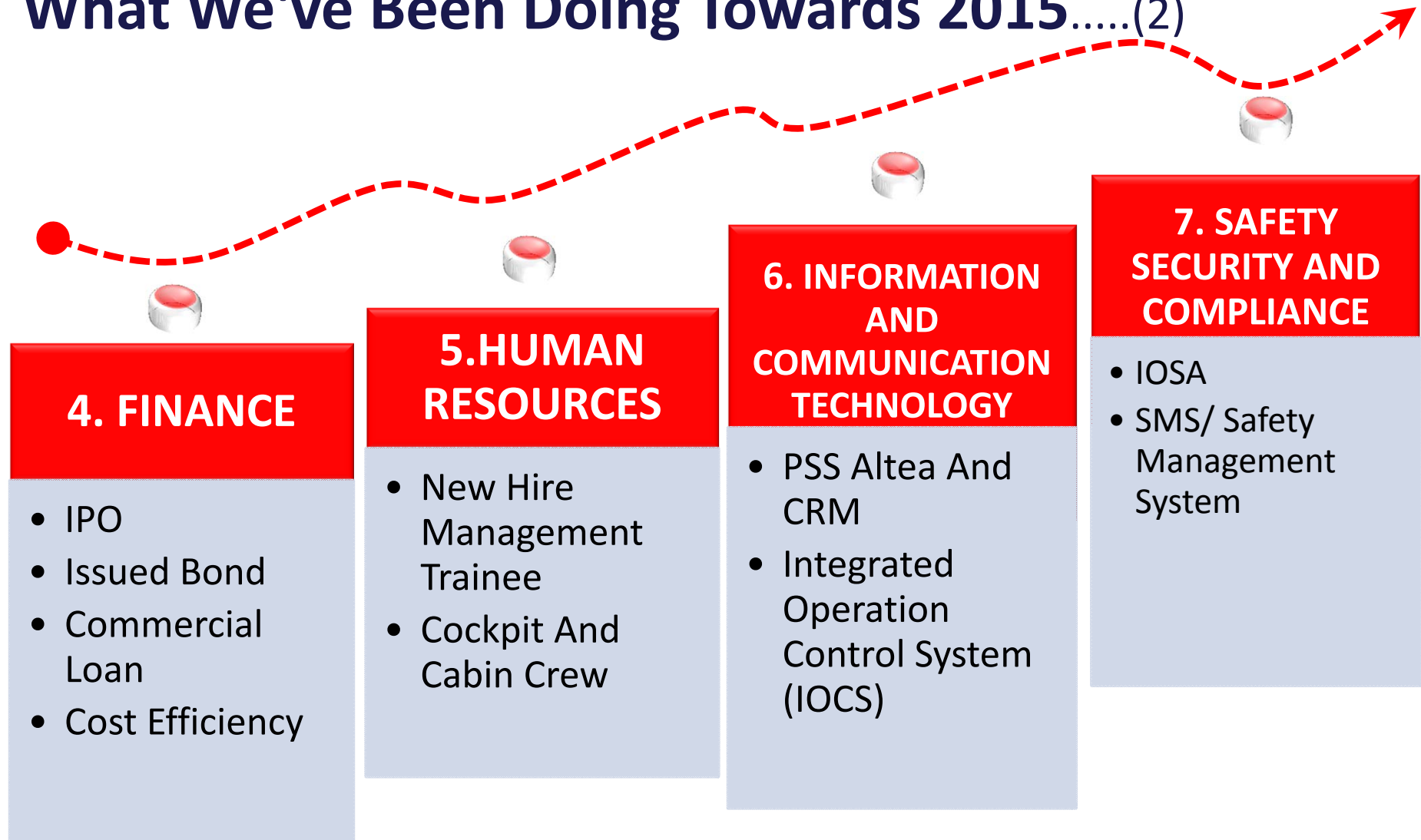
Expectations

- Equal level playing field
- Supporting regulations
- Infrastructure development
- Close partnership with tourism sector
- Increase inbound foreign pax
- Increase domestic traffic

What We've Been Doing Towards 2015.....(1)



What We've Been Doing Towards 2015.....(2)



Thank You