



# IATA Enhancement & Financing Service

Julie Garg  
Manager Airport & ATC Charges





# International Air Transport Association, who are we?


- **Our VISION :** To be the provider of global leadership and solutions to ensure a successful air transport industry.
  
- **Our MISSION:** To represent, lead and serve the airline industry
  
- **Our PARTICIPANTS:**
  - 230 member airlines
  - 60,000 accredited travel agents
  - 200 industry partners
  
- **Our PRESENCE :**
  - 74 offices
  - in 68 countries
  - covering 148 nations



is a family of products and services that delivers simple, secure, cost effective solutions for your business.



Products & Services  
in 148 countries

A checklist icon with three red checkmarks is shown above an orange box containing the text "Products & Services in 148 countries".

230+  
Members

An icon of five stylized figures holding hands is shown above a purple box containing the text "230+ Members".

Processed :  
USD \$300 B

An icon of several stacks of gold coins is shown above a green box containing the text "Processed : USD \$300 B".

Serving Airlines  
since 1947

An icon of a white commercial airplane in flight is shown above a pink box containing the text "Serving Airlines since 1947".



invoicing, collection and settlement of  
aeronautical charges



An integrated  
**invoicing, collection**  
and **settlement** system  
for air navigation and airport  
fees and charges.



# The CFO Nightmare

- ↗ late or bad payers
- ↗ administrative cost
- ↗ financial reporting
- ↗ cash flow planning



# E & F

## IATA'S PROCESS



since **1991**

**Invoicing** the charges to the airlines

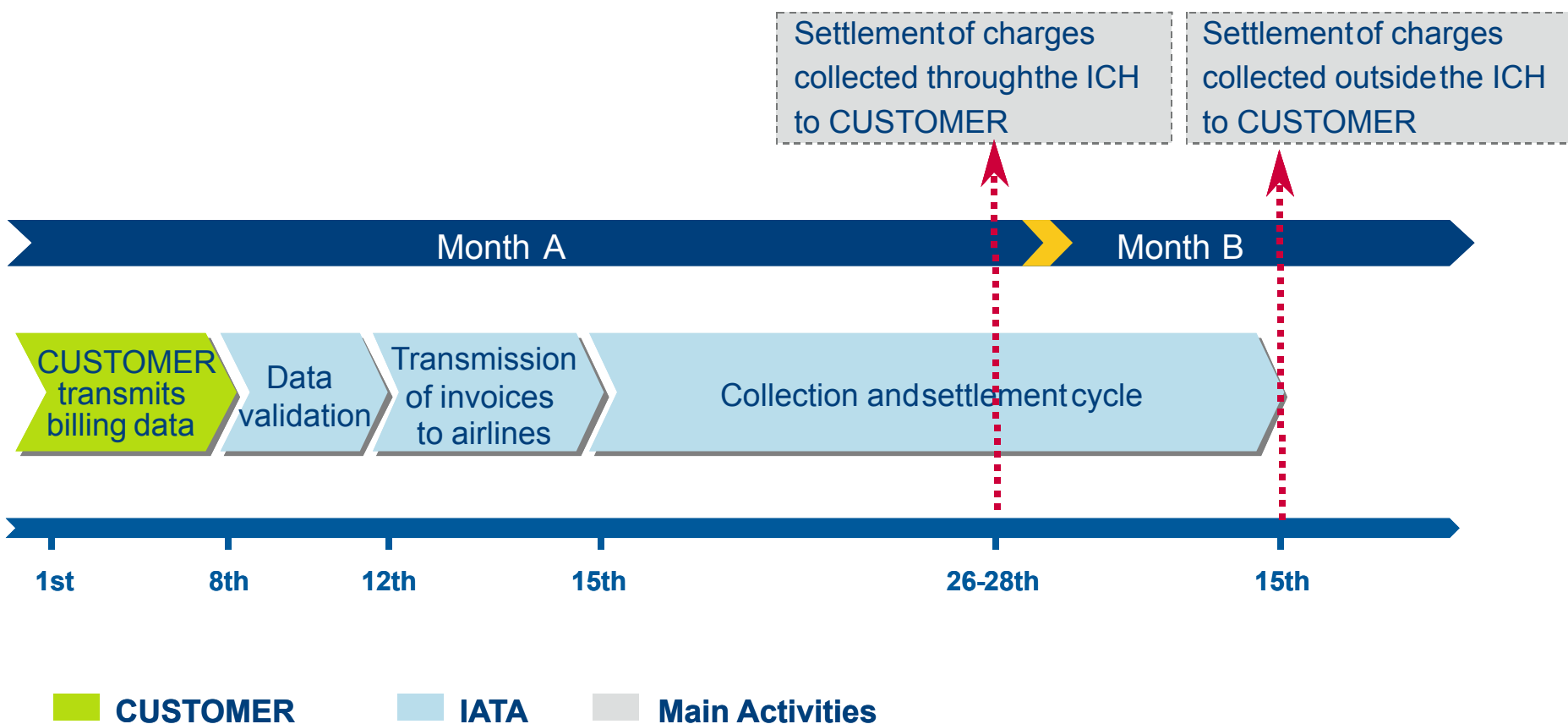
**Collecting** the invoices through IATA's industry financial systems.

**Settling** funds

**Providing** full accounting, credit control and management reports.



# Billing & Collection Timeline Example







## The benefits (1 of 2)

- improved collection rates
- accelerated speed of collection
- increased cash flow predictability
- reduced administrative cost



## The benefits (2 of 2)

- **streamlined** financial processes and control
- assists in obtaining **favorable financing**
- **direct payments** on your behalf to:
  - Financial institutions
  - Service providers



## Why E&F? Tangible results

achieving **>95%** collection rates

settling over **\$ 1.6 bn** per annum

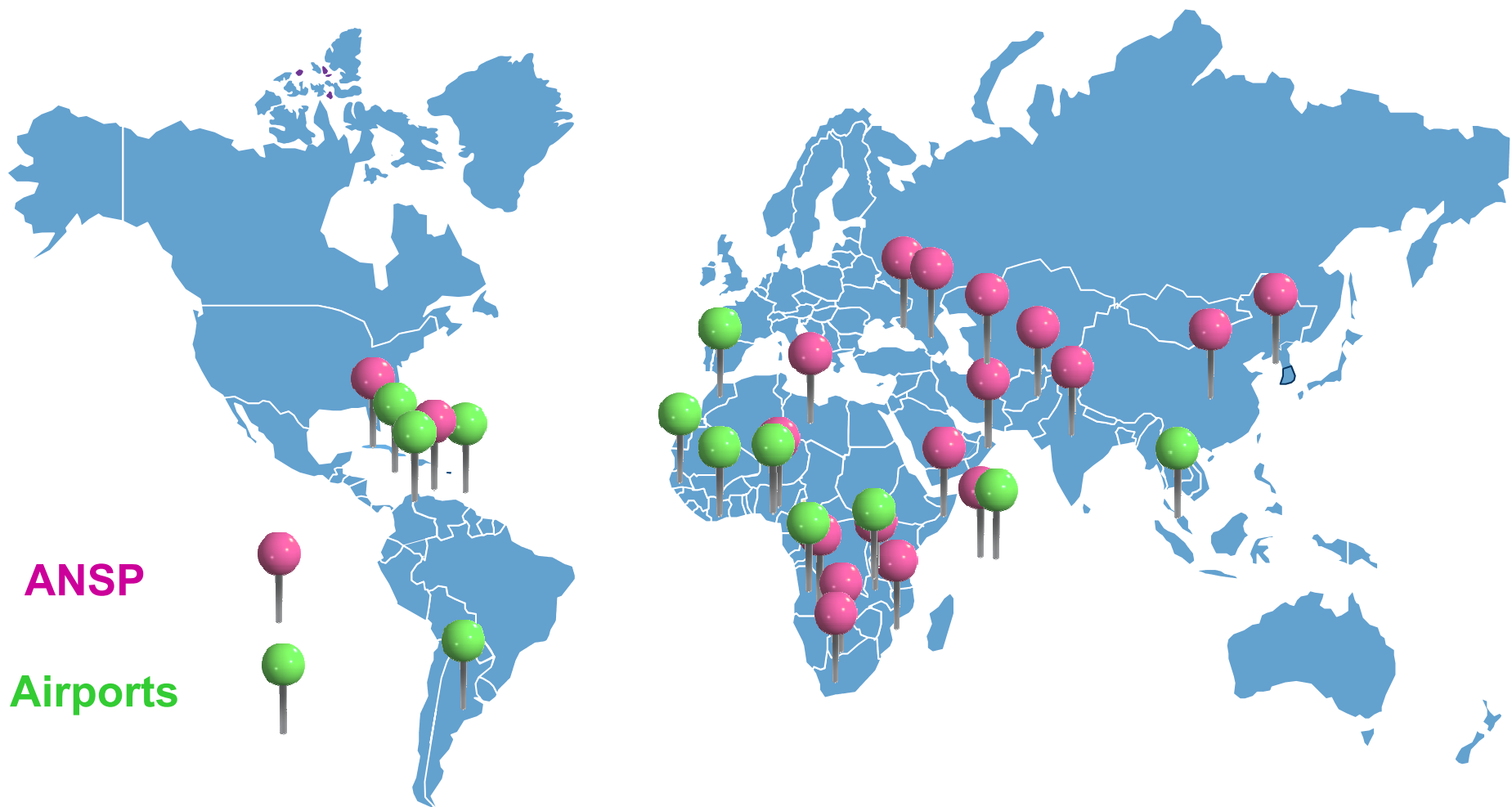
## Why E&F? Worldwide presence

**30** ATC's

**65** airports

**4500** airlines & operators





# E&F Services Solution elements






## E&F Services Summary Value-Drivers

- On-time, Accurate Billing
- Secure, Efficient and Quick invoice collection
- Settlement to authorities or third-parties
- Assists Cost-efficient investment financing
- Comprehensive accounting and reconciliation
- Customized service

**Extensive expertise in providing secure, efficient financial settlement services  
for the Aviation Industry**



a simple, secure and cost effective solution



**20**  
Years experience

A graphic showing a checklist with three red checkmarks on a white background.

**55**  
customers worldwide

A graphic showing five stylized human figures in teal, holding hands in a line.

**\$1.6 bn**  
collected annually

A graphic showing several stacks of gold coins.

**>95%**  
collection rate

A graphic showing a white commercial airplane in flight against a light blue sky.





# Thank you

[www.iata.org/EFservices](http://www.iata.org/EFservices)

[EFservices@iata.org](mailto:EFservices@iata.org)



-to represent, lead and serve the airline industry