



SIP/2008-WP/11  
Business case

# Traffic Forecasts

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**Workshop on the Development of Business Case  
for the Implementation of CNS/ATM Systems  
(Lima, 10 – 14 November 2008)**



# Outline

- **Planning parameters**
- **When ?**
- **Why ?**
- **How ?**
  - **Input**
  - **Basic forecasts**
  - **Peak period forecasts**
  - **Output**
- **Alternative forecast techniques**



# Planning parameters

- **Annual number of flights**
- **The average daily number of flights**
- **The number of flights in the peak day**
- **The number of flights in the peak hour**
- **Peak instantaneous aircraft count**
- **Others**



# When?

- **New Air Navigation Services Facility**
- **Existing Operations**



# Why?

## ➤ Physical Planning

- To define the air navigation services facilities required
- To determine the scale and timing of implementation

## ➤ Financial Planning

- To estimate capital and operating expenditure
- To estimate operating revenues
- To carry out Cost/Benefit & Cash Flow Analysis



## **Facts to consider**

- **Peak demand rather than annual demand must be used in order to evaluate requirements**
- **Traffic Peaks by hour of the day, by day of the week, and by week and month of the year**
- **The level of detail of the forecast requirements will depend on the planning phase**



# Why study peaking

- **Capacity utilization most critical during daily and hourly traffic peaks**
- **Peaking continues as markets grow**
- **The distribution of demand over any period is predictable**



# Peak-period analysis examples

- **ASECNA FIRs**
- **Jeddah FIR**
- **Muscat FIR**

**Available on the CAFEA website**



# **Input: Historic data**

- **Yearly, monthly and daily aircraft movements**
- **Fleet mix and capacity**
- **Load factors**
- **Peak period parameters**
- **Historic data for passenger traffic**



# Basic forecasts

- **Forecast of passenger traffic**
- **Assumptions of future trends for fleet mix & average aircraft size**
- **Assumptions for future load factors**
- **Unconstrained aircraft movements by type**



# Movements forecast development

$$\text{Movements} = \frac{\text{Passengers}}{(\text{Load factor}) * (\text{Average Seat})}$$



# Peak period forecasts

- Analysis of time profile of air traffic
- Ratios of busy periods applied to annual, monthly or weekly traffic
- Trend projection of these ratios
- Factors affecting peak period traffic trends:
  - Business & holiday traffic mix
  - Curfews at airports
  - Changing route patterns



# **Output:**

## **Planning parameters**

- **Annual number of flights**
- **The average daily number of flights**
- **The number of flights in the peak day**
- **The number of flights in the peak hour**
- **Peak instantaneous aircraft count**
- **Others**
  - **Average day of the peak month or week traffic**
  - **Peak day of the average month or week traffic**
  - **Peak hour of the average day traffic**



# Alternative Forecast Techniques

**Quantitative**

**Time-Series Analysis**

**Causal Methods**

Ratio Analysis

Trend Projection

Moving Averages

Spectral Analysis

Adaptive Filtering

Box-Jenkins

**Qualitative**

**Judgement**

**Delphi**

**Technological**

Regression

Econometric

Simulation

Bayesian

Spatial Equilibrium

**Decision**

**Analysis**

**Market Research**

**System Dynamics**

**Heuristic**

**Probabilistic**

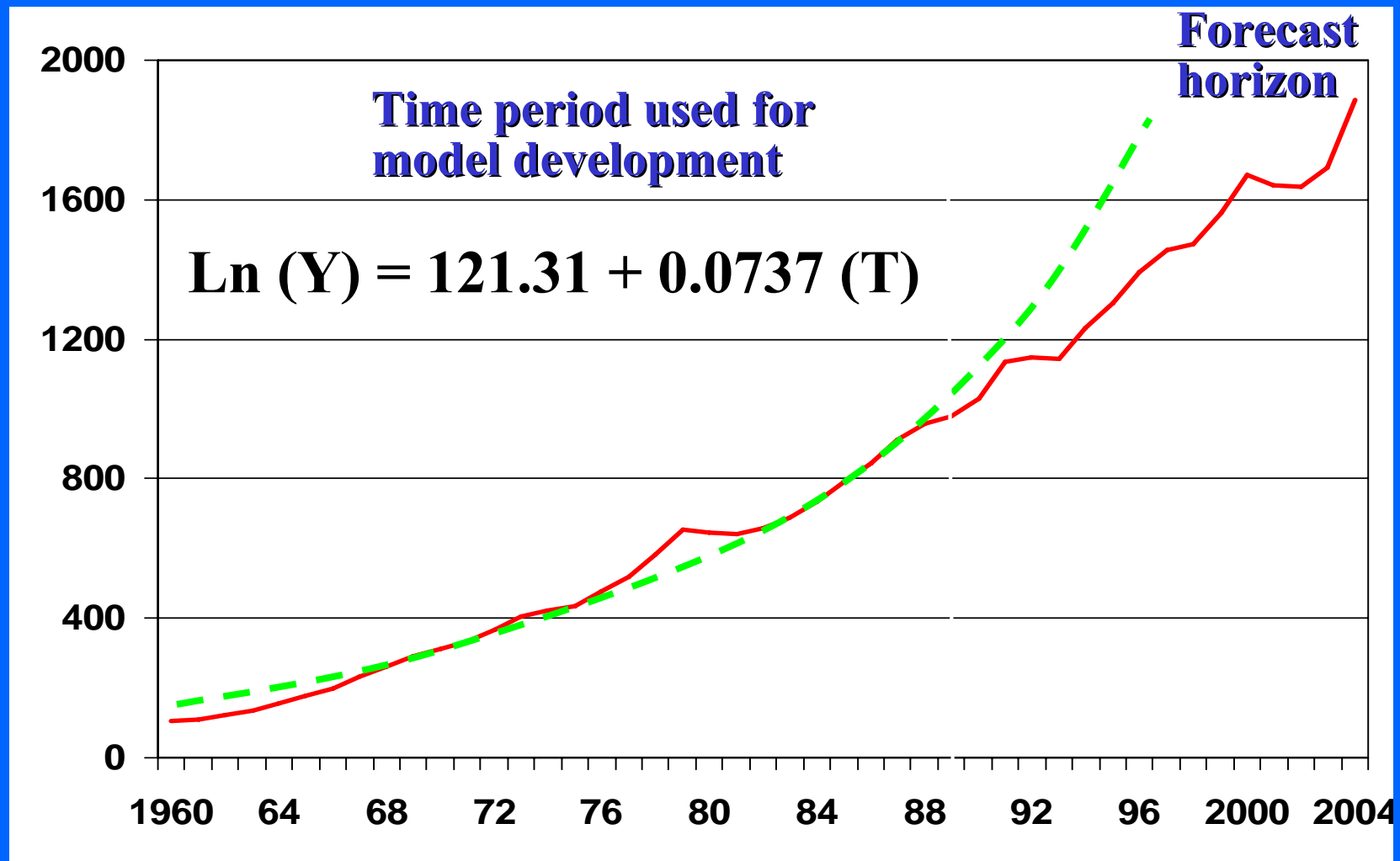


# **Time series analysis**



# An example of trend projection

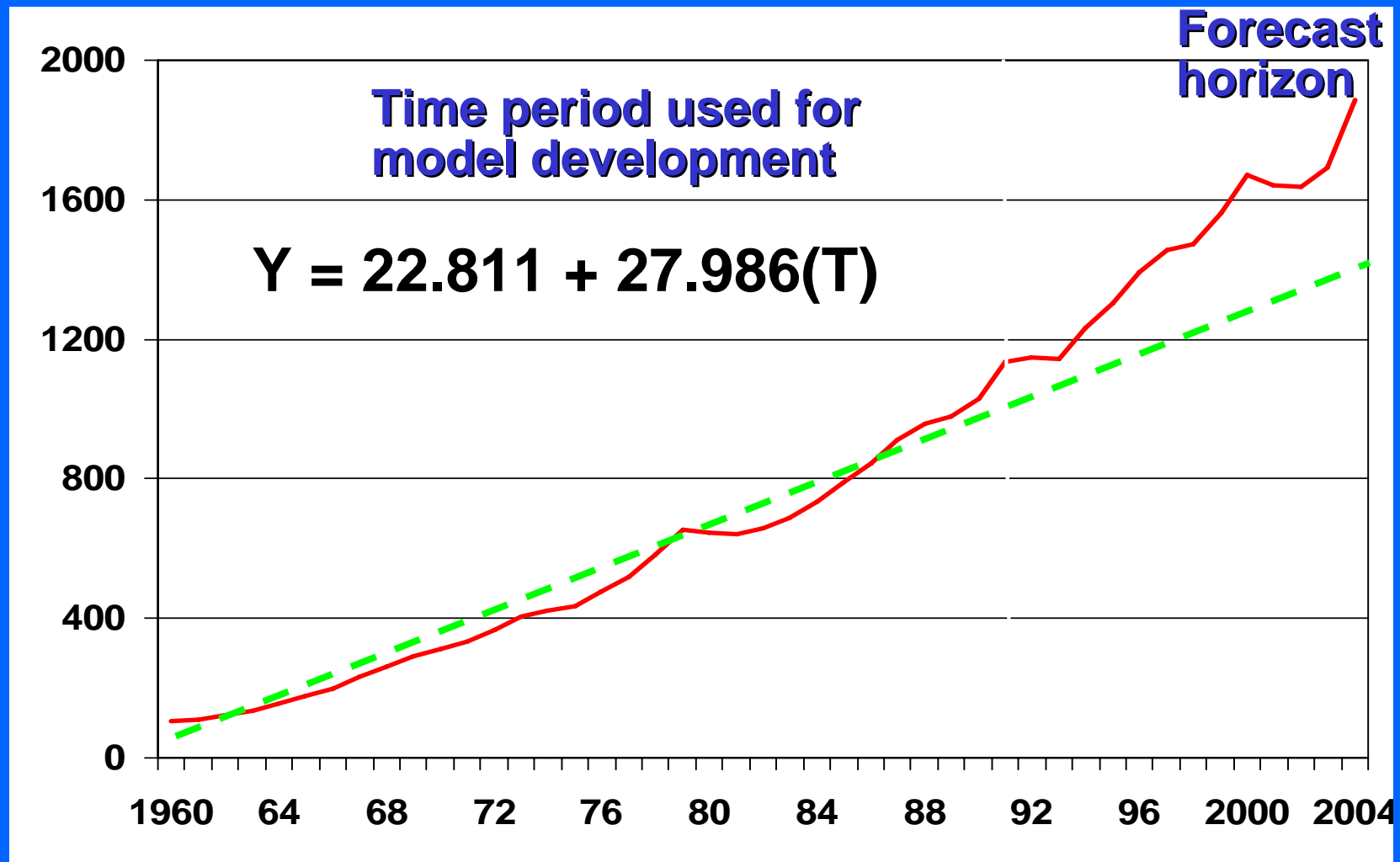
## World Passenger Traffic (Scheduled Services)





# An example of trend projection

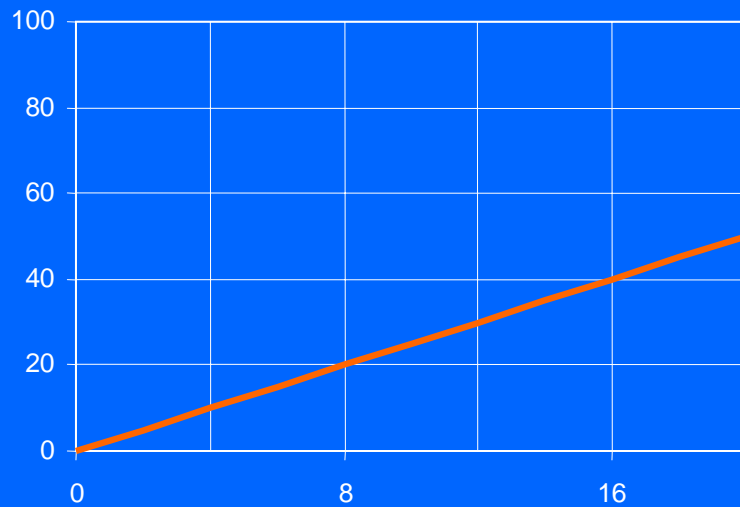
## World Passenger Traffic (Scheduled Services)



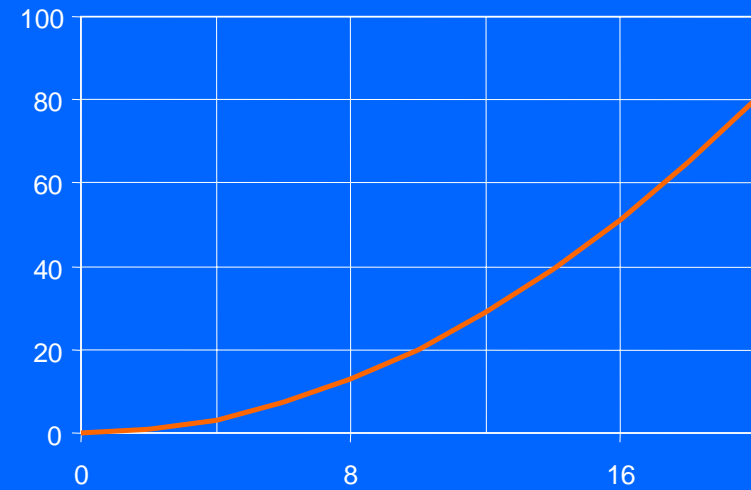


# Types of Trends

## Linear



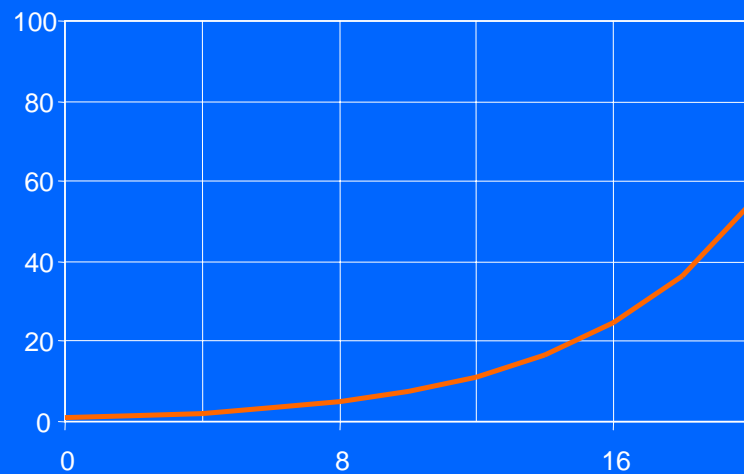
## Polynomial



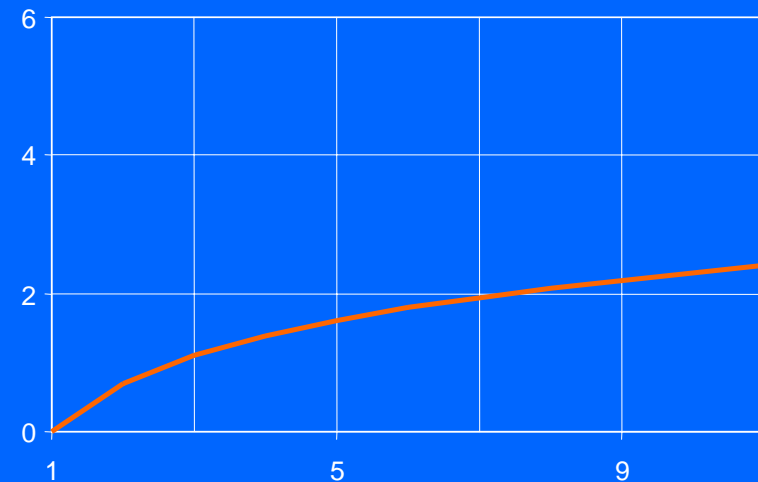


# Types of trends

## Exponential



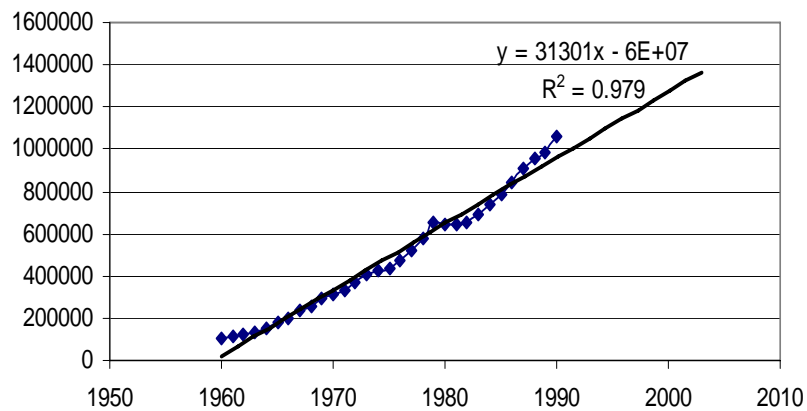
## Logarithmic



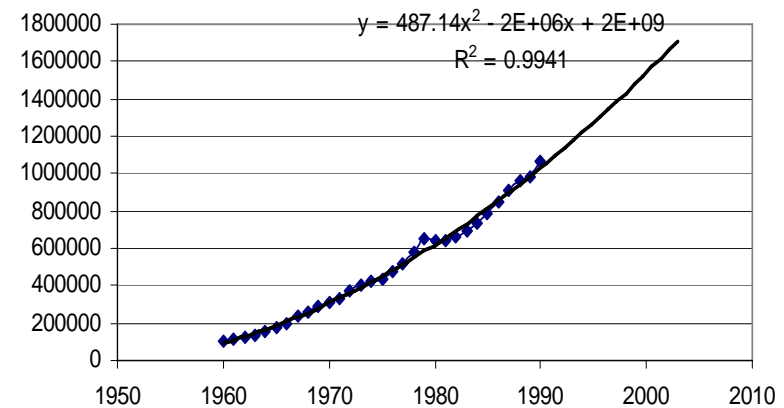


# World passenger air traffic trend

Linear Trend



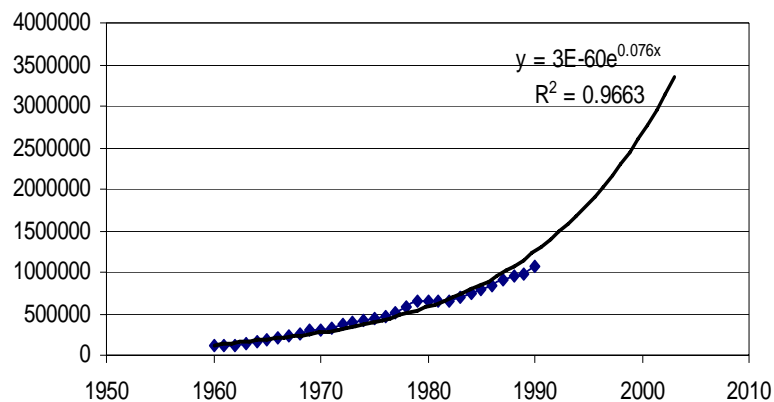
Polynomial Trend



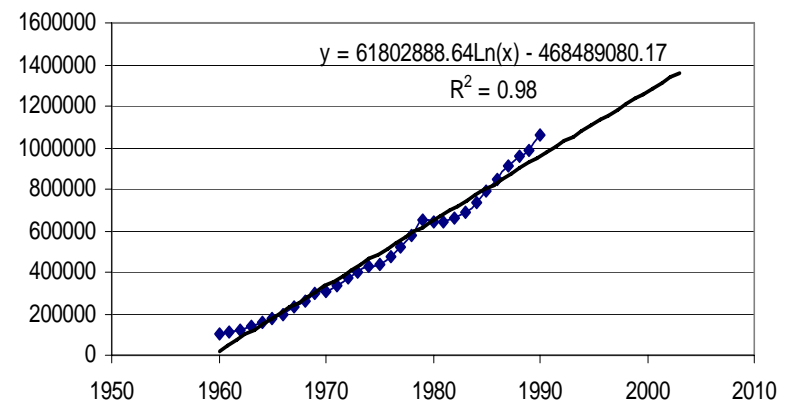


# World passenger air traffic trend

Exponential Trend

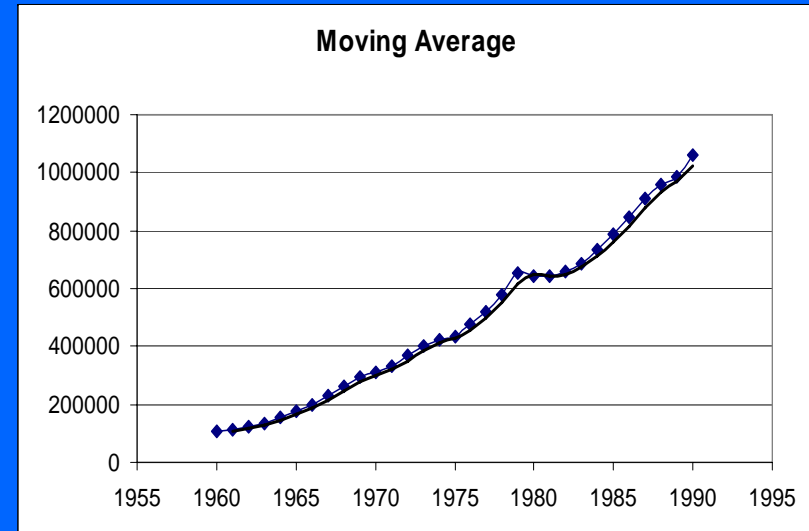
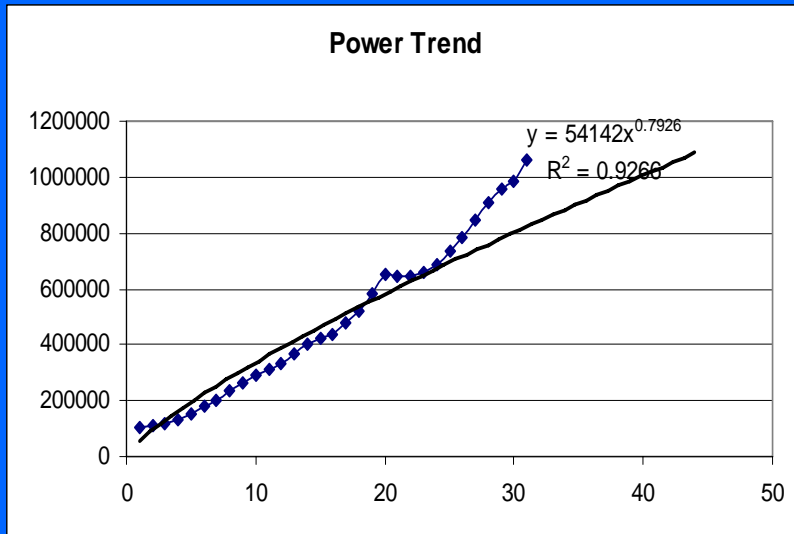


Logarithmic Trend





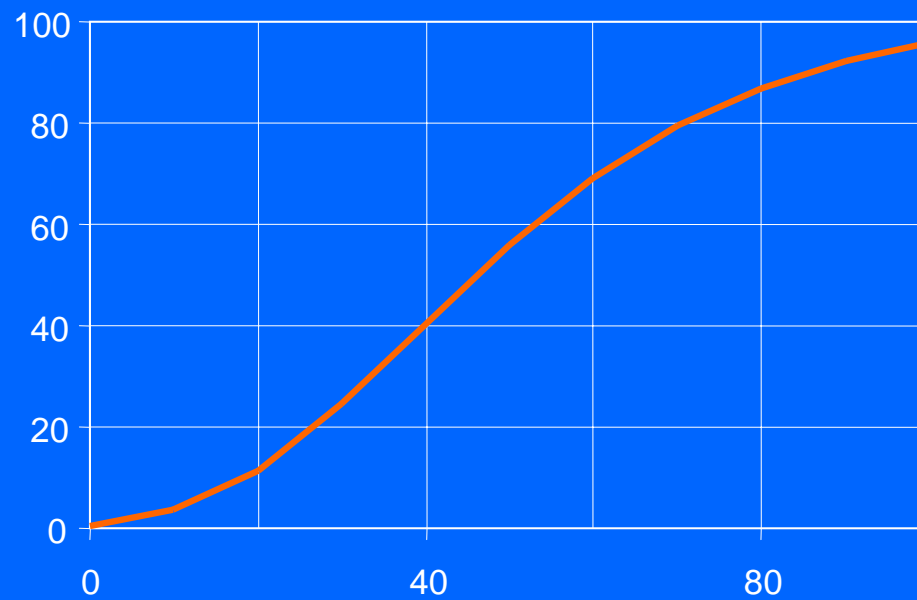
# World passenger air traffic trend





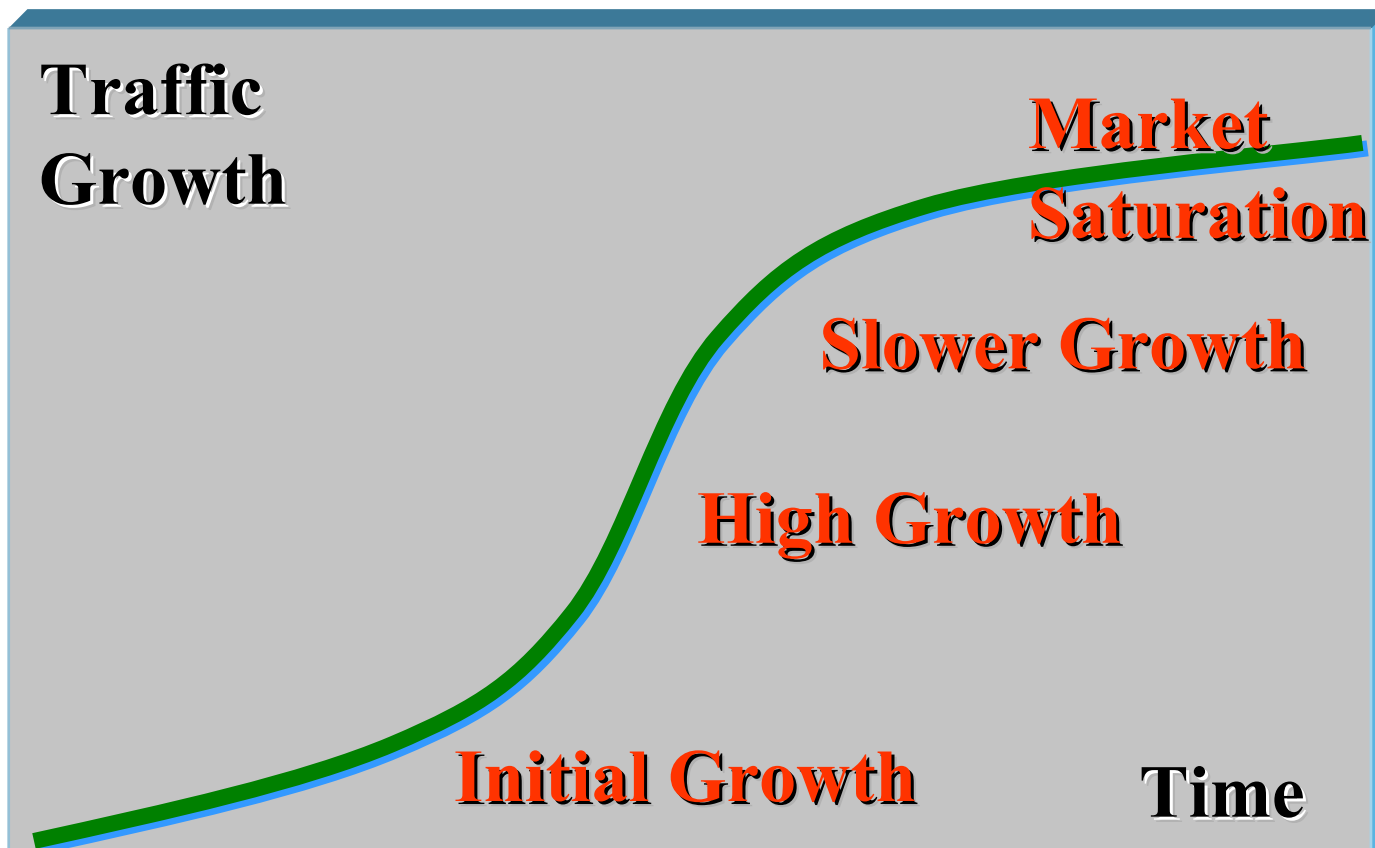
# Types of trends

## Gompertz





# Non-linear growth trends (S-Curves)





# **Econometric analysis**



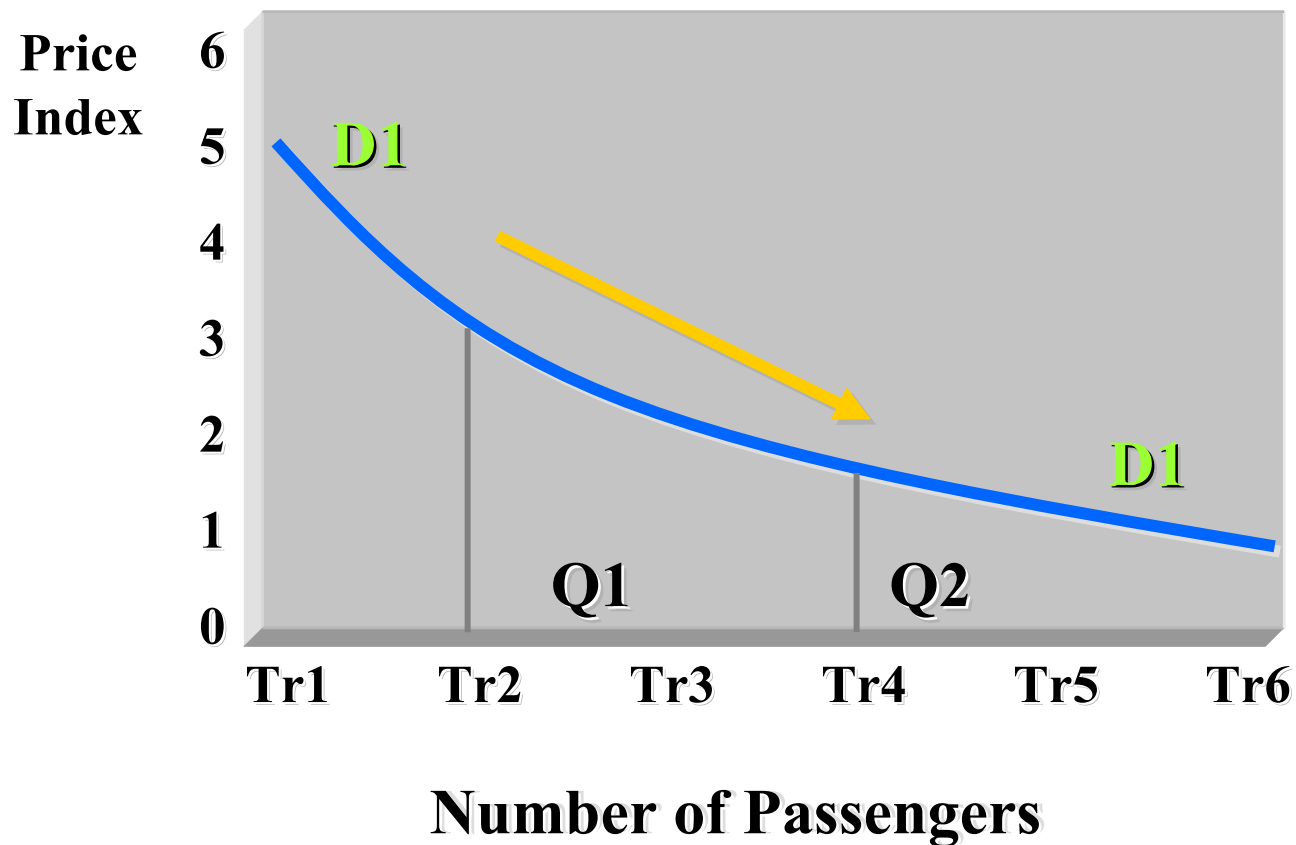
# **Variables' impact on traffic growth trends**

- **Cause a change in the demand curve**
- **Cause a shift in the demand curve**



# Variables' impact on traffic growth trends ...

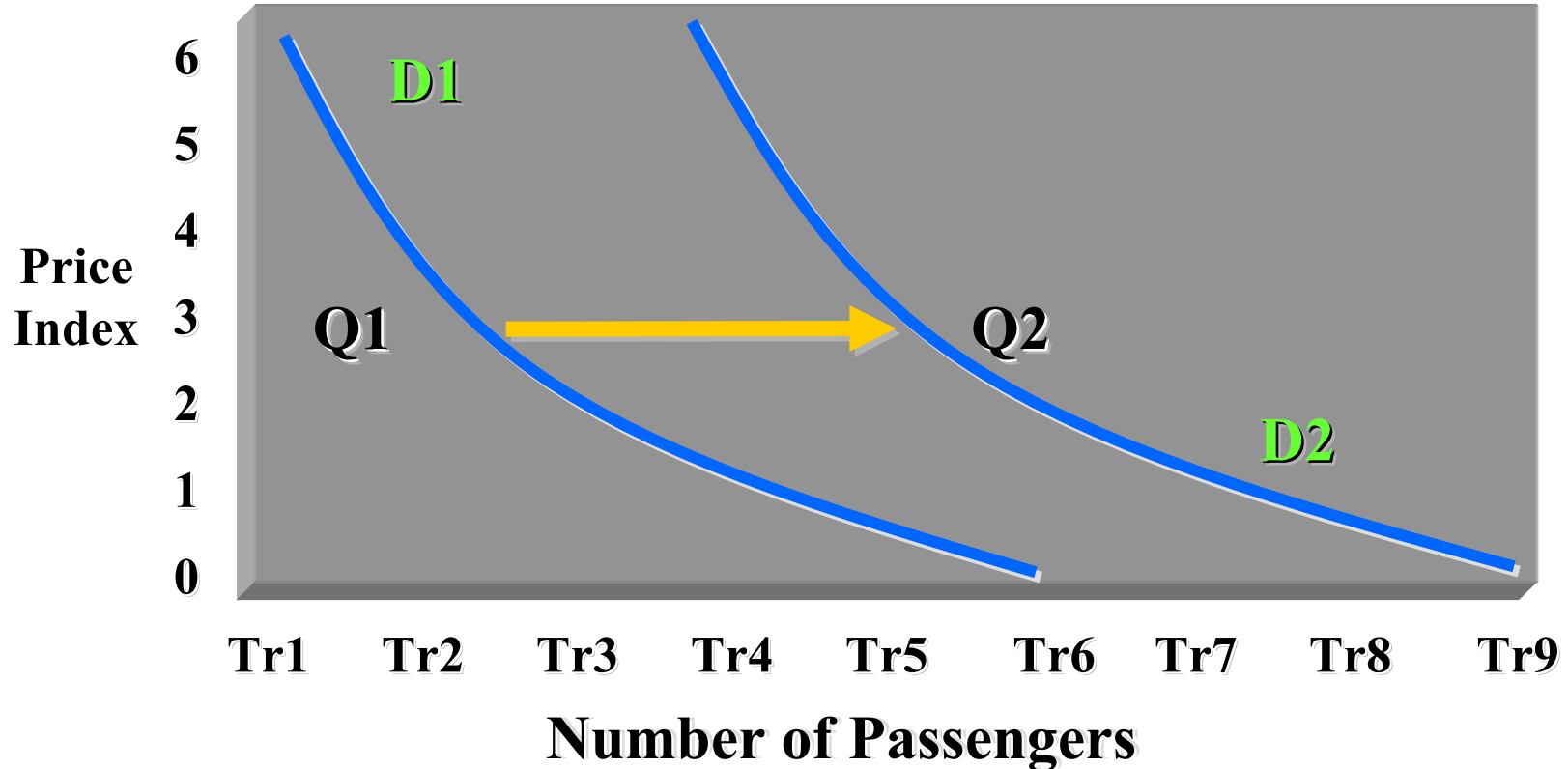
## Change in Demand





# Variables' impact on traffic growth trends ...

Demand Shifts with Time





# Market Potential





# References

- **ICAO Airport Planning Manual (Doc 9184-AN/902), part 1, Chapter 3**
- **ICAO Manual on Air Traffic Forecasting (Doc 8991/2)**
- **Reports on the Traffic Forecasting Groups (TFGs)**

ICAO。OACI。ИКАО



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