



CNS/ATM Planning and Evaluation Tools (CNS/ATM PET)

**Presented by Lima and Mexico
ICAO Regional Offices**



- **WHY CNS/ATM PET ?**

- MULTITUDE OF FLOWS/HOMOGENEOUS AREAS
- MULTITUDE OF ATC FACILITIES AND SERVICES
- MULTITUDE OF
POLITICAL/ECONOMIC/OPERATIONAL
CONSIDERATIONS
- VARIED REQUIREMENTS

- **THEREFORE**

- TO KEEP THE PLANNING PROCESS MANAGEABLE,
AND
- PROVIDE VISIBILITY AND ACCOUNTABILITY IN THE
DECISION PROCESS, **WE NEED TOOLS TO INTER-
ACTIVELY DEVELOP AND EVUALATE ACCEPTABLE
IMPLEMENTATION SCENARIOS.**



Structure of CNS/ATM PET

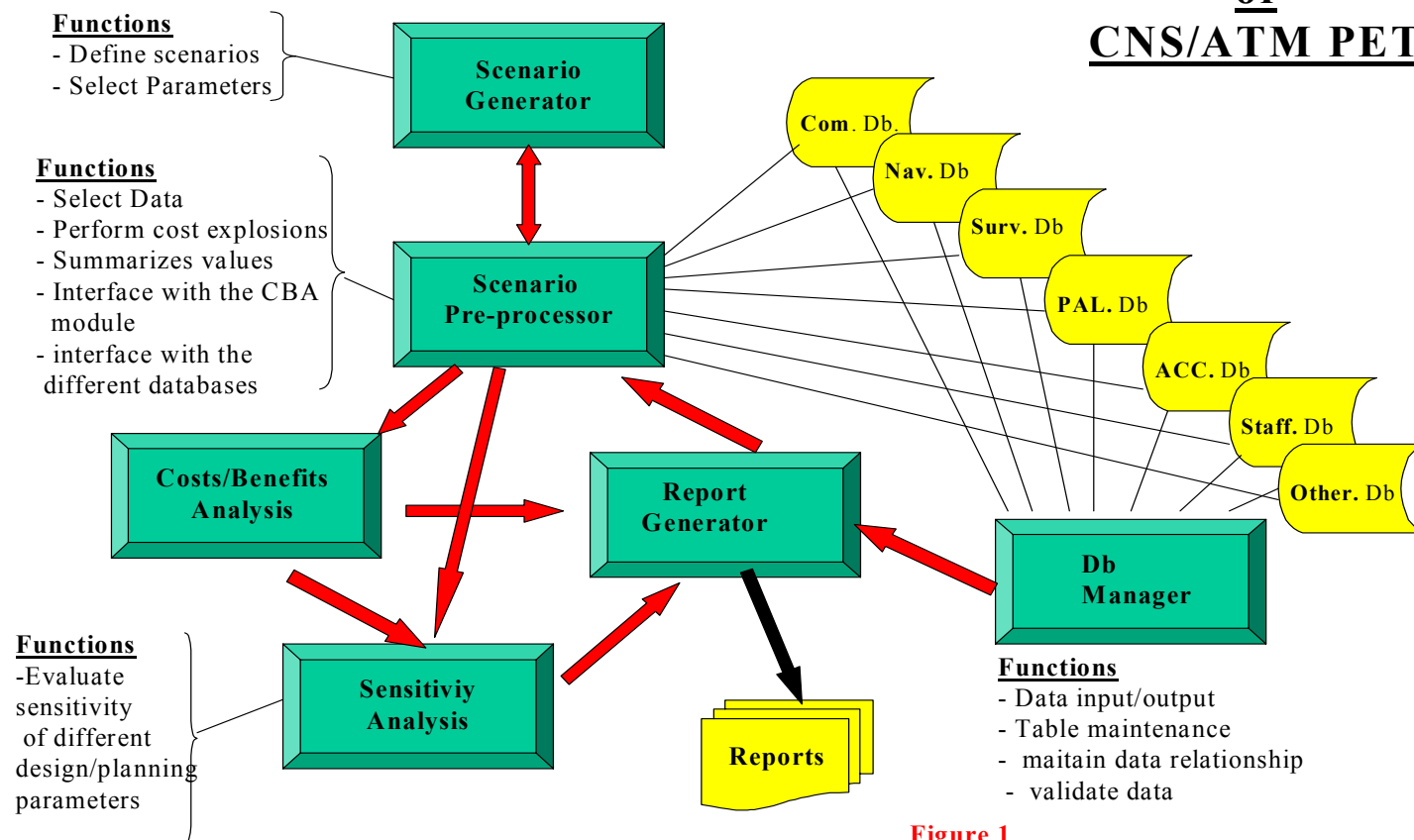
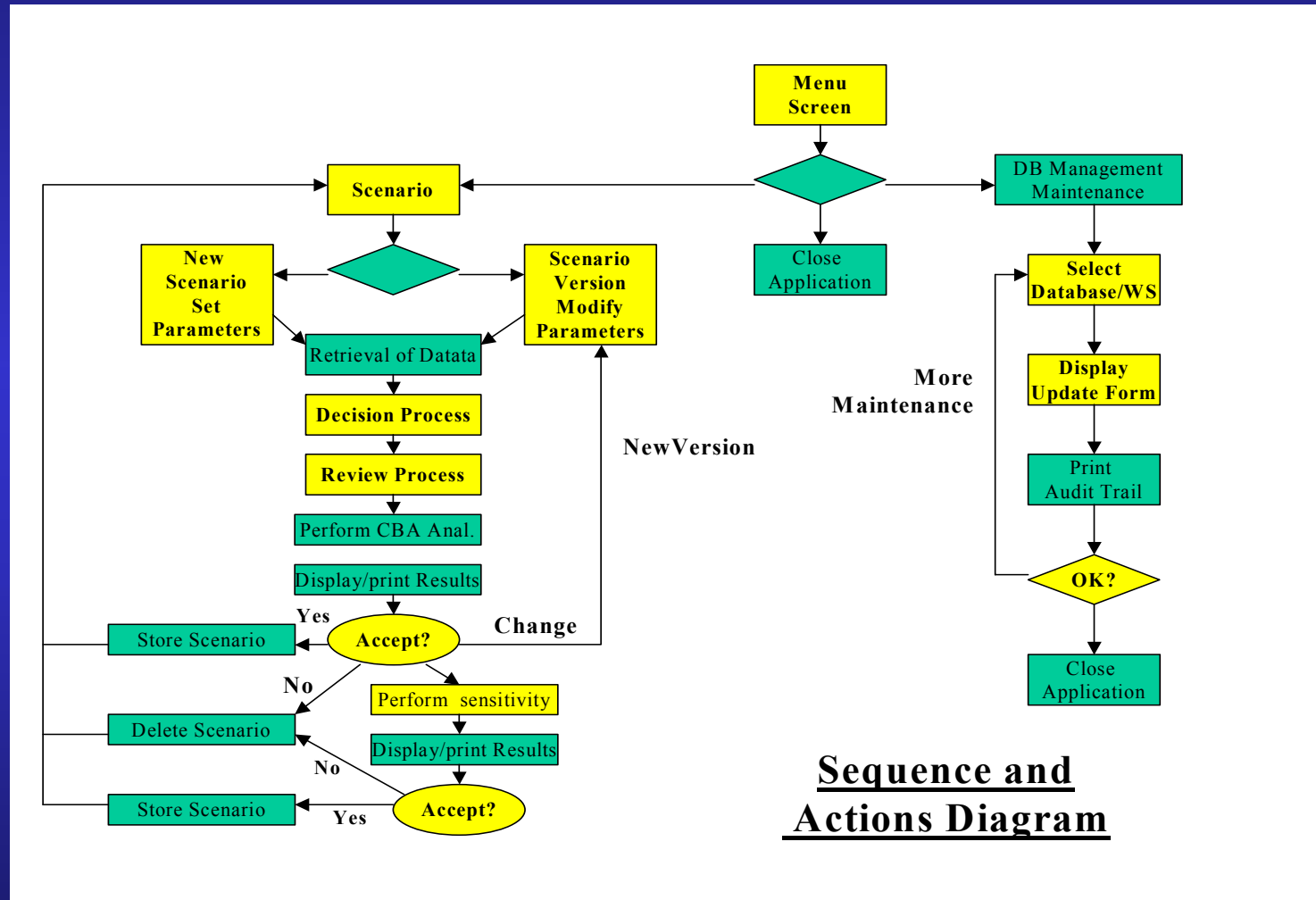


Figure 1

What Will CNS/ATM PET Do?



- ✓ ASSIST IN THE SELECTION OF THE **BEST TECHNICAL SOLUTION**
- ✓ ASSIST IN THE DETERMINATION OF THE **BEST IMPLEMENTATION TIMING**
- ✓ ASSIST IN THE DETERMINATION OF THE **BEST IMPLEMENTATION OPTION**
- ✓ DETERMINE **VIABILITY OF THE PROJECT**
- ✓ DETERMINE **MOST CRITICAL ELEMENTS** OF THE PROJECT (SENSITIVITY)
- ✓ Assist in the development of **Business Case.**



Sequence and Actions Diagram



CNS/ATM PET



Password Menu

CNS/ATM Planning and Evaluation Tool

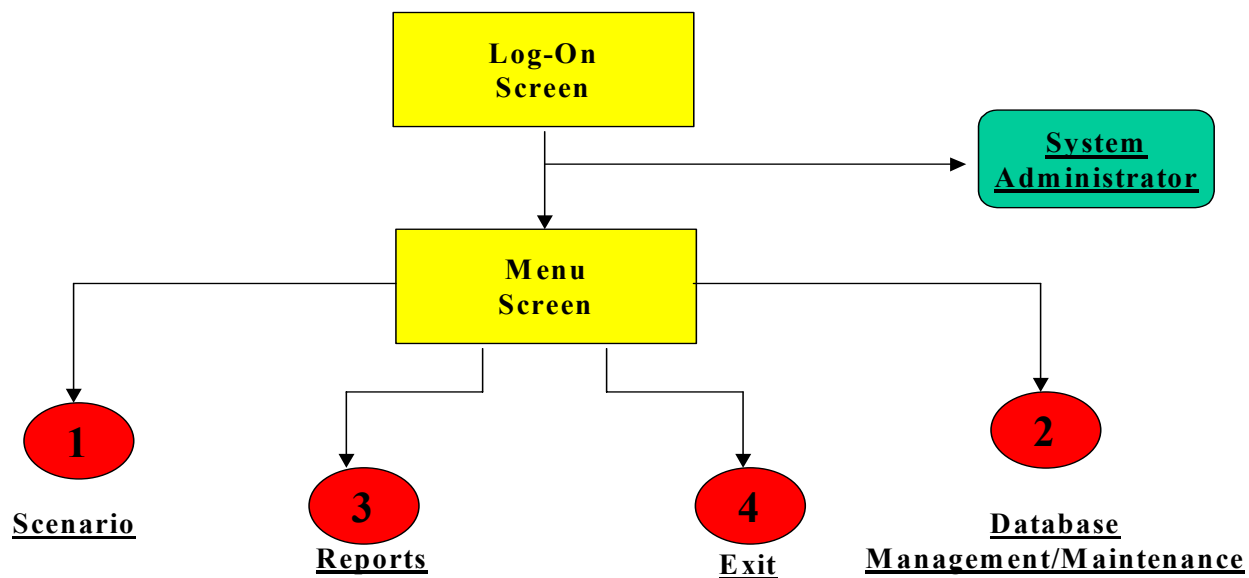
Please Select Country/State and Enter Password

State	Select
Anguilla	<input type="checkbox"/>
Antigua & Barbuda	<input type="checkbox"/>
Argentina	<input checked="" type="checkbox"/>
Aruba	<input type="checkbox"/>
Bahamas	<input type="checkbox"/>

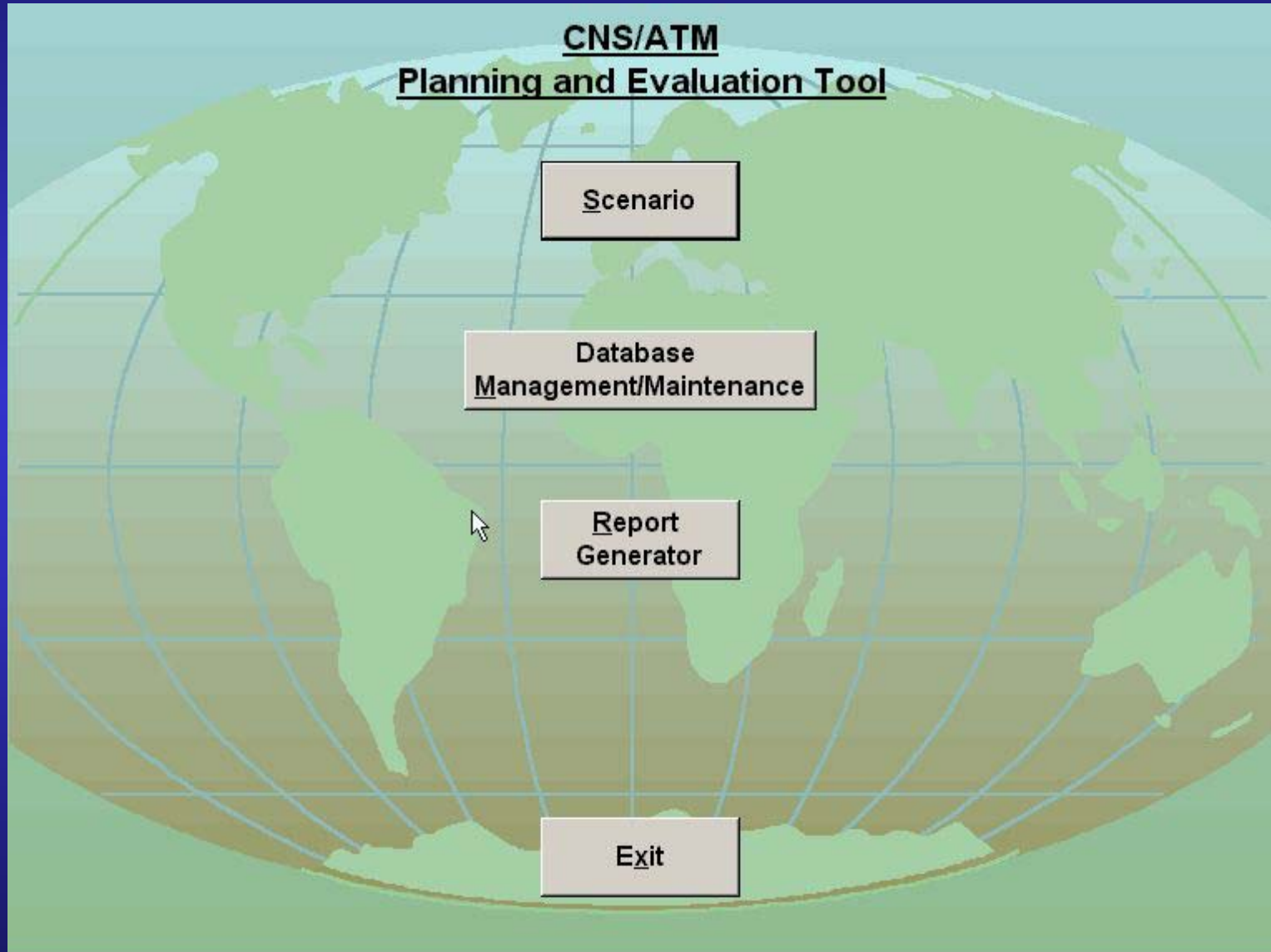


Password

Exit



Screen Display Sequence
And
Actions

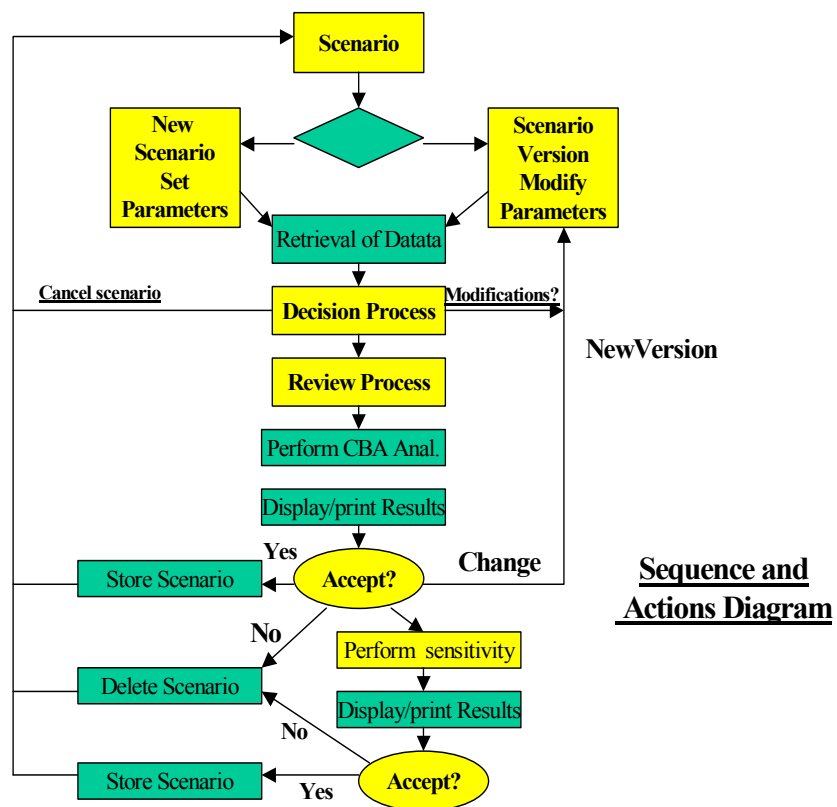




What will CNS/ATM PET do? Scenario Generator

Assist in the construction of scenarios through the selection of:

- Area/flow to be considered
- Period of implementation
- Equipment life expectancy
- Maximum stretching
- Cost of money (Interest Rate)
- Duration of parallel operation of systems.
- Selection of CNS elements to be evaluated and target date of implementation.





Scenario

Code: Version: Name:

Base Year:

Equipment Life Expectancy: years

Parallel Period: months

Maximum Stretching: years

Interest Rate:

Area

CAR

SAM

FIR's

States

Operational

Nav

Surv

PAL

Comms

ATM

Infra

Staff

Select FIR's

FIR

-

Select States

State

-

* -

Delete This Version

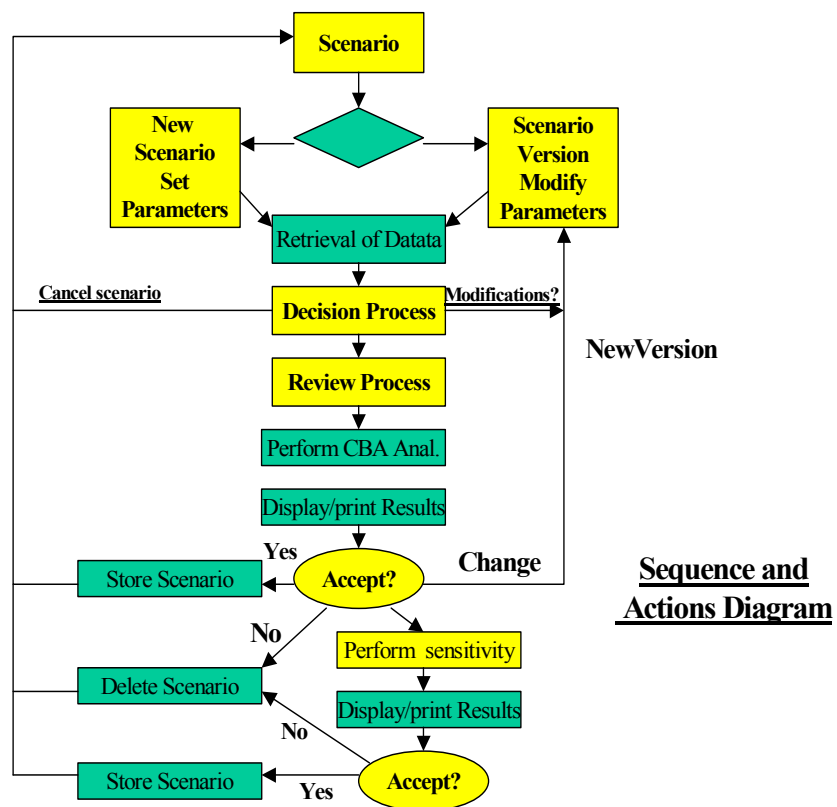
Accept



Why Scenario Pre-Processor?

Scenario Pre-Processor will, using information in the Databases, set the stage for the evaluation of different scenarios by enabling:

- The **selection** of the necessary data from the databases (States, Group of States, FIR, Group of FIRs, etc.);
- **Option selection** (refresh, replace with new option or cancellation)
- Performance of **cost explosions** for the selected elements over time;
- **Summarization** of values, on a per year basis for submission to the CBA





Decision Process - Nav/Surv/PAL

Code: Version: Name:

Select Items by FIR

FIR
<input type="text" value=""/>

Select Items by State

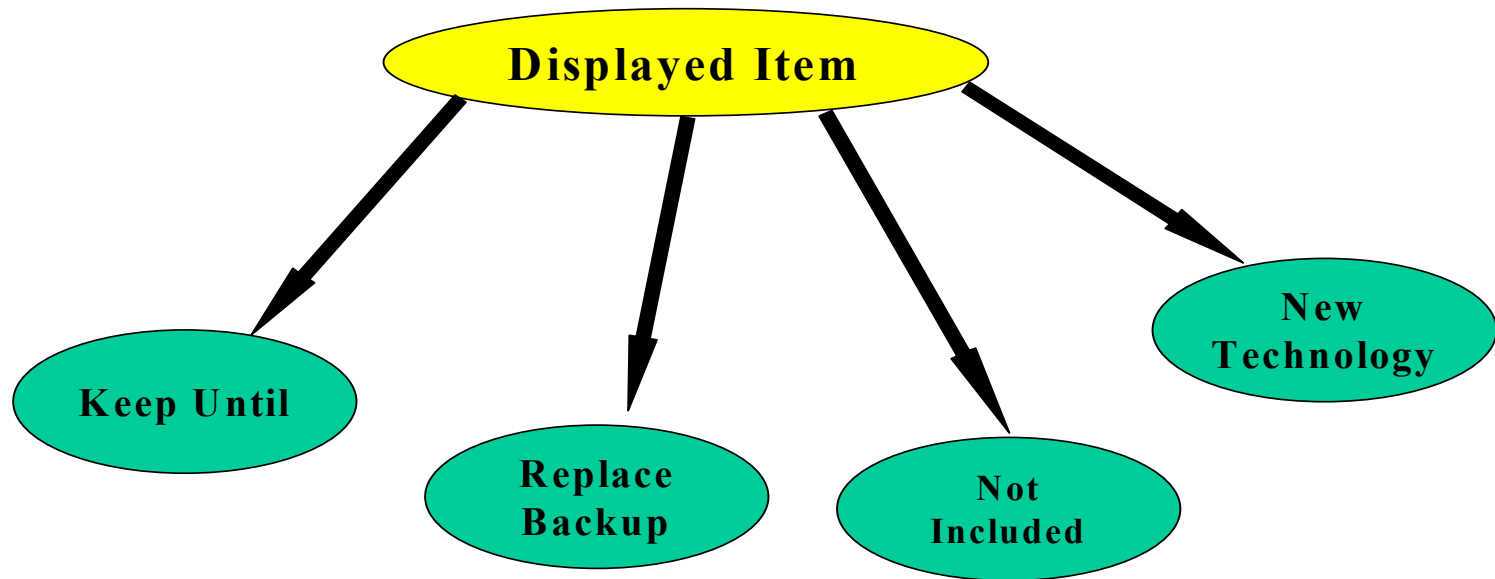
State
<input type="text" value="BOLV"/> - Bolivia
<input type="text" value="*"/>

Click on Location to see Runways

ID	Location	FIR	NAV Functions	Notes
SLCB	COCHABAMBA / Jorge Wilsterman	SLLF	A/L & T/E	
- NavAids - - Surveillance - - New Technology -				
<i>Imp.</i> <i>Repl/Rem.</i> <i>Option</i> VOR - <input type="text" value="01/01/77"/> <input type="text"/> <input type="text"/>		<i>Imp.</i> <i>Repl/Rem.</i> <i>Option</i> DME - <input type="text" value="01/01/88"/> <input type="text"/> <input type="text"/>		<i>H/L</i> <i>Imp.</i> <i>Repl/Rem.</i> <i>Option</i> NDB - <input type="text" value="H"/> <input type="text" value="01/01/86"/> <input type="text"/>



Decision Process Flow Chart Screen



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Print
Scenario

Code: <input type="text" value="bol"/>	Version: <input type="text" value="1"/>	Name: <input type="text" value="bolivia"/>	NPV 4948	BCR 1.39
--	---	--	--------------------	--------------------

<p>Base Year: <input type="text" value="2003"/></p> <p>Equipment Life Expectancy: <input type="text" value="15"/> years</p> <p>Parallel Period: <input type="text" value="6"/> months</p> <p>Maximum Stretching: <input type="text" value="3"/> years</p> <p>Interest Rate: <input type="text" value="10.0%"/></p>	<p>Area</p> <p><input type="checkbox"/> CAR</p> <p><input type="checkbox"/> SAM</p> <p><input type="checkbox"/> FIR's</p> <p><input checked="" type="checkbox"/> States</p>	<p>Operational</p> <p><input checked="" type="checkbox"/> Nav <input type="text" value="01/07/07"/></p> <p><input type="checkbox"/> Surv</p> <p><input type="checkbox"/> PAL</p> <p><input checked="" type="checkbox"/> Comms <input type="text" value="01/01/06"/></p> <p><input type="checkbox"/> ATM</p> <p><input type="checkbox"/> Infra</p> <p><input type="checkbox"/> Staff</p>
--	--	--

<p>Select FIR's</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">FIR</th> </tr> </thead> <tbody> <tr> <td><input type="text"/></td> </tr> </tbody> </table>	FIR	<input type="text"/>	<p>Select States</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">State</th> </tr> </thead> <tbody> <tr> <td><input type="text" value="BOLV"/> - <input type="text" value="Bolivia"/></td> </tr> <tr> <td>* <input type="text"/></td> </tr> </tbody> </table>	State	<input type="text" value="BOLV"/> - <input type="text" value="Bolivia"/>	* <input type="text"/>
FIR						
<input type="text"/>						
State						
<input type="text" value="BOLV"/> - <input type="text" value="Bolivia"/>						
* <input type="text"/>						

Decision Process	Perform CBA	Sensitivity Analysis	Link to Business Case
Delete This Version	Archive This Version	Create New Version	Close



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Decision Process - Comms/ATM/Infra/Staff

Code: Version: Name:

Select Items by FIR

-

Select Items by State

State

-

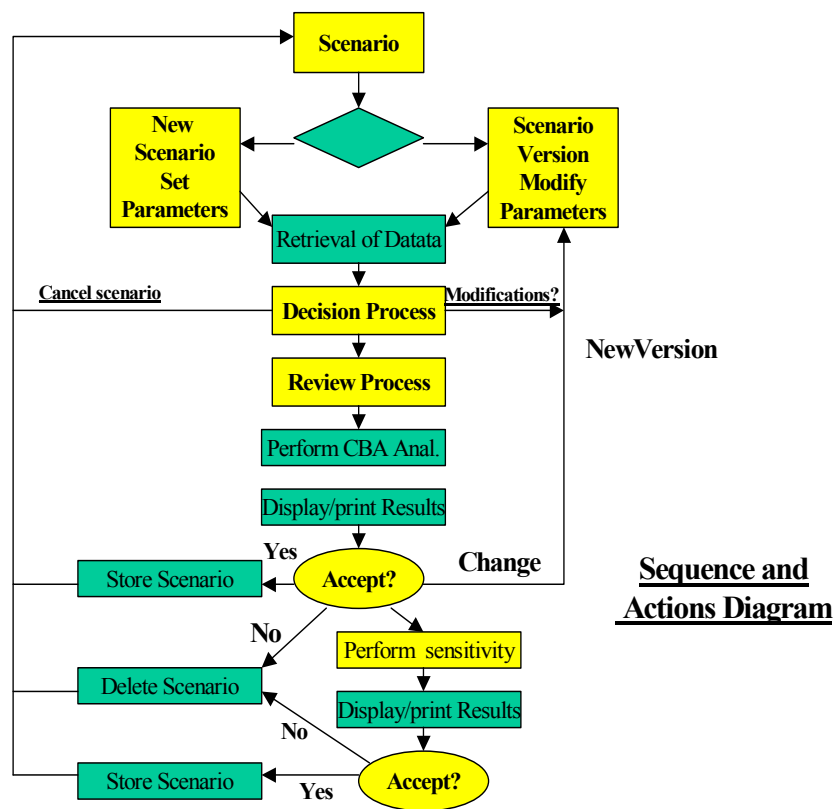
* -

Cost Allocations based on Scenario Operational Dates

-

- Communications -

New Tech Op. Date	Transitional Costs (000's)					Later Years
	2004	2005	Operational	2007	2008	
<input type="text" value="01/01/06"/>	<input type="text" value="420.0"/>	<input type="text" value="520.0"/>	<input type="text" value="700.0"/>	<input type="text" value="650.0"/>	<input type="text" value="600.0"/>	<input type="text" value="500.0"/>
Base Line :	<input type="text" value="400.0"/>	<input type="text" value="500.0"/>	<input type="text" value="600.0"/>	<input type="text" value="700.0"/>	<input type="text" value="800.0"/>	





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Clarification of NPV calculations for each equipment selected

Scenario Info: New Tech Operational Date: **01/07/07** Life Expectancy: **15** yrs Parallel Period: **6** months Stretch **3** yrs **10.00%**
Interest Rate

Location: State **BOLV** FIR **SLLF** Location: **SL01** **CALAMARCA**

Equipment Selected: **VOR** Option **K** Purchase or Refurbish Dates: **01/11/11** **01/11/11**

Cost: Purchase: **135.0** Installation: **50.0** Refurbish: **45.0** Maintenance: **11.2** Communication Cost:

2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Cost by Year

11.2 **11.2** **11.2** **11.2** **5.6** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0**

$\frac{*1/}{(1+i)}$ $\frac{*1/}{(1+i)^2}$ $\frac{*1/}{(1+i)^3}$ NPV by Year $\frac{*1/}{(1+i)^{16}}$ $\frac{*1/}{(1+i)^{17}}$

11.2 **10.2** **9.3** **8.4** **3.8** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0** **0.0**

Total NPV **42.8**

**Finished
Checking**



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Print

Scenario

Code: Version: Name:

NPV BCR

Base Year:

Equipment Life Expectancy: years

Parallel Period: months

Maximum Stretching: years

Interest Rate:

Area

CAR Nav

SAM Surv

FIR's PAL

States Comms

Infra ATM

Staff

Operational

Select FIR's

FIR
<input type="text"/>

Select States

State
<input type="text" value="BOLV"/> - <input type="text" value="Bolivia"/>
* <input type="text"/>

Decision Process **Perform CBA** **Sensitivity Analysis** **Link to Business Case**

Delete This Version **Archive This Version** **Create New Version** **Close**



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Print

Sensitivity Analysis

Code: **BOL** Version: **1** Name: **Bolivia**

NPV
\$4,541

Base Year: 2003

Equipment Life Expectancy: **15** years

Parallel Period: **6** months

Maximum Stretching: **3** years

Interest Rate: **10.00%**

Run

	13	14	15	16	17	
Life Expectancy:	\$4,583	\$4,568	\$4,541	\$4,537	\$4,535	NPV
Operational:	07/07/05	07/07/06	07/07/07	07/07/08	07/07/09	
	\$4,777	\$4,693	\$4,541	\$4,467	\$4,486	NPV
Parallel Period:	4	5	6	7	8	
	\$4,537	\$4,537	\$4,541	\$4,537	\$4,537	NPV
Stretching:	1	2	3	4	5	
	\$4,537	\$4,537	\$4,541	\$4,537	\$4,537	NPV
Interest Rate:	8.00%	9.00%	10.00%	11.00%	12.00%	
	\$5,087	\$4,798	\$4,541	\$4,301	\$4,086	NPV

Continue



Why Business Case?

- Determine financial viability of scenario;
- Measure Risk through Cash Flow analysis;
- Assist in the determination of the amount of financing required;
 - Determine Break-Even point;
- Assist in the determination of user charges required to recover costs;

•

A must for financing.



Microsoft Excel - Terra Nova Business Case Analysis

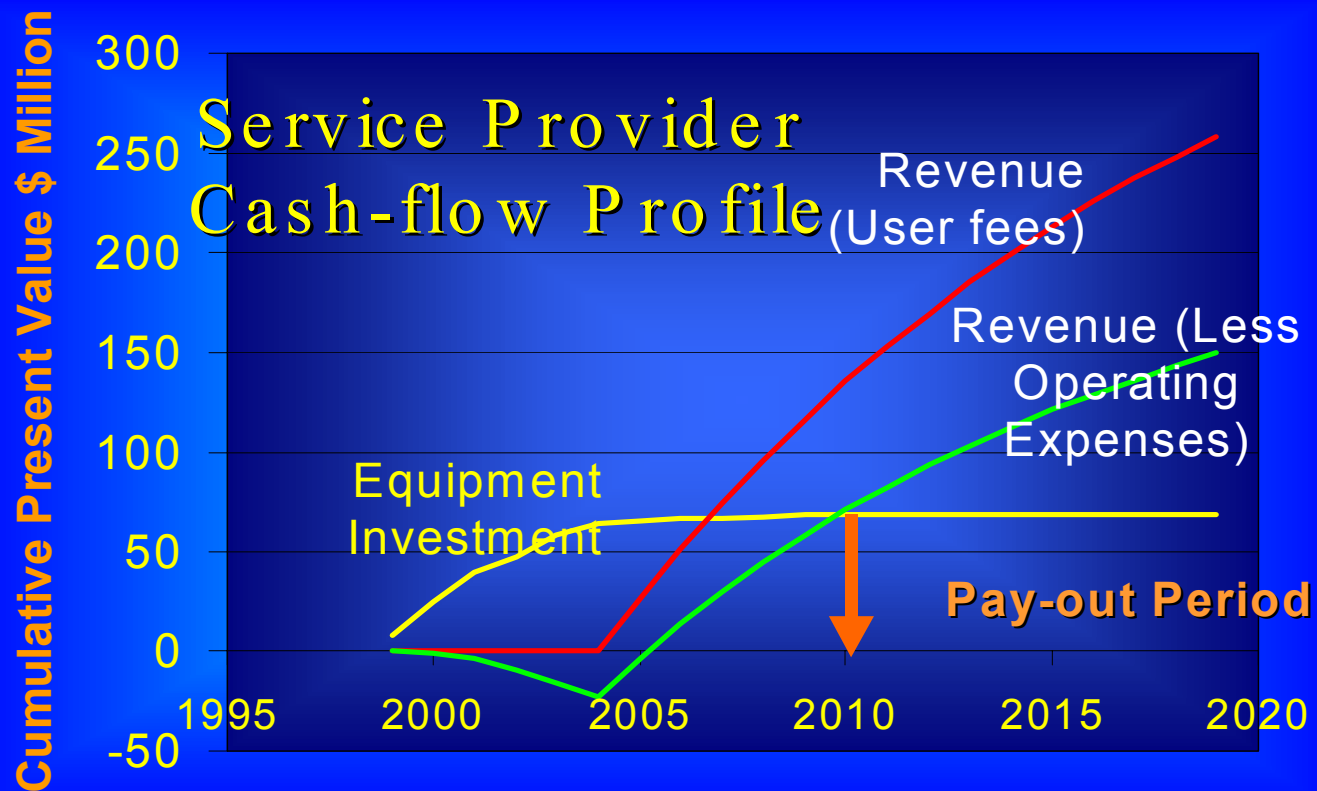
File Edit View Insert Format Tools Data Window Help

	A	B	C	D	E	F	G	H	I	J	K	L
19												
20		AIRLINES										
21				Growth								
22		Aircraft Qty	575	5%								
23		Flight-hrs in 2001	1.5	5%								
24		Cost/Flight-Hour	\$3,250									
25		% Opr. Efficiency Improvement	3%	reduced fit. time								
26												
27		AVIONICS COSTS	Total F&E \$M	O&M/yea r as % F&E								
28		COMM	\$0.39	5%								
29		NAVIGATION	\$0.25	5%								
30		SURVEILLANCE	\$0.15	5%								
31		IMPLEMENTATION	Begin	End	LC yrs							
32		COMM	2005	2010	15							
33		NAVIGATION	2005	2010	15							
34		SURVEILLANCE	2005	2010	15							
35												
36		Finance Rates										
37		Cost of Capital (discounting rate to estimate Present Value)	7.0%									
38		Inflation (to estimate Current-Year dollar value)	2.5%									
39		Base Year (To estimate Constant-Year dollar value)	2001									

TERRA NOVA CNS/ATM			
Airlines - Business Case Analysis Summary			
Airlines	Constant 2001 \$ M	Current-Year \$M	Present Value \$M
Revenues (Opr Eff)	5,636	9,337	2,126
Total Expenses	2,434	3,333	1,078
Acquisition Costs	657	775	422
Recurring costs	1,777	2,558	656
Net Income	3,202	6,004	1,047
Benefit-to-Cost Ratio	2.0		
Net Present Value	\$1047M		
Payback Period (Breakeven Point) in Years	6		
Net Return	97%		



Business Case – Break even chart (parametric)





Structure of CNS/ATM PET

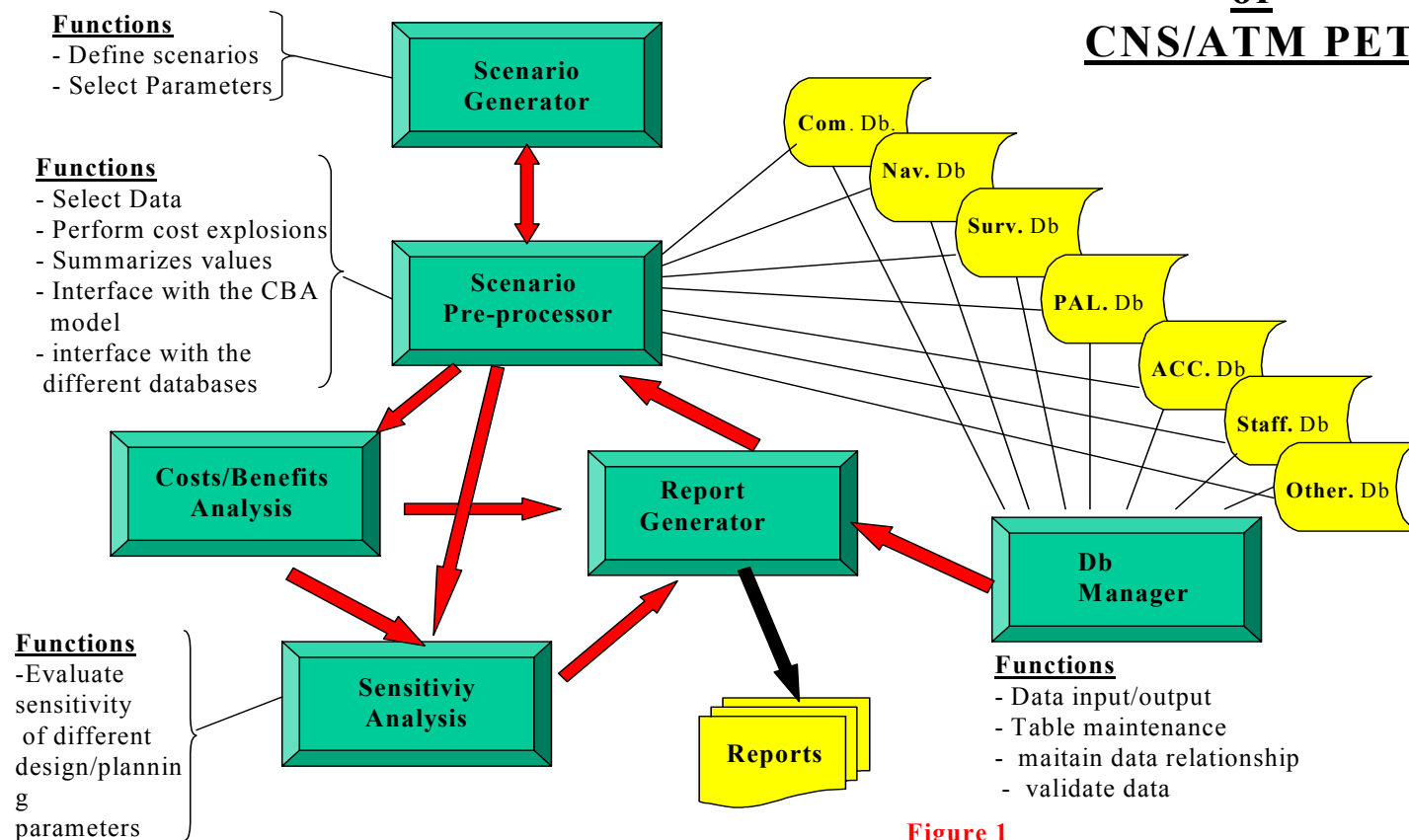


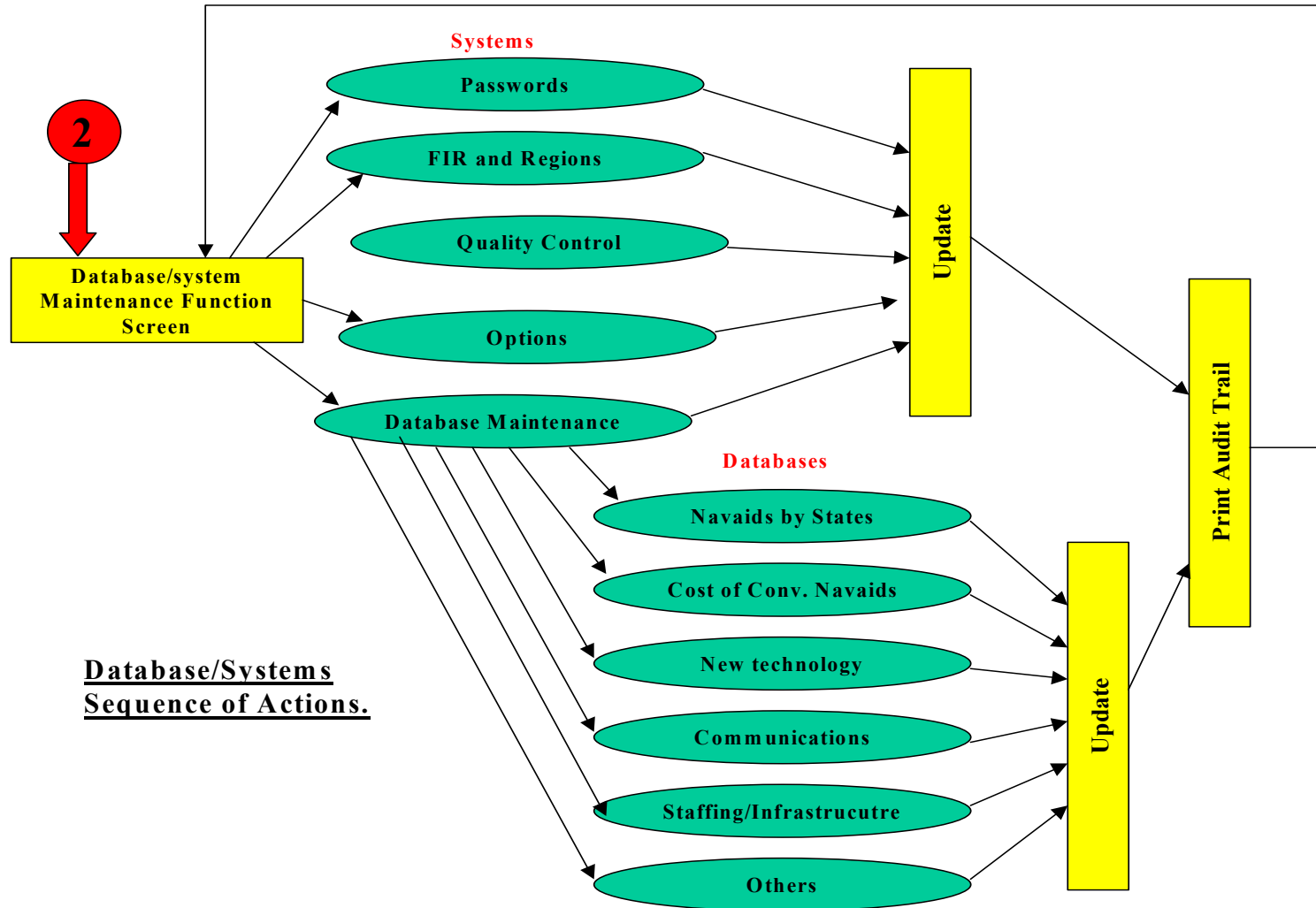
Figure 1



Why databases?

Considering that the same basic data will be re-used in the evaluation of different implementation scenarios, the data has been organized in different databases. (Navais database, personnel database, infrastructure database, etc.)

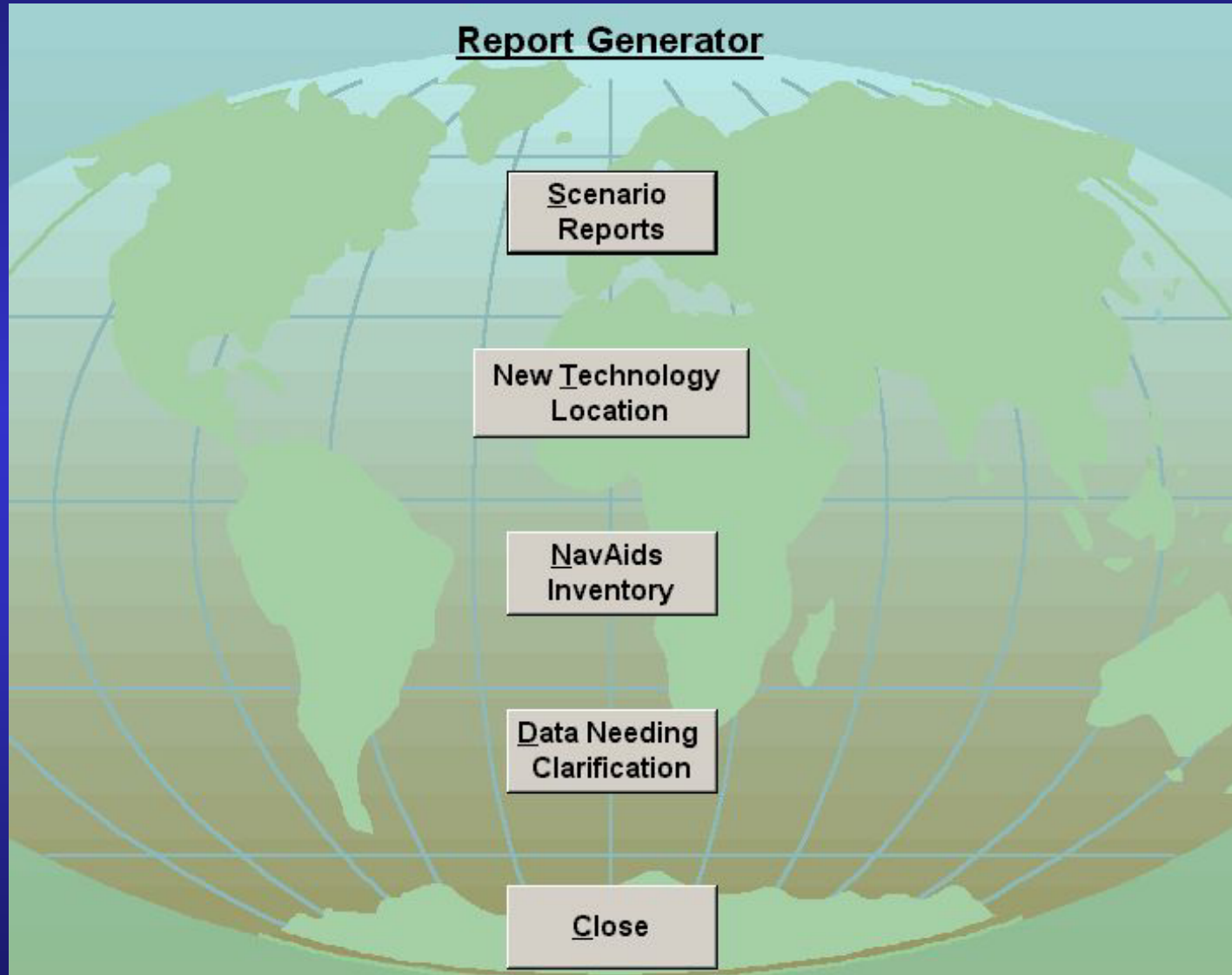
In addition, through the use of associated tools, the **maintenance** of the databases will be simplified, the **integrity** of the databases insured and data **relationships** maintained.





Why Report Generator?

- To provide an audit trail;
- Quality control for databases
- Scenario summaries;
- Inventory reports;
- Others.





What will CNS/ATM PET do?

- assist in the selection of the best technical solution
- assist in the determination of the best implementation timing
- assist in the determination of the best implementation option
- determine viability of the project
- determine most critical elements of the project (sensitivity)



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