



Agenda Item 9: Air Transport Matters
9.1 ICAO Air Services Negotiation Conference (ICAN)

ICAO AIR SERVICES NEGOTIATION CONFERENCE (ICAN)

(Presented by the Secretariat)

SUMMARY	
This paper provides information on the concept and meeting format of the ICAO Air Services Negotiation Conference (ICAN), an innovative approach to facilitate and improve the efficiency of the air service negotiation process between States.	
References:	
• State letter EC 2/16.10-09/28 dated 15 April 2009	
Strategic Objectives	<i>This working paper is related to Strategic Objective D.</i>

1. INTRODUCTION

1.1 The ICAO Air Services Negotiation Conference (ICAN) is a new and unique event organized by ICAO with a view to facilitating air service negotiations between States and improving the efficiency of the negotiating process. It is an innovative concept developed by the ICAO Secretariat, which was materialized in 2008.

1.2 The conference is primarily designed to provide States with a central meeting place to conduct their bilateral (and regional or plurilateral, if so desired) air services negotiations or consultations at a multilateral setting. Traditionally, government negotiators have to travel to each individual bilateral partner State to conduct negotiations. But at ICAN where many States attend, air service negotiators are able to hold several negotiations with their counterparts at the same location, thus greatly improving the efficiency of the bilateral negotiation process. The event also provides a forum for participants to learn about current trends and discuss topical issues, as well as offer excellent networking opportunities.

1.3 ICAO held its first Air Services Negotiation Conference (ICAN/2008) in November 2008 in Dubai, United Arab Emirates, which brought together 27 States from Africa, Asia, Europe, Middle East and North America. In a short span of three days, those States conducted more than 100 formal and informal bilateral meetings, leading to the conclusion or signing of over 20 agreements/arrangements. Based on the success of this event and the request of participating States, ICAO has decided that this event be held henceforth regularly and in various regions.

1.4 The second ICAO Air Services Negotiation Conference (ICAN2009) was held in Istanbul, Turkey from 28 September to 2 October 2009, hosted by the Directorate General of Civil Aviation, Turkey. It attracted 52 States from all regions (except South America), whose aviation negotiators held more than 200 meetings, resulting in the signing of over 60 air services agreements and arrangements. Many of the meetings helped pave the way for subsequent agreements and better aviation relations.

2. **ICAN2010**

2.1 The third such event, ICAN2010, will be held in Montego Bay, Jamaica, from 28 June to 2 July 2010, which will be hosted by the Jamaican Civil Aviation Authority. Like previous events, all States will be invited to participate. The tentative programme of the conference includes:

- a) Opening Session (morning of Day 1)
- b) Seminar Session (Day 1)
- c) Private one-on-one bilateral meetings (Day 2 to Day 5)
- d) Closing Session (Day 5)

2.2 More detailed information regarding ICAN2010 will be provided at the conference secure website at: <http://www.icao.int/ICAN2010> (password: marketplace). Queries about ICAN2010 may be directed to the ICAO Secretariat by e-mail to ican2010@icao.int.