









Key Account Manager (Topsoe)

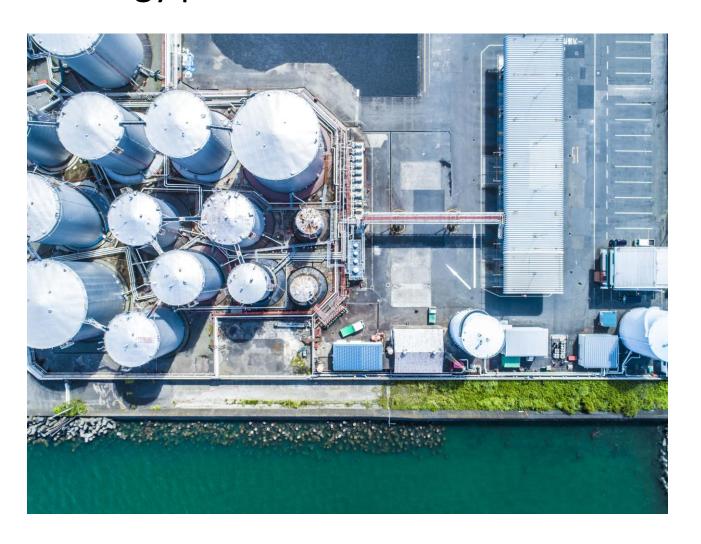
**ACTSAF** 

**C** RSIA



# SAF Capacity Build-up in APAC

What do we see as a SAF technology provider?







How can SAF be produced?

Which trends do we observe in APAC when it comes to SAF?

What types of SAF activities do we have in APAC?

Take-home message



# APPROVED CO-PROCESSING STRATEGIES TO PRODUCE AVIATION FUEL

Pathway	ASTM	Annex	Year	Feedstock options	Current blending limit
Fischer-Tropsch Synthetic Paraffinic Kerosene (FT-SPK)		A1	2009	Coal, natural gas, biomass (syngas)	50%
Hydroprocessed Esters and Fatty Acids Synthetic Paraffinic Kerosene (HEFA-SPK)	D7566	A2	2011	Vegetable oils and fats, animal fat, recycled oils	50%
Hydroprocessed Fermented Sugars to Synthetic Isoparaffins (HFS-SIP)		A3	2014	Biomass used for sugar production	10%
Fischer-Tropsch Synthetic Paraffinic Kerosene with Aromatics (FT-SPK/A)		A4	2015	Coal, natural gas, biomass	50%
Alcohol to Jet Synthetic Paraffinic Kerosene (ATJ-SPK)		A5	2016	Ethanol or isobutanol	50%
Catalytic Hydrothermolysis Synthesized Kerosene (CH-SK, or CHJ)		A6	2020	Triglyceride-based feedstocks	50%
Hydroprocessed Hydrocarbons, Esters and Fatty Acids Synthetic Paraffinic Kerosene (HHC-SPK or HC-HEFA-SPK)		A7	2020	Triterpenes produced by the Botryococcus braunii species of algae	10%
Alcohol-to-jet synthetic paraffinic kerosene with aromatics (ATJ-SKA)		A8	2023	C2 to C5 Alcohol	50%
Co-processing of mono-, di-, and triglycerides, free fatty acids, and fatty acid esters	D1655	A1.2.2.1	2018	Mono-, di-, and triglycerides, free fatty acids, and fatty acid esters	5vol% (feed & product)
Co-processing of hydrocarbons derived from synthesis gas via the Fischer-Tropsch process using iron or cobalt catalyst		A1.2.2.2	2020	Fischer-Tropsch hydrocarbons	
Co-processing of hydrocarbons derived from HYDROPROCESSED mono-, di-tryglycerides.	D1655/2 3	A1.2.2.3	2023	Hydroprocessed mono-, di-, and triglycerides, free fatty acids, and fatty acid esters	24vol% feed & 10vol% product

### **SELECTED CURRENT AND FUTURE SAF PATHWAYS**

Feed 2024 Regional Seminar on

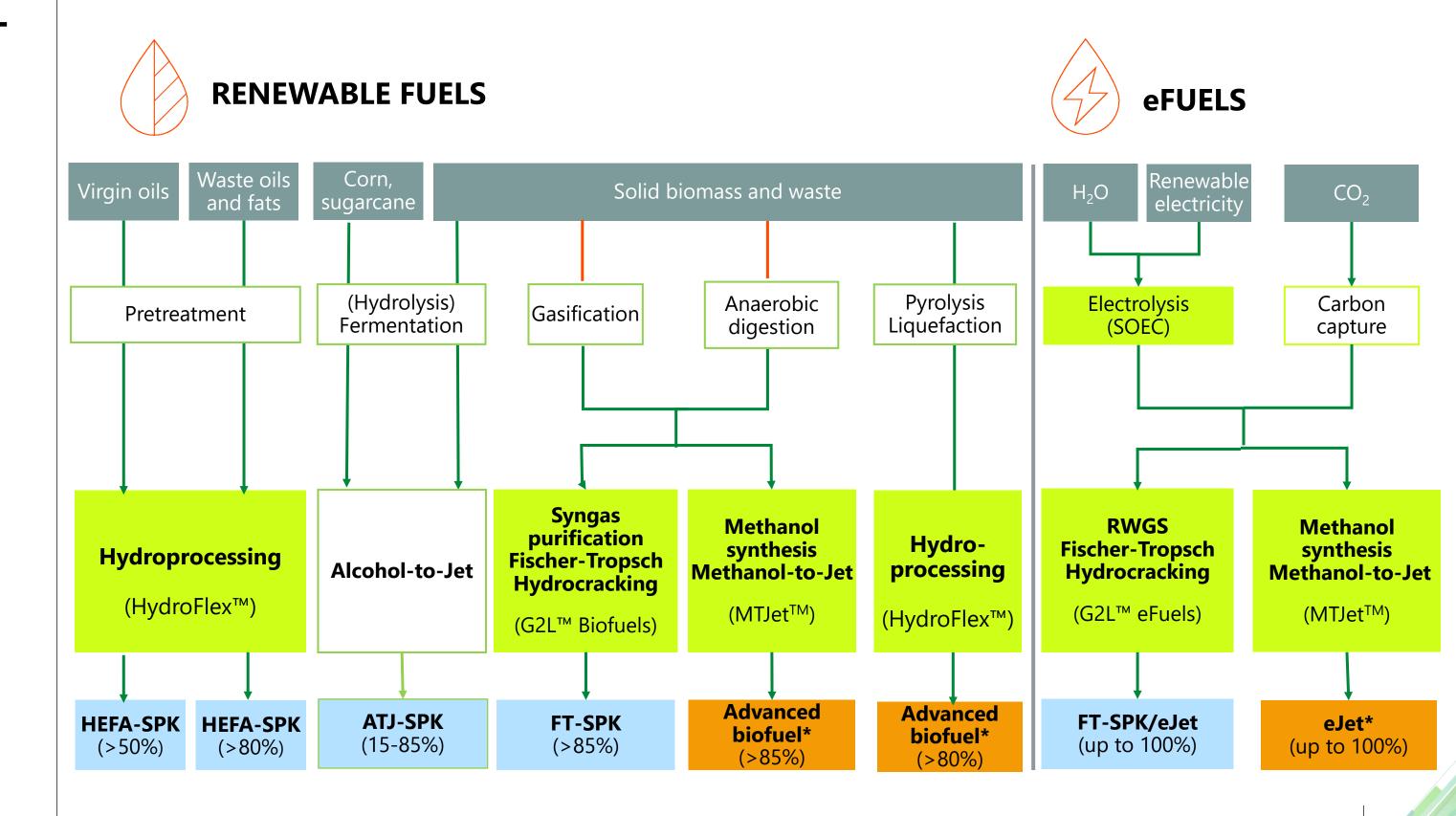
**Environment** 

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Process

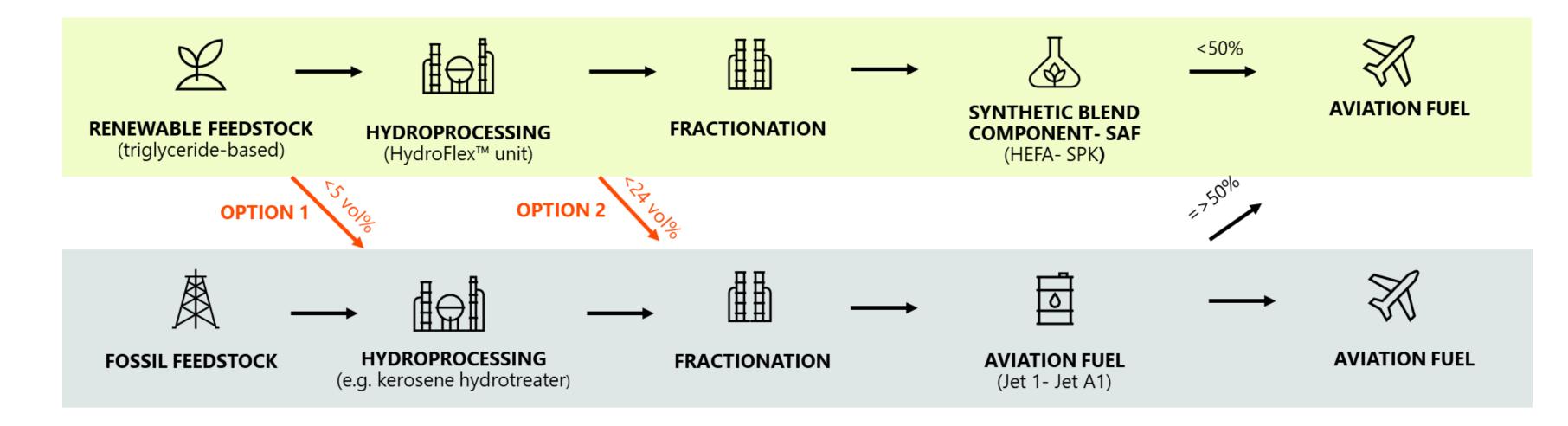
Process (Topsoe & Partners)

Product (GHG emissions savings)



Source: CORSIA, ICCT paper 2021-11, WEF+McKinsey 2020-11

#### STRATEGIES FOR CO-PROCESSING APPROVED BY ASTM



OPTION 1- ASTM 1655/23 A1.2.2.1 Co-processing as co-hydroprocessing

OPTION 2- ASTM 1655/23 A1.2.2.3 Co-processing as co-fractionation



### BUT WHAT ARE YOU CONSIDERING IF YOU WANT TO PRODUCE SAF?



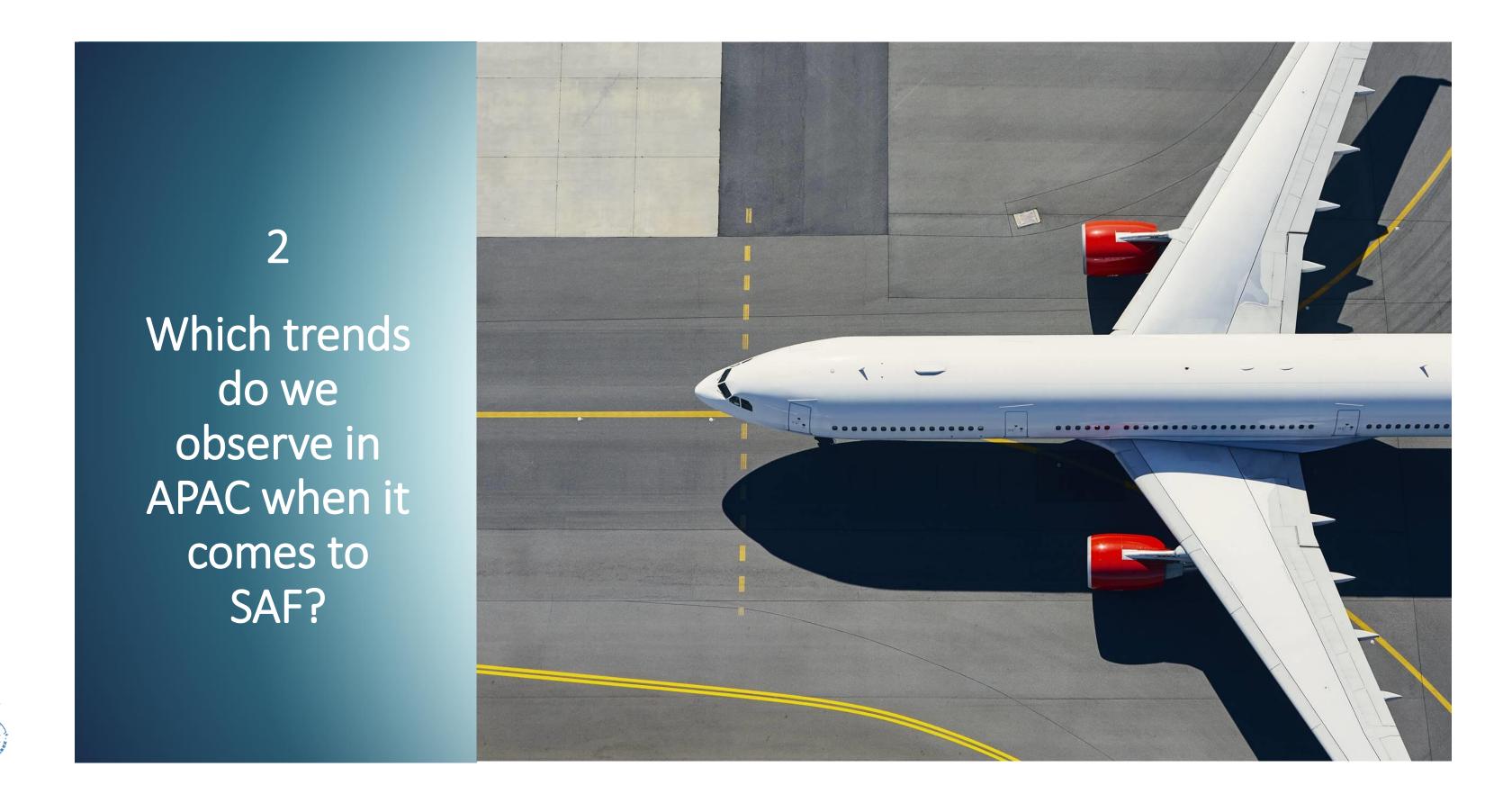
Is the technology I am considering flexible with respect to feedstock and product slate?

Should I be concerned about regulation, certification, GHG savings, etc.?

Can I get a long-term agreement/PPA for my feedstock? Can I get a long-term off-take agreement at the right price for my SAF?

Is my SAF project bankable? Will the SAF market be undersupplied?





### BUT WHAT ARE YOU CONSIDERING IF YOU WANT TO PRODUCE SAF?

# What types of stakeholders are we engaging with? **Feedstock Project Refiners** developers owners (\$)**Biodiesel Airlines Investors** producers **EPC Consultants**

## Which feedstocks are mostly considered?

- UCO, POME (and other palm wastes), Tallow
- Sugarcane
- Agriculture residues such as Empty Fruit Bunch

#### Other trends

- HEFA and co-processing are getting most attention
- Most projects are considering export
- SAF premium could be a deterrance, call for cost transparency
- Lack of national mandates and incentives
- The need to create demand signal (long-term offtake agreement).
- Abundant feedstock book and claim to unlock
- Innovators retrofitting of biodiesel plants, toll manufacturing, apps for feedstock collection/traceability



# **EXAMPLES OF LICENSED TOPSOE SAF PROJECTS IN APAC**





6,000 BPSD HEFA-SPK Completed BEDP stage



# **Guangxi Hongkun Biomass** (China)

300,000 tons of feedstock will be processed into renewable fuels. Construction of the plant to begin in Q4 2024. SAF production expected to start in the beginning of 2026

### UNDISCLOSED

# Undisclosed reference (SE Asia)

6,000 BPSD HEFA-SPK



## SELECTED EXAMPLES OF OTHER SAF PROJECTS AND ACTIVITIES IN THE **REGION**

As technology licensor and catalyst producer, we are engaging in many activities supporting deployment of SAF globally:

- Co-processing studies for refineries
- Proposals for grassroot HEFA units
- Discussions about other pathways (FT, MTJ, etc.)
- Involved in ASTM qualification groups for MTJ and high aromatics HEFA e.g.
- Knowledge sharing and training (SAF summit, seminars, courses, webinars, podcasts)
- R&D activities such as pilot plant tests or detailed analyses of feedstocks and products



#### CO-PROCESSING IS A LOW CAPEX FAST TRACK SOLUTION FOR SAF

- → Fastest way to add SAF to the market
- → Co-processing in hydrotreaters is a well-proven procedure
- → Existing assets are evaluated and reused while new components may be added

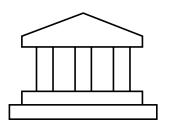
- → Up to 2 years construction time can be gained
- → Implementation possible both with hydrotreaters and hydrocrackers
- → CAPEX savings start at 30%

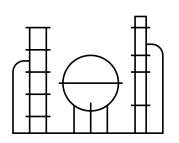


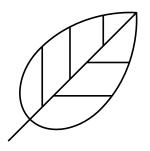




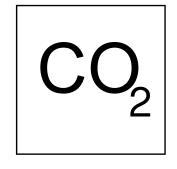
### HAVING A BANKABLE SAF PROJECT REQUIRES THE ALIGNMENT OF MANY PLANETS



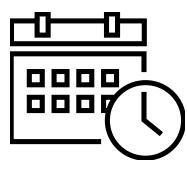












**Mandates Penalties Incentives** 

SAF technology

**Feedstocks** 

**Certification** 

**GHG** saving and GHG calculation methodology

**Offtake** agreement

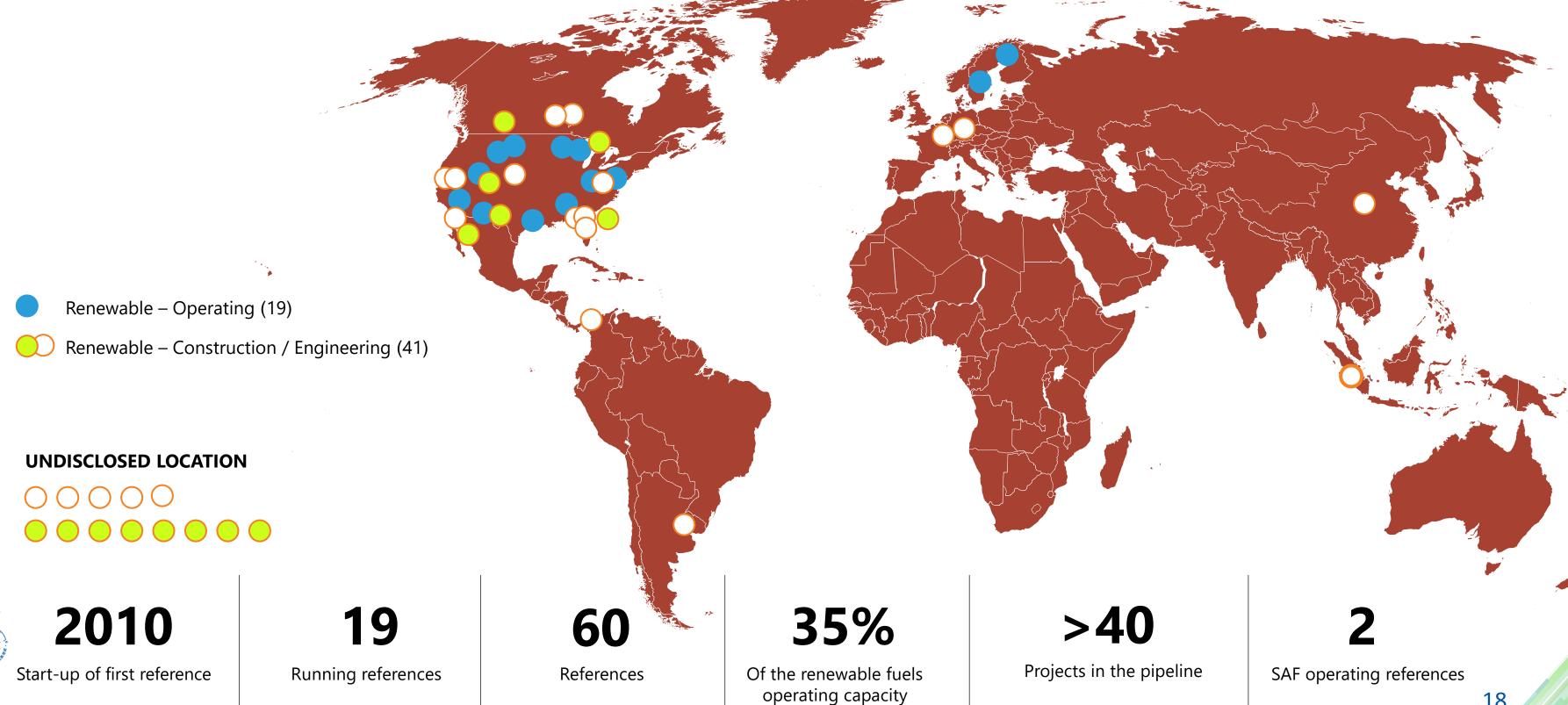
Right time to market



## **TOPSOE'S HYDROFLEX ™ TECHNOLOGY PRODUCING HVO AND HEFA-SPK**

2024 Regional Seminar on Environment

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# TOPSOE HAS A VAST CO-PROCESSING EXPERIENCE TO PRODUCE HVO AND THE FIRST UNITS PRODUCING SAF VIA CO-PROCESSING WILL START THIS YEAR



+90

Co-processing cycles

~20

Studies on coprocessing for SAF

Up to 10%

SAF by coprocessing tested in pilot facilities

2

Catalyst charges ordered to produce SAF by coprocessing (units starting Q3 2024)

# Thank You



