



TAXES FEES & CHARGES IMPACT ON AIR TRANSPORT SERVICE USERS IN AFRICA

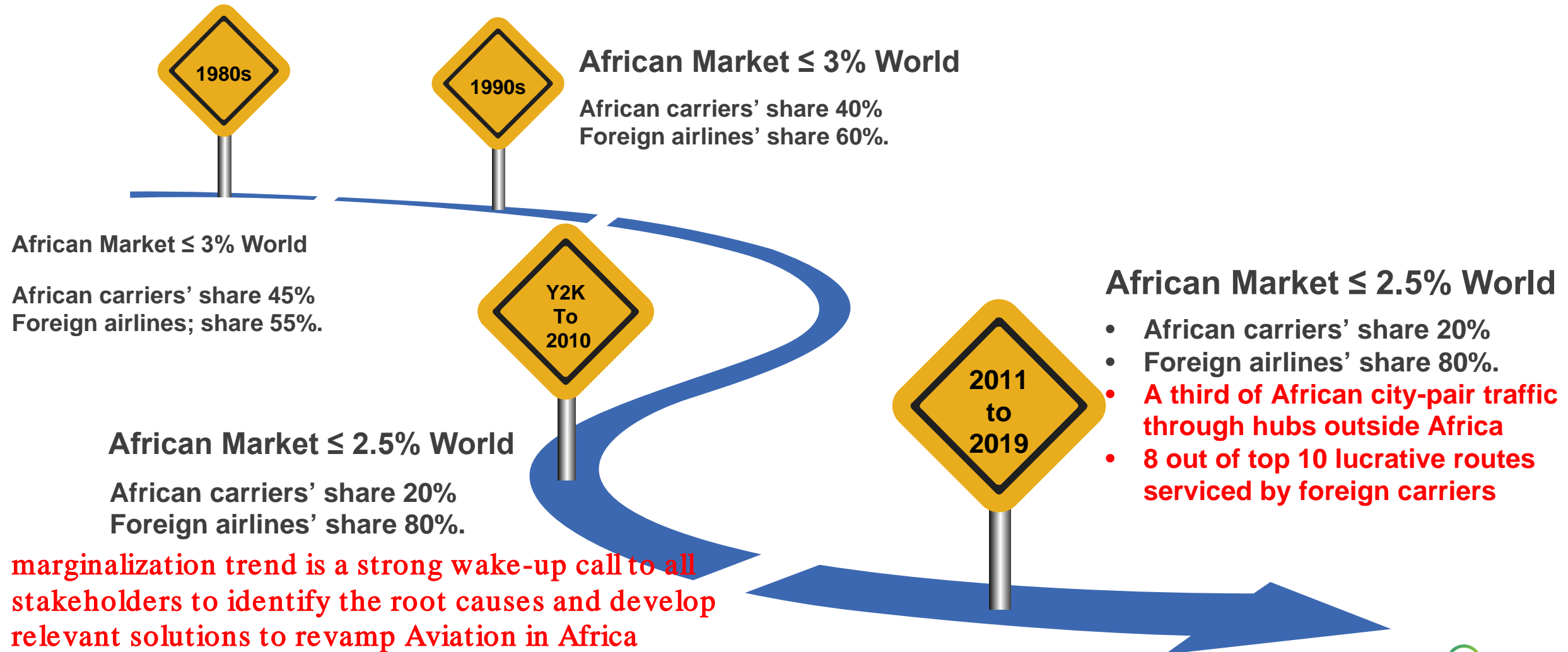
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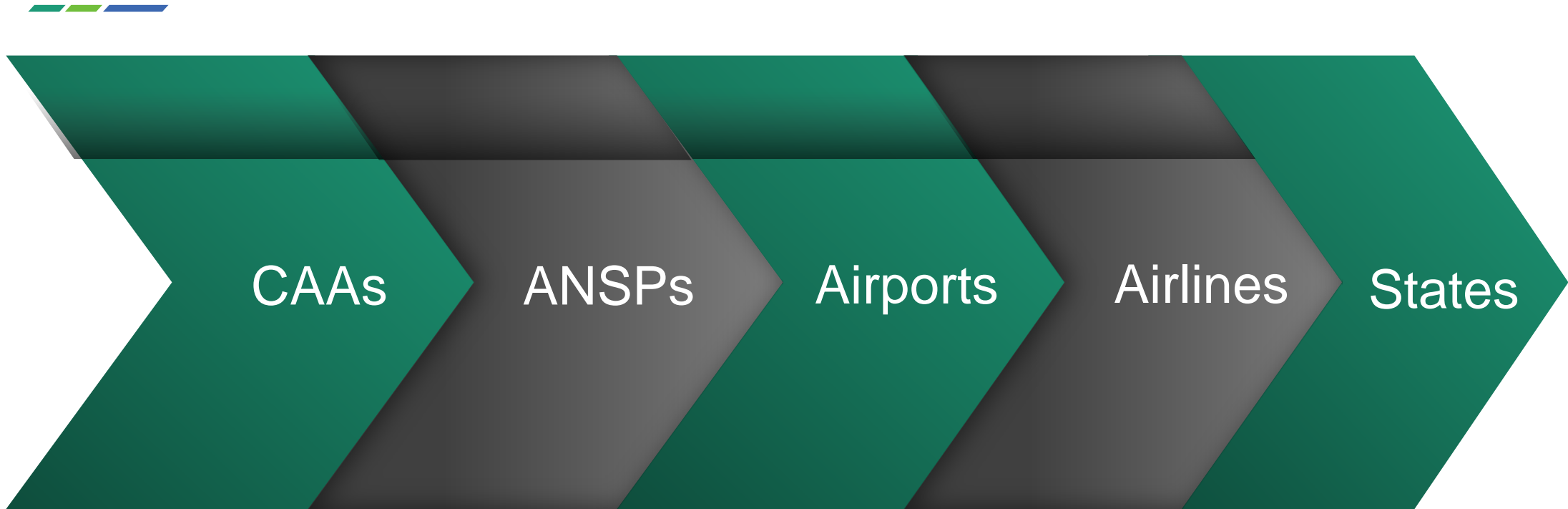
BEYOND TAXES FEES &
CHARGES IMPACT ON AIR
TRANSPORT SERVICE USERS IN
AFRICA: [A LAB TO REVAMP
AVIATION IN AFRICA.](#)

[Idris Jala defines a lab.](#)

AFRICA'S MARGINALIZATION TREND, THE REGIONAL CHALLENGES



UN-AFFORDABLE FARES AND RATES RESULTING FROM HIGH COSTS ALONG THE SUPPLY CHAIN



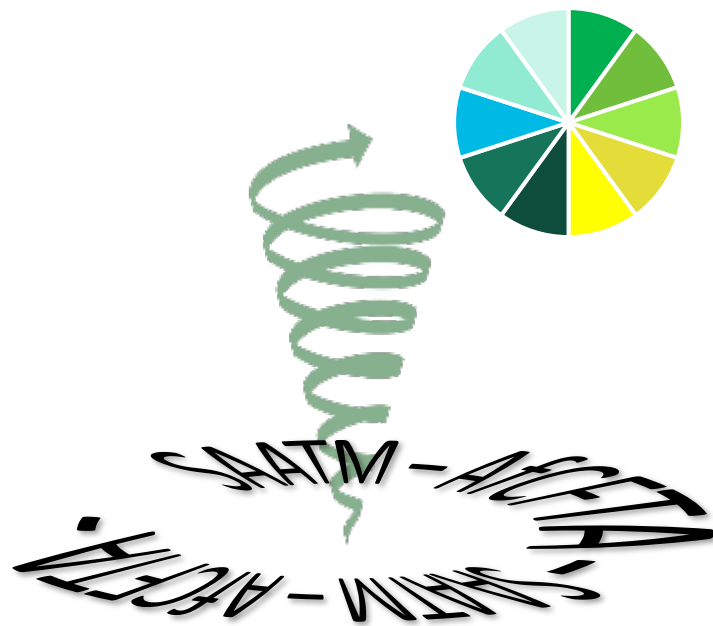
GAIN PRODUCTIVITY ALONG THE SUPPLY CHAIN

TOGETHER WE MUST FIND OUT-OF-THE-BOX SOLUTIONS TO REVAMP AVIATION

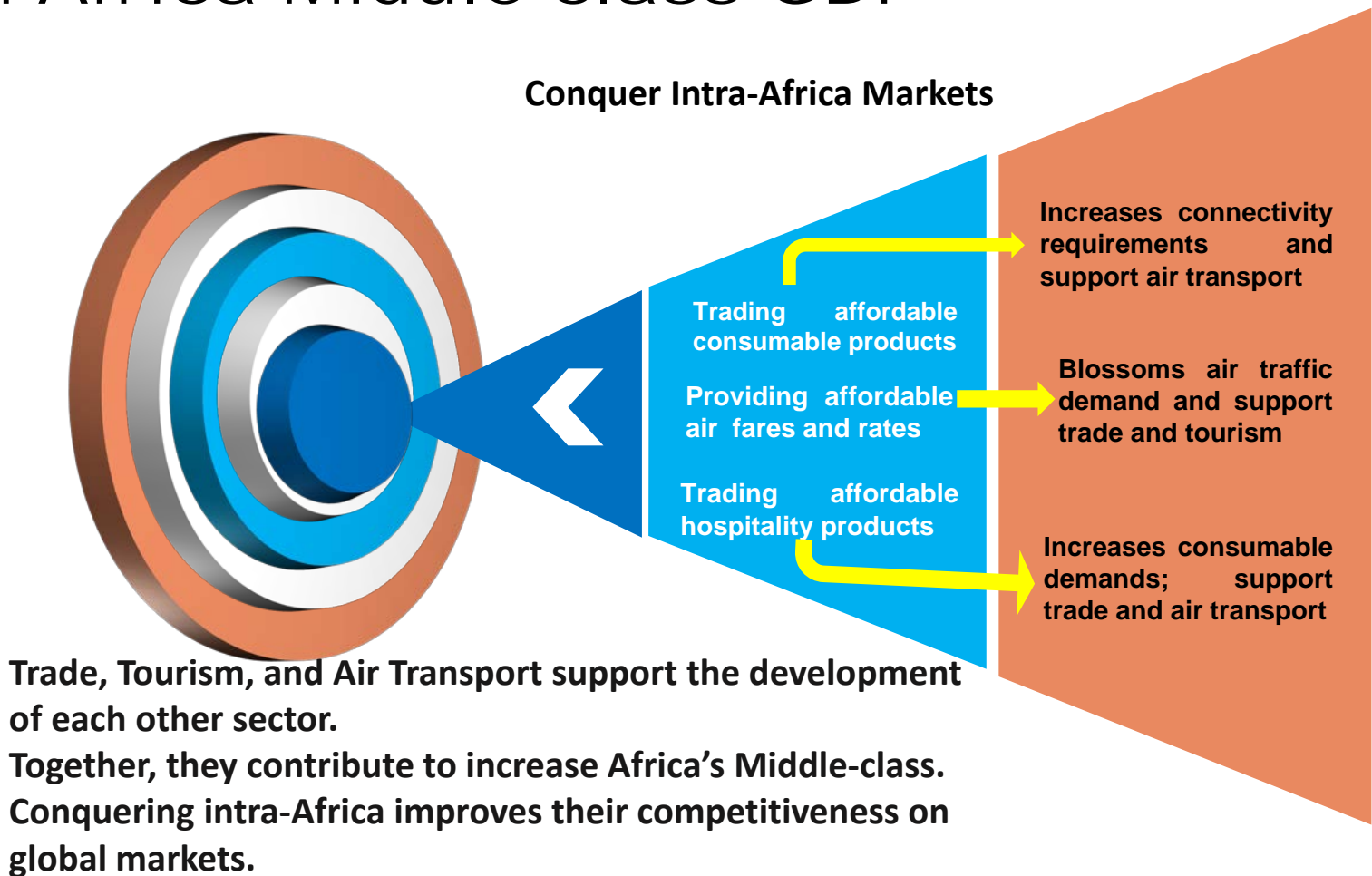
Strategy: a LAB for Economic Transformation

Opportunity Trade, Tourism and Air Transport

Sectors Based on Africa Middle-class GDP



The AfCFTA single market in goods services coupled with the Single African Air Transport Market - SAATM engage trade, tourism, and air transport in a virtuous cycle.



By 2030, the LAB Priority Projects Must Contribute to:

1. Making the three sectors' industries (air transport, tourism, and trade) competitive in intra-Africa markets (lowering costs and prices);
 - **FRA implementation lowers costs, reduces CO2, and enhance air service efficiency**
 - **Implementation domestic tax regime within a REC to make fares affordable to middle class**
(\$62 KE + TZ \$67 + \$50 = 179 is the fare; it could be \$60 for Nairobi Kilimanjaro)
2. Growing Africa's average GDP per capita, and Increasing Africa's Middleclass and;
3. Attracting the private sector to invest in transforming locally African raw commodities.

Appeal: The LAB Sponsorship

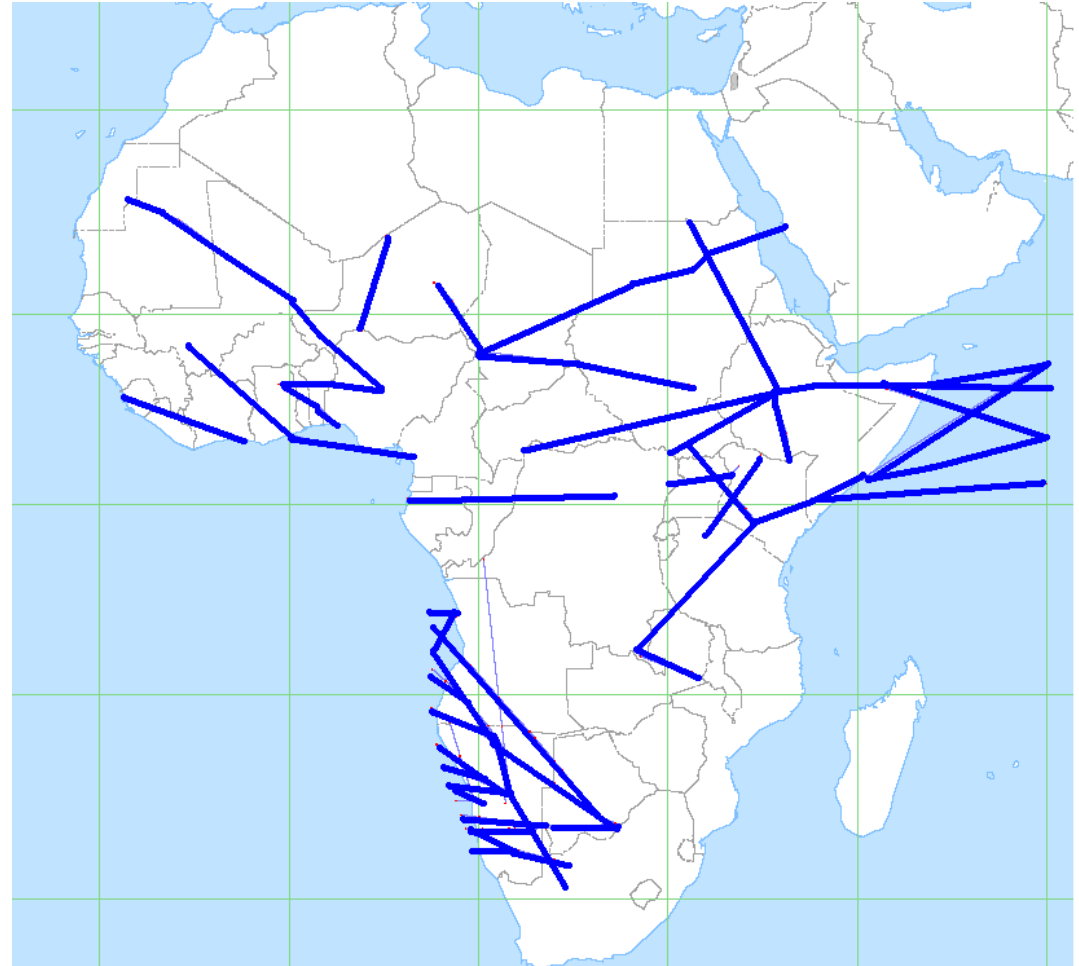
Previous example of LAB in AFI

In five days the RouteLAB delivered in 2010

30 + new routes increasing the choices to chase high altitude tail winds

Five (5) operators sponsored for US\$ 30,000 the RouteLAB to harvest annual savings of:

- **25,000 Metric Tonnes of fuel burned;**
- **78,750 Metric Tonnes of CO₂;**
- **US\$ 30,125,000 (2010 fuel price).**



THANK YOU



Better Skies for Africa

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