



African Regional Runway Safety Seminar 10-12 April 2013, Agadir, Morocco



In cooperation with: **المكتب الوطني للمطارات**
Office National Des Aéroports

African Regional Runway Safety Seminar & ACI Africa Board and working groups meetings 08 - 12 April 2013 Agadir, Morocco

Madame Monsieur:

The Community of African air transport, partners and suppliers will be meeting from 08 to 12 April 2013 in Agadir-Morocco at the invitation of the Office National Airports (ONDA). The entire event will take place during 05 days (from 8 to 12 April 2013) and will include the ACI Africa Board and working groups meetings (from 8 to 9 April 2013), the regional conference on Runway safety, workshops and a visit to Agadir airport (from 10 to 12 April 2013)

This conference falls within the framework of the initiative launched by ICAO and ACI to promote safety allowing stakeholders to contribute proactively to the requirements of a safe and secure air transportation system. It has been organized with wide cooperation from major industry players namely the International Air Transport Association (IATA), the International Federation of Air Line Pilots Associations (IFALPA), the International Federation of Air Traffic Controllers' Associations (IFATCA), the Civil Air Navigation Services Organization (CANSO), the Flight Safety Foundation (FSF) and other organizations of the air transport industry

This conference aims to sensitize participants on the importance of runway safety and the importance of collaboration among all stakeholders in the air transport chain. This meeting will also be an opportunity to organize workshops for the implementation of Local Runway safety Team(s) in airports in accordance with Resolution A37-6 of the ICAO General Assembly

The conference will bring together approximately 300 high level delegates comprising government officials, leaders of civil aviation executives, airline pilots, air traffic controllers, airport managers and government representatives of aviation and transport as well as suppliers and service providers.

We would be pleased to have you among our partners and sponsors and benefit from the support of your company / institution to succeed in this international event. We expect from you a support which could be realized by:

- A financial contribution as sponsorship.
- A support for service (dinner, lunch, coffee breaks, etc.).
- Any other form of contribution or support at your convenience.

The attached Folder of sponsorship presents you the different types of contribution.

We count on your support in making this major event a success and ask you to accept our best wishes.

Sincerely,



Ali Tounsi
General Secretary
ACI Africa
www.aci-africa.aero



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المعهد الوطني للمطارات
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Sponsorship Opportunities

Delegate Profile

Participants at this conference will be mainly consisting of executives and managers of African airports, leaders of civil aviation executives, Directors General of Civil Aviation, airport managers and government representatives of aviation and transport, representatives of agencies, international organizations and airlines in the air transportation field (IFATCA, IFALPA, CANSO, IATA, etc.), airline pilots, air traffic controllers and airport safety experts, Heads of Regional and International institutions of business and economic development

Sponsorship Opportunities

The following sponsorship opportunities are still available:

Platinum Sponsor (€6,000): the Platinum sponsor includes the following benefits:

- Highly Visible Logo placement with the platinum sponsor designation on all promotional materials
- One page of advertising in the conference notebook
- Company logo displayed on auditorium screen and delegates welcome desk at the airport
- One free exhibition stand
- 4 Month Web Banner & link to the conference web site
- Complete attendee list, pre- and post-conference
- Three (3) complimentary conference registrations for your colleagues or customers
- Delegate bag insert of company documentation
- Recognition & Thanks by the President of the ACI – Africa Region

Gold Sponsor (€4,000): The Gold sponsor includes the following benefits:

- Highly Visible Logo placement with the Gold sponsor designation on all promotional materials
- 1/2 page of advertising in the conference notebook
- Company logo displayed on auditorium screen and delegates welcome desk at the airport
- 3 Month Web Banner & link on the conference web site

- Complete attendee list, pre- and post-conference
- Two (2) complimentary conference registrations for your colleagues or customers
- Delegate bag insert of company documentation
- Recognition & Thanks by the President of the ACI – Africa Region

Silver Sponsor (€3,000): The Silver sponsor includes the following benefits:

- Highly Visible Logo placement with the Silver sponsor designation on all promotional materials
- 1/4 page of advertising in the conference notebook
- Company logo displayed on auditorium screen
- 2 Month Web Banner & link on the conference web site
- Complete attendee list, pre- and post-conference
- One (1) complimentary conference registrations for your colleagues or customers
- Delegate bag insert of company documentation
- Recognition & Thanks by the President of the ACI – Africa Region

Other Sponsorships

Other Sponsorship opportunities available include:

- Conference Bag*: provision of conference bags (300) with the inscription of the company and the organizers of the conference logos;
- Gala Dinner on 10 April for the conference participants (about 300 persons) *
- Cocktail on April 9, 2013 for conference participants (about 300 persons) *

*Cost to be agreed by the sponsor in coordination with the host of the conference.

Exhibition

An exhibition will be held at the same time as the regional conference. It will be opened on the evening of the 9th April, 2013. The exhibition hall juxtaposes the conference and meeting rooms of the working groups – thus ensuring that all participants pass through the exhibit hall. Coffee breaks will be held inside the exhibition hall.

As an exhibitor, your company banner will be presented at the event and will be included in the conference brochure.

Details of available exhibition spaces and costs are as follows:

Stand Type	ACI Africa Member	ACI Member	Non-Members
9 m ²	2000 Euros	2500 Euros	3000 Euros
18 m ²	3500 Euros	4000 Euros	5000 Euros
27 m ²	5000 Euros	6000 Euros	8000 Euros

Will be included in each stand:

- Panels of separation for each stand
- Headbands with the name of each exhibitor
- Standard Furniture: 1 table, 4 chairs, 3 spotlights, 1 electric plug with 3 outputs
- Additional furniture will be subject to an additional charge.

Do not hesitate to contact Ms. Tebello Mokhema for any additional information:

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<http://www.aci-africa.aero>