



ICAO

INTERNATIONAL CIVIL AVIATION ORGANIZATION

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RECONNECTING **THE** WORLD

Aviation Statistics Workshop

ICAO Statistics Programme Session 10

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Form EF – Financial data

Form EF – Financial data

Importance of reporting Form EF

In 1947, ICAO introduced a data collection on air carrier financial data which would offer the possibility to identify such revenues and expenses and also allow them to be directly compared with the related traffic carried and capacity offered.

The latter allows to calculate the corresponding **operating revenue yields** and **unit costs** which can be used to evaluate the performance of the carrier concerned over time and also compare its figures with those from other air carriers.

Consolidated Income Statement

	Notes	Year ended 31 March	
		2011	2010
		KShs million	KShs million
Revenue	5(b)	85,836	70,743
Direct costs	6(a)	(53,419)	(44,376)
Fleet ownership costs	6(b)	(9,622)	(9,102)
Overheads	6(c)	(16,980)	(15,426)
Operating profit		5,815	1,839
Finance costs	7	(1,379)	(1,485)
Finance income	7	172	372
Realised gains/(losses) on fuel derivatives	8	298	(3,771)
Fair value gains on fuel derivatives	8	30	6,140
Other gains/(losses)	9	254	(501)
Share of results of associate	18(c)	(188)	77
Profit before income tax			
Income tax expense			
Profit for the year			
Attributable to:			
Equity holders of the company			
Non-controlling interest			
Earnings per share attributable to equity holders of the company			
- basic and diluted (KShs per share)			

Financial Review

Performance of the Company

Expenditure

The Company's expenditure increased 9.2 per cent to \$11,889 million in 2011-12.

	2011-12		2010-11		% Change
	\$ million	%	\$ million	%	
Fuel costs	4,868.8	40.9	3,805.1	35.0	+ 28.0
Staff costs	1,495.4	12.6	1,549.5	14.2	- 3.5
Depreciation ^{#7}	1,324.6	11.1	1,416.0	13.0	- 6.5
Handling charges	831.2	7.0	802.9	7.4	+ 3.5
Inflight meals and other passenger costs	595.1	5.0	560.3	5.2	+ 6.2
Airport and overlying charges	559.7	4.7	514.9	4.7	+ 8.7
Aircraft maintenance and overhaul costs	553.7	4.7	504.9	4.6	+ 9.7
Rentals on leased aircraft	510.2	4.3	525.6	4.8	- 2.9
Sales costs ^{#8}	497.8	4.2	556.3	5.1	- 10.5
Communication and information technology costs ^{#9}	91.1	0.8	86.5	0.8	+ 5.3
Other costs ^{#10}	561.9	4.7	565.8	5.2	- 0.7
Total	11,889.5	100.0	10,887.8	100.0	+ 9.2

A breakdown of fuel cost is shown below:

	2011-12	2010-11	Change
	\$ million	\$ million	\$ million
Fuel cost (before hedging)	4,888.7	3,755.2	+ 1,133.5
Fuel hedging (gain)/loss	(19.9)	49.9	- 69.8
	4,868.8	3,805.1	+ 1,063.7



Form EF – Financial data

Structure of Form EF

In terms of the number of items requested this is the longest Form as it covers several financial statements as well as the traffic and capacity figures related to the financial data. These are:

Part 1 – Profit and loss statement;

Part 2 – Balance sheet;

Part 3 – Statement of retained earnings; and

Part 4 – Revenue traffic and capacity statistics

PART 1 — PROFIT AND LOSS STATEMENT

	DESCRIPTION	AMOUNTS	
		SUB-ACCOUNTS	MAIN ACCOUNTS AND RESULTS
OPERATING REVENUES	1. Scheduled services (total)		
	1.1 Passenger		
	1.2 Excess baggage		
	1.3 Freight (including express and diplomatic bags)		
	1.4 Mail		
	2. Non-scheduled operations (total)		
	2.1 Passenger and excess baggage		
	2.2 Freight		
	3. Other operating		
	3.1 Incident		
	3.2 Miscellaneous		
	4. TOTAL OPERATING REVENUES		

PART 2 — BALANCE SHEET

	DESCRIPTION	AMOUNTS	
		SUB-ACCOUNTS	MAIN ACCOUNTS AND RESULTS
ASSETS	1. Current assets (total)		
	1.1 Cash, bank balances, and short-term investments		
	1.2 Current accounts and notes receivable		
	1.3 Other current assets		
	2. Special funds (total)		
	2.1 Investments in affiliated companies		
	2.2 Equipment purchase funds		
	2.3 Other special funds		
	3. Operating property and equipment (total)		
	3.1 Flight equipment — owned		
	3.1.1 Less — flight equipment — reserve for depreciation		
	3.2 Ground property and equipment — owned		
	3.2.1 Less — ground property and equipment — reserve for depreciation		
	3.3 Flight equipment under capital leases		
	3.3.1 Less — flight equipment — accumulated amortization		
	3.4 Ground property and equipment under capital leases		
	3.4.1 Less — ground property and equipment — accumulated amortization		
	3.5 Land		
4. Non-operating			
4.1 Non-current			
4.1.1 Other assets			
5.1 Deferral			
5.2 Intangible			
5.3 Investment			
5.4 Other			
5. TOTAL ASSETS			

PART 3 — STATEMENT OF RETAINED EARNINGS

	DESCRIPTION	AMOUNTS	
		SUB-ACCOUNTS	MAIN ACCOUNTS AND RESULTS
APPROPRIATIONS	1. Net balance of unappropriated retained earnings for previous years, as shown under Item 5 of last year's statement of retained earnings.		
	2. Profit (or loss) after extraordinary items for this year (Item 26 of Part 1)		
	3.		
REMARKS	4.		
	5.		
	6.		
	7.		
	8.		

PART 4 — REVENUE TRAFFIC AND CAPACITY STATISTICS

DESCRIPTION	UNIT	TOTAL ALL SERVICES		
		SCHEDULED FLIGHTS a	NON-SCHEDULED FLIGHTS b	OVERALL TOTALS a+b
1. Passenger-kilometres performed	000			
2. Seat-kilometres available	000			
3. Revenue tonne-kilometres performed				
3.1 Passenger (including baggage)	000			
3.2 Freight (including express)	000			
3.3 Mail	000			
3.4 Total (sum of items 3.1, 3.2 and 3.3)	000			
4. Tonne-kilometres available	000			

REMARKS for Part 4 (including a description of any unavoidable deviation(s) from the reporting instructions or differences from the data reported on Form A — Traffic — Commercial Air Carriers):



Form EF – Financial data

Part 1 -- Profit and Loss statement – Operating revenues (scheduled and non-scheduled)

The Profit and Loss Statement summarizes the revenues and expenses incurred by the air carrier during the financial year.

Operating revenues	Sub-account	Main account and results
1. Scheduled services (total)		
1.1 Passenger		
1.2 Excess baggage		
1.3 Freight, express, and diplomatic bags		
1.4 Mail		
2. Non-scheduled operations (total)		
2.1 Passenger and excess baggage		
2.2 Freight (including express and diplomatic bags) and mail		
3. Other operating revenues (total)		
3.1 Incidental transport related revenues		
3.2 Miscellaneous operating revenues		
4. TOTAL OPERATING REVENUES (sum of lines 1, 2 and 3)		



Form EF – Financial data

Part 1 -- Profit and Loss statement – Operating revenues (scheduled and non-scheduled)

Operating expenses	Sub-account	Main account and results
5. Flight operations (total)		
5.1 Flight crew salaries and expenses		
5.2 Aircraft fuel and oil		
5.3 Flight equipment insurance		
5.4 Rentals flight equipment		
5.5 Other expenses		
6. Flight equipment maintenance and overhaul		
7. Depreciation and amortization (total)		
7.1 Depreciation - flight equipment.		
7.2 Amortization of capital leases - flight equipment		
7.3 Depreciation and amortization - ground property and equipment		
7.4 Other		
8. User charges (total)		
8.1 Landing and associated airport charges		
8.2 Air navigation charges		
9. Station expenses		
10. Passenger services (total)		
10.1 Cabin crew salaries and expenses		
10.2 Other expenses		
11. Ticketing, sales, and promotion (total)		
11.1 Commission expenses		
11.2 Other expenses		
12. General and administrative		
13. Other operating expenses (total)		
13.1 Incidental transport related expenses		
13.2 Miscellaneous operating expenses		
14. TOTAL OPERATING EXPENSES (sum of lines 5 through 13 above)		



Form EF – Financial data

Part 1 -- Profit and Loss statement – Operating revenues (scheduled and non-scheduled)

Non-operating revenues and expenses (items 16 to 21): **Only net amounts** should be reported for these items, i.e. gross revenues less the related expenses. Where a net result for a given item results in an expense this is identified by a negative sign.

The non-operating items may include information related to the financial group operations.

Non-operating revenues and expenses	Sub-account	Main account and results
16. Interest expense (total)		
16.1 Interest on debt		
16.2 Interest on capital leases		
17. Capital gain or (loss) on retirement of equipment and other assets		
18. Payments from public funds		
19. Affiliated companies		
20. Other non-operating items		
21. NON-OPERATING ITEMS (sum of items 16 through 20 above)		
22. PROFIT OR (LOSS) BEFORE INCOME TAXES (sum of lines 15 and 21)		
23. Income taxes.		
24. PROFIT OR (LOSS) AFTER INCOME TAXES (sum of line 22 and line 23)		
25. Extraordinary items.		
26. PROFIT OR (LOSS) AFTER extraordinary items (sum of line 24 and line 25)		



Form EF – Financial data

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26. PROFIT OR (LOSS) AFTER extraordinary items (sum of line 24 and line 25)		



Form EF – Financial data

Part 2 -- Balance Sheet

The Balance Sheet is a statement of the air carrier’s financial position at a **particular point in time**, generally the last day of the financial year e.g. 31st March.

The Balance Sheet; shows what the air carrier owns (assets) and what it owes (liabilities).

Balance Sheet	
A - Assets	B - Liabilities
Current assets	Current liabilities
Fixed assets	Long term liabilities
	C - Stockholder's equity
A equal B + C	

PART 2 - BALANCE SHEET

ASSETS	AMOUNTS	
	SUB-ACCOUNTS	MAIN ACCOUNTS AND TOTALS
1. Current assets (total).....		
1.1 Cash, bank balances, and short-term investments.....		
1.2 Current accounts and notes receivable.....		
1.3 Other Current assets.....		
2. Special funds (total).....		
2.1 Investments in affiliated companies.....		
2.2 Equipment purchase funds.....		
2.3 Other special funds.....		
3. Operating property and equipment (total).....		
3.1 Flight equipment - owned.....		
3.1.1 Less - flight equipment - reserve for depreciation.....		
3.2 Ground property and equipment - owned.....		
3.2.1 Less - ground property and equipment - reserve for depreciation.....		
3.3 Flight equipment under capital leases.....		
3.3.1 Less - flight equipment - accumulated amortization.....		
3.4 Ground property and equipment under capital leases.....		
3.4.1 Less - ground property and equipment - accumulated amortization.....		
3.5 Land.....		
4. Non-operating property and equipment (total).....		
4.1 Non-operating property and equipment.....		
4.1.1 Less - allowance for depreciation and amortization.....		
5. Other assets (total).....		
5.1 Deferred charges.....		
5.2 Intangible assets.....		
5.3 Investments in associated companies.....		
5.4 Other assets.....		
6. TOTAL ASSETS (sum of lines 1 through 5 and equal to line 11 below).....		
LIABILITIES		
7. Current liabilities (total).....		
7.1 Accounts, traffic balances, and notes payable.....		
7.2 Air traffic liability.....		
7.3 Other current liabilities.....		
8. Non-Current liabilities (total).....		
8.1 Long-term debt.....		
8.2 Long-term obligations under capital leases.....		
8.3 Advances from affiliated companies.....		
8.4 Reserves.....		
8.5 Other non-current obligations.....		
9. Deferred credits.....		
10. Stockholder's equity (total).....		
10.1 Capital stock.....		
10.2 Capital surplus.....		
10.3 Retained earnings (Equal to line 5 of Part 3 below).....		
11. TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY (sum of lines 7 through 10, and equal to line 6 above).....		



Form EF – Financial data

Part 2 -- Balance Sheet -- Assets

The assets are divided into:

current assets which represent the liquidity of the air carrier such as cash, accounts receivables and inventories.



fixed assets which are represented by the flight equipment (owned or on a financial lease), ground equipment, buildings and land, with an economic life exceeding one year, acquired by the air carrier in order to be able to offer air transport services.



Form EF – Financial data

Part 2 -- Balance Sheet -- Liabilities

On the other side of the sheet are the liabilities divided into **current liabilities** i.e. debts which are **due within the year and long term liabilities** i.e. debts payable over a longer period of time.

The stockholder’s equity represents the capital received from investors in exchange for stock and retained earnings.

The Balance sheet got its name because both sides of the “sheet” **must balance**, i.e. the sum of the Assets must equal the sum of the Liabilities plus the Stockholder’s equity.



Balance Sheet	
A - Assets Current assets Fixed assets	B - Liabilities Current liabilities Long term liabilities C - Stockholder's equity
A equal B + C	

Form EF – Financial data

Part 3 -- Statement of retained earning

PART 3 - STATEMENT OF RETAINED EARNINGS

The statement of retained earning shows the accumulated profit of a company after dividend are paid to shareholders

The statement of retained earnings is a key financial document that shows how much earnings a company has accumulated and kept in the company since inception.

The numbers provide insight into a company’s financial position and the owner’s attitude toward reinvesting in and growing their business.

DESCRIPTION	SUB-ACCOUNTS	MAIN ACCOUNTS AND RESULTS
1. Net balance of unappropriated retained earnings for previous years, as shown in item 5 of last year's Statement of Retained Earnings.....		
2. Profit or (loss) after extraordinary items for this year (item 26 of Part 1).....		
3. Adjustments (total).....		
3.1 Transfer to reserves.....		
3.2 Amount paid as bonus, dividends, etc.....		
3.3 Other (Specify: _____).....		
4. Appropriations.....		
5. Net balance of unappropriated retained earnings for the current year, (equal to line 10.3 of Part 2).....		
Remarks, Parts 2 and 3 (include description of any unavoidable deviations from reporting instructions):		

It shows how much of the profits an owner has left in the business to be available for reinvestment and growth.”

Form EF – Financial data

Part 4 – Traffic and capacity data

Part 4 was added to solve an usual problem. Sometimes the financial data covered two or more carriers from the same financial group all of which may or may not have submitted data for Form A.

Consequently Part 4 was introduced to avoid this type of issues. Part 4 is therefore meant to cover the traffic and capacity figures which are directly related to the financial data shown in the Profit and Loss statement.

PART 4 - TRAFFIC AND CAPACITY DATA

DESCRIPTION	UNIT	TOTAL ALL REVENUE SERVICES		
		SCHEDULED FLIGHTS a	NON-SCHEDULED FLIGHTS b	OVER-ALL TOTALS a+b
1. Passenger-kilometres performed	000			
2. Seat-kilometres available	000			
3. Tonne-kilometres performed				
3.1 passenger (incl. baggage)	000			
3.2 freight (incl. express)	000			
3.3 mail	000			
3.4 total (sum of lines 3.1, 3.2 and 3.3)	000			
4. Tonne-kilometres available	000			
Remarks, Part 4 (including a description of any deviation(s) from the reporting instructions or differences with the data reported on Form A, Traffic - commercial air carriers):				



Thank You