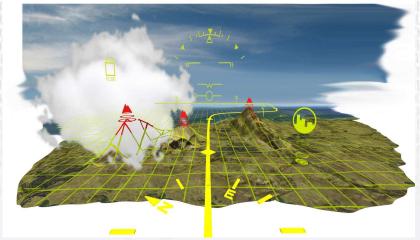
THALES







March 2010
Francis ARCHAMBAULT – Director, Marketing and Product Policy
Benoît THUBERT – Advance Project Design Authority



Agenda



THALES Avionics system development in recent History AIRBUS, BOMBARDIER, GULFSTREAM, ATR, EMBRAER, SUKHOI

- Interactive Cockpit Display Systems,
- Flight Management Systems,
- Integrated Modular Avionics,
- Electronic Flight Controls Computers,
- Head-Up Displays,
- Enhanced Vision Systems,
- IFE.

THALES Innovation

NEW TECHNOLOGIES

- Flight Deck Innovation Strategy,
- Global Environment Thales actions & major Industry initiatives,
- R&D and emerging technologies some considerations,
- Avionics evolving Business Model,
- New generation of flight crew & new approach to develop flight deck,
- Competency and training methods,
- Bridging the gap between pilots and systems,
- New interaction languages,
- Helping pilots to handle complexity.

THALES Training Technologies



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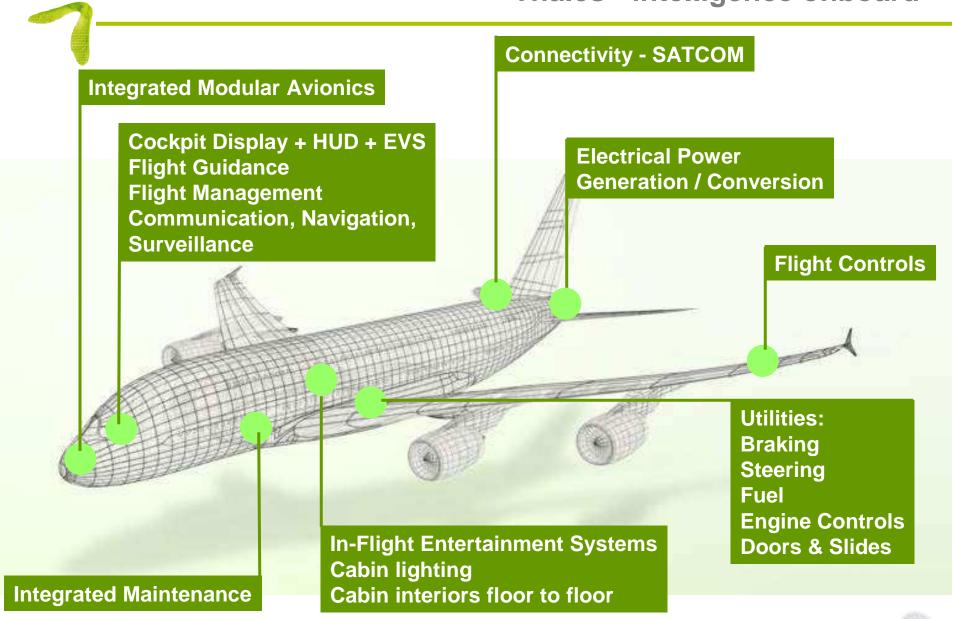




> Thales Recent Avionics developments



Thales - intelligence onboard





Intelligence onboard the Latest Worldwide Cockpits







THALES - provides entire cockpit to Industry leaders



Intelligence onboard Gulfstream G650 and Boeing 787

Aeronautical equipment and functions

- Cabin systems
- (IFE, Cabin lighting)
- Electrical Systems
- Navigation (Stand-by Instrument)
- Flight controls





Three-axis fly-by-wire flight control computer system

- Primary and secondary flight control management
- Digital flight control computers
- Backup flight control unit



THALES - provides critical systems to the innovators



Cabin systems



TopSeries in-flight entertainment systems

- Integrated entertainment and communication solutions and connectivity with personal electronic devices
- TopSeries now represents 50% of the global market (> 1000 A/C in service)



Connectivity Systems

- TopFlight Satcom: onboard satellite link allowing passengers and crew to communicate with the outside world
- First on an international flight with SMS and voice communications via mobile phone
- Internet connectivity, GSM, GPRS, WiFi.





Thales - brings innovation right to the passenger's seat







Thales Innovation

and future operational challenges



Flight Deck Innovation Strategy – A REAL CHALLENGE





New generation of Pilots;
Bridging the gap between the user and the system

Global Environments

Concrete value added solutions for all parties involved in the future of civil aerospace

Economic cycle and evolving Business
Model



R&D and Emerging Technologies









Global Environment – Thales actions via major Industry initiatives

Onboard Avionics versus ATM cooperation



- Manage Gate To Gate Predictions
- Improve datalink clearance automation
- Manage multiple RTA, ETA Slots display for negotiation
- ASAS procedures versus FMS, coupling with Traffic situation
- Departure / Arrival procedures ("green procedures")
- "What if" Concept and associated Option Routes
 - ETOPS & RIF routes with associated decision points
 - Multiple departure/arrival preparation for quick selection in case of runway change
- Accurate weather modelling for more precise predictions,
 - To use more accurate weather situation data
 - Grid winds/temperature, jet streams, turbulence
 - FIS-B Weather uplink





THALES THALES

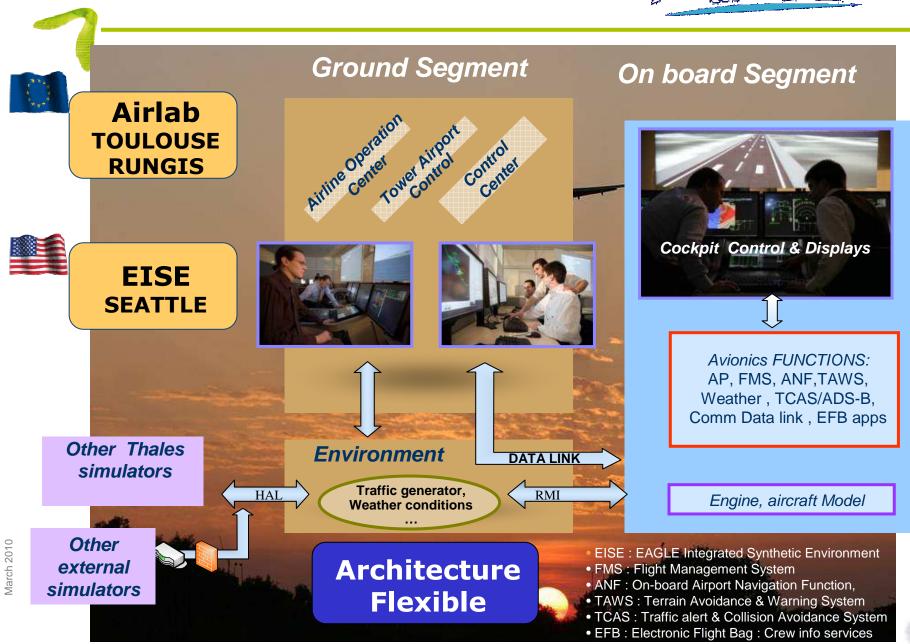
AVIONICS

AIR SYSTEM

A seamless collaboration







1arch 2010

R&D and emerging technologies – some considerations



- R & D investment from COTS electronics domains are transforming the civil aerospace market in most of the Avionics sub-systems as defined today...
 - Display (CRT to LCD to... multi-touch)
 - Man Machine Interface (Interactivity, Cursor Device... Haptic display)
 - Augmented Vision (HUD, EVS, SVS ... CVS)
 - Integrated & opened architecture based on Full duplex network backbone using BUS coming from IT domain
 - NAV and Inertia using GPS/GALILEO for all flight phases
 - COM Ops and COM passengers (Low speed to Gigabits)



R&D investment in-line with know how and expertise through multi-domain activities



Avionics Evolving Business Model





Quantity of products/sub-assembly

/moving parts

Products reliability.

Achievable MTBF

Spares/repairs

Product driven Revenue



Safety

(system safety, performance. environmental constraints, certification, ...)

Human Factors

(teamwork, stress, confidence, workload, training, multiculturality, ...)

Life cycle cost (reliability, <u>availability</u> maintainability,

testability....



Integrated opened network

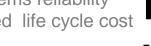
Quantity of LRUs

Quantity of software/ functionalities

Systems reliability Required life cycle cost

Spares/repairs

System driven revenue







New different business model required in order to address safety, human factors and life cycle cost and generate profit



New generation of Pilots; Filling the gap between the pilots and the systems









3 years and more of civil and/or military training

2000 -3000 flight hours

15 years, 80000 F/H +, Multiple (4+) aircraft annotations



Average age of flight crew in 2010; 40-50 years old + (10 000 F/H +)



18 months ab-initio / MCPL

500 -1000 flight hours

5 years, 1500 F/H, 1 or 2 type annotations

Average age of flight crew in 2030; 25-35 years old + (3 000 F/H +)



Competency Recent Evolution



» No more 3 crew cockpit

CRM Evolution

In the 90ties:
CRM = Cockpit Resource Management

■ In 2000: CRM = Crew Resource Management (including PNC)

In 2010: CRM = Company Resource Management (Including, AOC, Ground

Ops...

In 2020 ? CRM = Complete Resources Management? including ATC?

Technology competency

- On board computers and electronics systems
- Automation
- Communication
- Decision aiding systems

» Piloting competency

- Situation Awareness
- Keep the flying basics (fly, navigate, communicate, manage the A/C)
- Flying techniques: Flying quality,



iDeck – Early validation, prototyping and concept development Tools







Cockpit rapid design & validation tool





During bids & programs

To rapidly test new configurations and cockpit solutions

To help to make choices and to validate specifications early

- Improve innovation by rapidly testing new configurations and solutions
- Focus and centric solutions by including the pilots in an immersive prototyping environment and thus enabling early validation of Cockpit Display System and function Man Machine Interface concepts
- Reduce development cycles and costs by increasing significantly the cockpit specification maturity at the first steps of the program

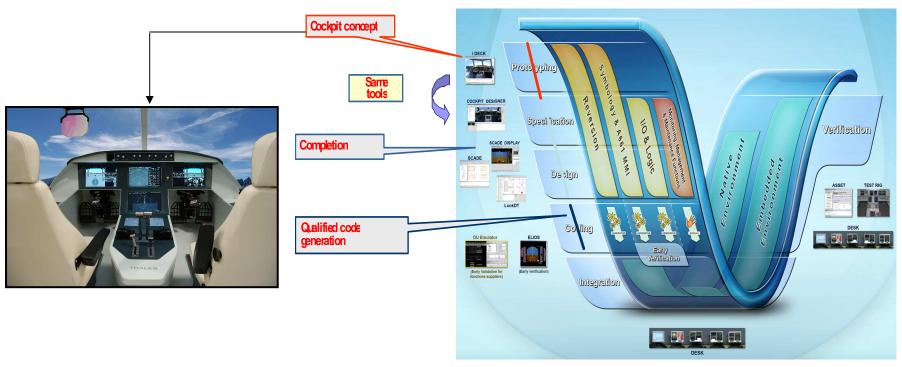


iDeck: improve innovation, competitiveness and maturity



iDeck at the beginning of the «V development cycle»

THEMIS



- Improve requirement capture through short loop iterations with customers & users at the very beginning of the program
- Optimize continuity between specification and development using an appropriate continuous toolset



Start development earlier, with validated cockpit MMI and behaviour.

Pilots, Engineers in-sync during early development phases



*i*Deck history





Advanced Studies simulators



H/C Farnborough Airshow



S76 Dallas Heli Expo



iDeck / A350 version

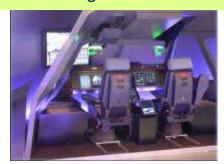
Platform & tools

iDeck / Advanced studies version





A400M Bourget Airshow



RRJ Farnborough Airshow







iDeck: from "cockpit demo centre" to "cockpit design centre"



*i*Deck instances



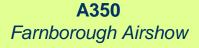


Advanced Studies
Thales Bordeaux

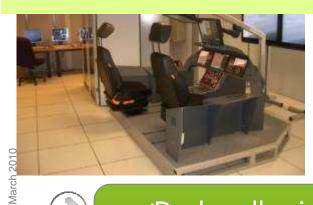
Topdeck visionCustomer facilities



A350 Program
Thales Toulouse



Business Jet NBAA Orlando







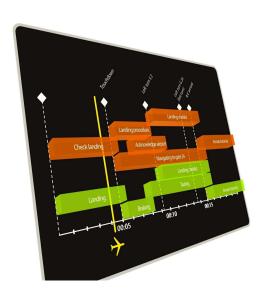


*i*Deck: allowing rapid prototyping of specific cockpit solutions



Bridging the gap between pilots and systems







Adapting the cockpit to crew tasks, intentions and abilities



Personalization

Cockpit that takes crew and companies into account...

Research areas:

- Pilot task analysis, intention detection, workload scheduling, cognitive resource management, anticipation of user errors, adaptive interfaces, incapacitation monitoring, biosensors...
- Multi-cultural (social & organizational), skill & training evolution, pilot sociological evolution, company procedures & culture, personalization vs. cross-crew qualification,...

Supporting new interaction languages



Reducing device footprint and increasing display area

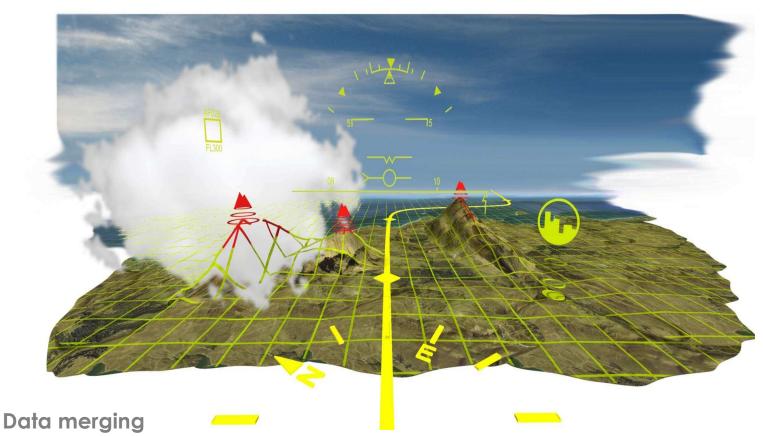
Direct interactions

Using natural human interaction skills (touch, feel, ...)

Research areas:

- Flat projection, OLED display, pico-projectors, ePaper, flexible screens, highperformance/high integrity, wide eye-box HUD, compact optics
- Touch interaction patterns, haptic feedback, 3D view & interactions, personal viewers (in glasses), 3D sound, active noise reduction, gesture recognition, integrated biosensors





A safe synthetic view to pilot, navigate and manage the mission

Research areas:

Safety critical display, sensor fusion, image processing, certified database, confidence, immersion, distributed situation awareness, 3D augmented reality, graphic data merging, sensors,...





> THALES Civil Aircraft Training Solutions



- Thales has 45 years of Full Flight Simulator design and production.
- Thales has the largest installed Customer base and has been consistently in the top two manufacturers of pilot training equipment
- Thales has a proud record of firsts in the industry

Aircraft Type	Customer	CA Date
A300	First FFS for Airbus	1975
B757	First FFS for Boeing 1	
B767	First FFS for Boeing and TWA	1979
BAe 146	First FFS for BAe	1984
A320	First FFS for Airbus and American West	1985
B747-400	First FFS for Boeing 1	
A330/340	First FFS for Airbus 198	
B777	First FFS for United	1992
B737NG	First FFS for Lufthansa 1995	
A380	First FFS for SIA 2007	
B787	First FFS for Boeing 2007	

Total Thales Civil Simulators	617	1959 - 2007
Total Level D Certified	151	1979 - 2007
Total Level C Certified	103	1959 - 2007



A320 Simulator Cockpit



Airbus A380 Training Simulators



Aircraft launch airline SINGAPORE AIRLINES are the world's first airline to have their A380 FFS and TFST certified for training 23 August 2008

THALES training solutions benefit from close synergy with THALES avionics







LUFTHANSA and MALAYSIAN AIRLINES have also chosen THALES to supply their A380 training simulators



>>

THALES Selected as Training Systems Supplier by SUKHOI/ALENIA





Contract signed for 3 Full Flight Simulators



SuperJet 100 Cooperation ⇒ The best evidence



Boeing / Alteon B787



Long term single source supply of training suites for the B787

- Full Flight Simulators
- Flat panel trainers
- Classroom simulation systems

Extensive support agreement covering availability of training equipment

- Software and hardware fault correction
- Spares, repairs, obsolescence management
- Update and engineering services



Availability based contracting model including lifecycle cost guarantees



Fully Accredited Civil Product Range



Functionality

=idelity



Over 600 Simulators in **Service World-wide**

REGULATORY BODY APPROVED TRAINING CREDITS





REALITY 7

CREDITED TRAINING AS **PART OF TRAINING PROGRAMME**









Key Advisory Positions to major

international Simulation Working groups





Integrated Product Range Delivers Cost Effective Training





THALES

AVIONICS AIR SYSTEM TRAINING & SIMULATION ENSURING THE SUCCESS OF OUR KEY CUSTOMER



