

#### THE ICAO TECHNICAL COOPERATION PROGRAMME:

A Partner in Implementing Aviation Projects and Achieving Civil Aviation Goals

International Civil Aviation Organisation



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# The Technical Co-operation Programme (TCP) - Main Objectives

- Contribute to global and uniform implementation of ICAO's Standards and Recommended Practices (SARPs)
- → Strengthening of civil aviation institutions
- Transfer of technology and development of human resources
- → Support ICAO's Strategic Objectives

## TCB's Projects – 3 Pillars

- Assist States to strengthen civil aviation institutions through provision of **expert** consultants
- → Training of national staff; development of human resources
- Infrastructure and Procurement of services and goods with the corresponding transfer of technology



## The Procurement Quality Assurance Process - ISO 9001:2008 Certified



Preparation

"How?"









Execution "Do!" Termination "Close!"

#### Main Purpose with the Phase

Initiate the procurement project

Prestudy

"What?"

Determine requirements

Determine Bidders' list

Conduct the tender, evaluate and select the supplier

Prepare and negotiate the contract

Get the signature of the Contract

Get the FAT approval and the equipement ready to ship

Get the SAT approval

Organise the after sale service

Close the file

#### **Main Activities in the Phase**

- Develop the technical specifications
- Establish budget
- •Determine the optimum bidders' list

- Prepare the tender and send it to bidders
- Organise the possible site survey
- Conduct the technical and commercial evaluations of tenders
- Summarise the evaluations and select the supplier(s)

- •Build the overall planning of the project
- •Prepare the contract
- Circulate the contract (country, LEB, ...)
- Negotiate with supplier

- •Arrange the down payment
- Write regret letters
- •Review the SDD
- •Review the FAT procedures
- Attend FAT
- •Check the shipment

- •Check the delivery
- Facilitate the customs clearances
- •Review the SAT procedures
- •Attend SAT on site
- Organize progress review meeting if needed

- •Finalize the payment
- •Specify the warranty period
- Follow the claims and their resolution during the warranty period
- •Assess customer satisfaction



#### **Project Modalities - Agreements**

- ➤ Management Service Agreement (MSA) a flexible framework for future projects
- > CAPS Civil Aviation Purchasing Service
- ➤ Lump Sum Agreement (LSA) similar to the MSA, relate to activities of a short duration, total amount payable is fixed in the agreement
- > Trust Fund, Letter/Memorandum of Understanding



#### ICAO Technical Co-operation Programme

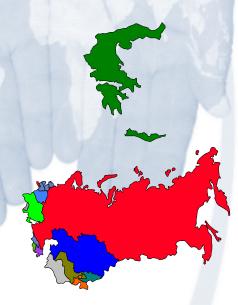
average annual programme size of over US\$ 120 million; assistance to over 115 countries





#### **Project Classification**

- Country Projects confined to the civil aviation sector within the recipient country (ongoing country projects in APAC Region – Refer Para 3, DGCA 55/DP/7/4)
- ➤ Regional Projects and Programmes several States participate in a project to improve civil aviation on a regional basis (APAC regional cooperative programmes Refer DGCA 50/IP/7/2)
- Interregional/Global Projects and Programmes two or more ICAO Regions or to the entire developing world, e.g. assistance in the implementation of the World Area Forecasting System in all or most developing countries.
- ➤ **Developing Countries Training Programmes** training courses fellowships to developing ICAO Member States worldwide aimed at capacity building of aviation personnel (Refer *DGCA 50/IP/7/3* )







#### Benefits of ICAO TCP

- → Neutrality, Objectivity & Transparency
- → Knowledge and experience
- → ICAO SARPs compliant
- → No commercial interests
- → Economies of scale



#### **ACTION BY THE CONFERENCE**

- > The Conference is invited to:
  - ☐ note the role of the ICAO Technical Cooperation Programme in the implementation of civil aviation projects and advantages to States/Administrations derived from using ICAO's Technical Cooperation Programme; and
  - □ encourage States/Administrations to utilize the ICAO Technical Cooperation Programme for development and implementation of national civil aviation projects, and achieving their civil aviation goals of standardization and compliance as specified in ICAO's Standards and Recommended Practices.



### Thank you

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