CURRENT APPROACHES TOWARD FURTHER ENHANCEMENT OF AIRPORT MANAGEMENT IN JAPAN

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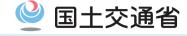
- 1. Background
 - Airport management in Japan
 - Socio-economic motivation for reforms

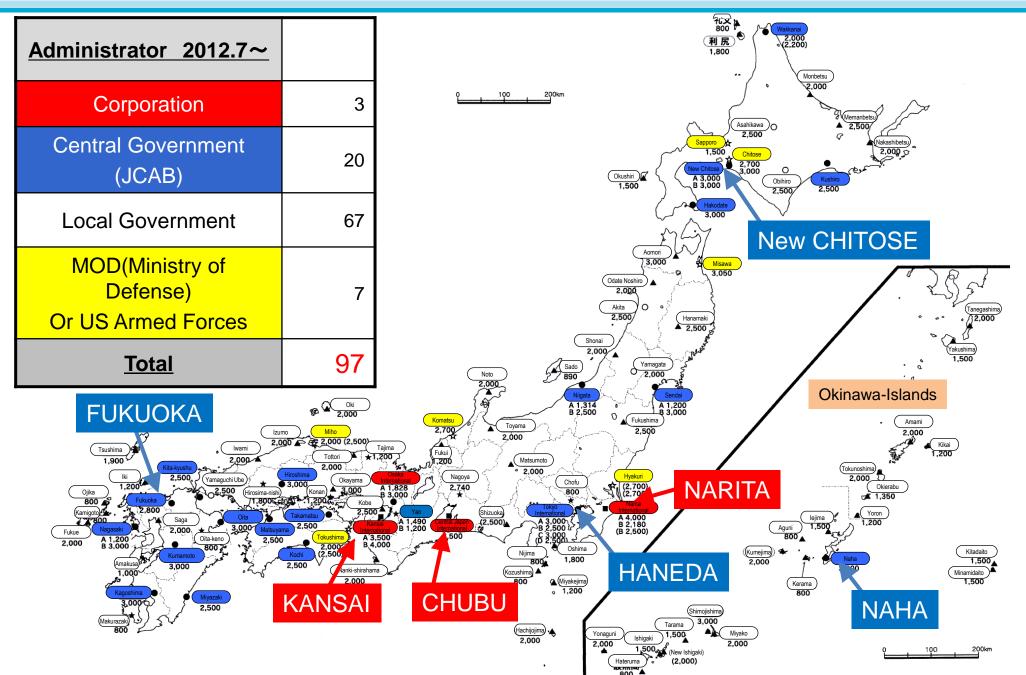
2. Examples

(Current approaches for enhancement of airport management)

- NKIAC (Merger of KIX and ITM)
- "National Airports"

Airport development status in Japan (As of September 2012)



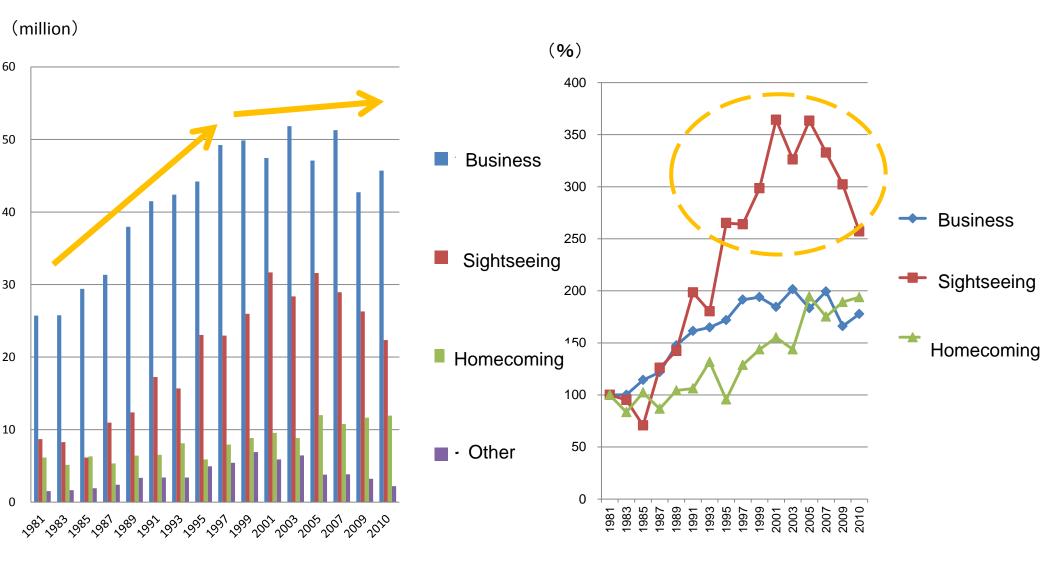




Airport Operation and Management 							
	Airport	Operator	Key Facility			Air	
			Runway	Taxiway	Apron	Traffic Control Facility	Passenger Terminal
	Haneda	JCAB	JCAB	JCAB	JCAB	JCAB	Private Company
	Narita	Private Company	Private Company	Private Company	Private Company	JCAB	Private Company
	Kansai	Private Company	Private Company	Private Company	Private Company	JCAB	Private Company
	Chubu	Private Company	Private Company	Private Company	Private Company	JCAB	Private Company
	Other Hub Airports	JCAB	JCAB	JCAB	JCAB	JCAB	Private Company
	Regional Airports	Local Gov.	Local Gov.	Local Gov.	Local Gov.	JCAB	Local Gov / Private Company

The number of domestic air passengers (1981 to 2010)

Trend change by purpose of trip (1981 = 100)



Motivation for reforms based on socio-economic background

Efficiency and effectiveness

- Airport management is top agenda, as investment in airport development has become the final phase
- Japan's <u>stable growth rate</u> leads austerity measures

Flexibility

- Ensuring user-friendly airport management for competitiveness of airports
- Meeting local demand for revitalizing local economy by <u>attracting more tourists</u> etc. at the midst of aging society

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Kansai International Airport (KIX)

[The day of opening of the airport] 4 Sep, 1994 [Runways] 3.500 meters (1), 4,000 meters (1) [Total Landing & Departure] 108,000 slots [Total passengers] 13.86 million persons



Osaka International (Itami) Airport (ITM)

[The day of opening of the airport] 18 March, 1958 [Runways] 1,828 meters (1), 3,000 meters (1) [Total Landing & Departure] 123,000 slots [Total passengers] 12.91 million persons

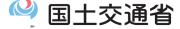


Active strengthening of KIX and ITM by balance sheet reform

"New-Kansai International Airport Co. Ltd (NKIAC)"

- O Accompanying the management integration of KIX and ITM, two airports are now managed by NKIAC, which equity is totally funded by government,
- O NKIAC takes the **hub airport strategy** by attracting Japan's LCCs and US's FedEX etc.
- O NKIAC is preparing for transferring the management rights of NKIAC's airports to the private sector through a concession agreement.

Characteristic of "National airports" (1)





Each airport has its own conditions and constraints.

(size of airports, climate, location of airports...)

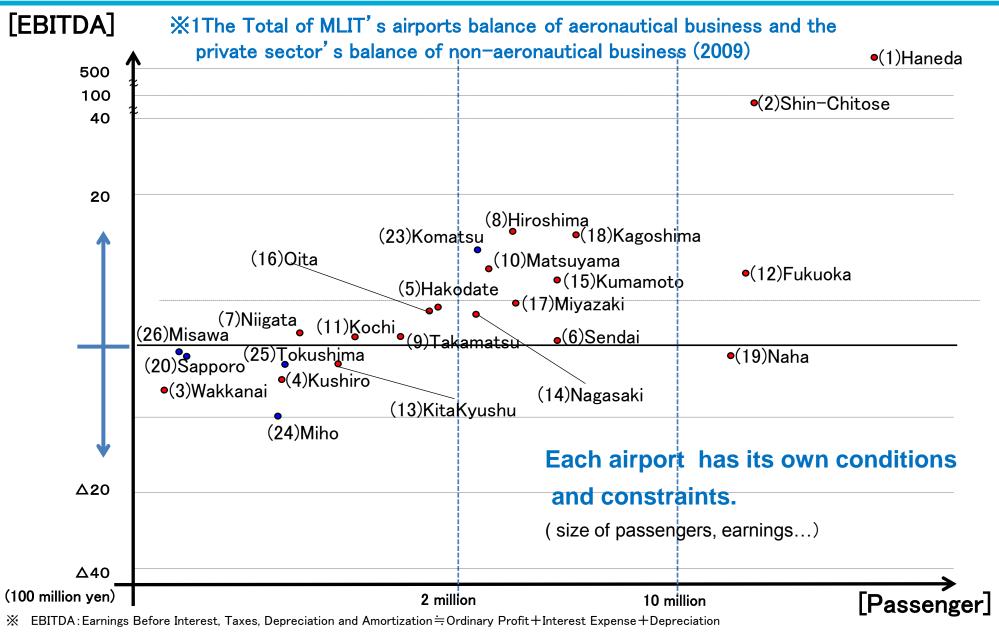








Characteristic of "National airports" (2)



X (21) Chitose airport, (27) Yao airport and (22) Hyakuri airport are not mentioned because Chitose and Yao have no passenger and Hyakuri airport opened in March 2009.

National airports' approach for enhancement of management

Key Objective

 To make airport operation more flexible, based on diverse characteristics of each airport, extracting expertise from private sectors through concession

Key Drivers

- To make each airport more attractive, revitalizing local communities
- To increase number of flights and visitors to each airport, expanding aviation network
- To increase competitiveness and efficiency by improving non-aeronautical business

Preparing framework for concessions of the whole or a part of 27 "National Airports" by providing the airport management rights to private sectors

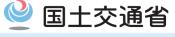
Current

Landing charges on 27 airports are uniform nationwide and managed in one account

Future

Unite "air-side" and "land-side" operation and management

Managing income & cost enables each airport to set landing charge accordingly





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